



LOTTE Chemical Pakistan Limited

Corporate Briefing Session

21.11.2023

Zoom Meeting Link & ID

<https://us06web.zoom.us/j/84298062992>

Meeting ID: 842 9806 2992

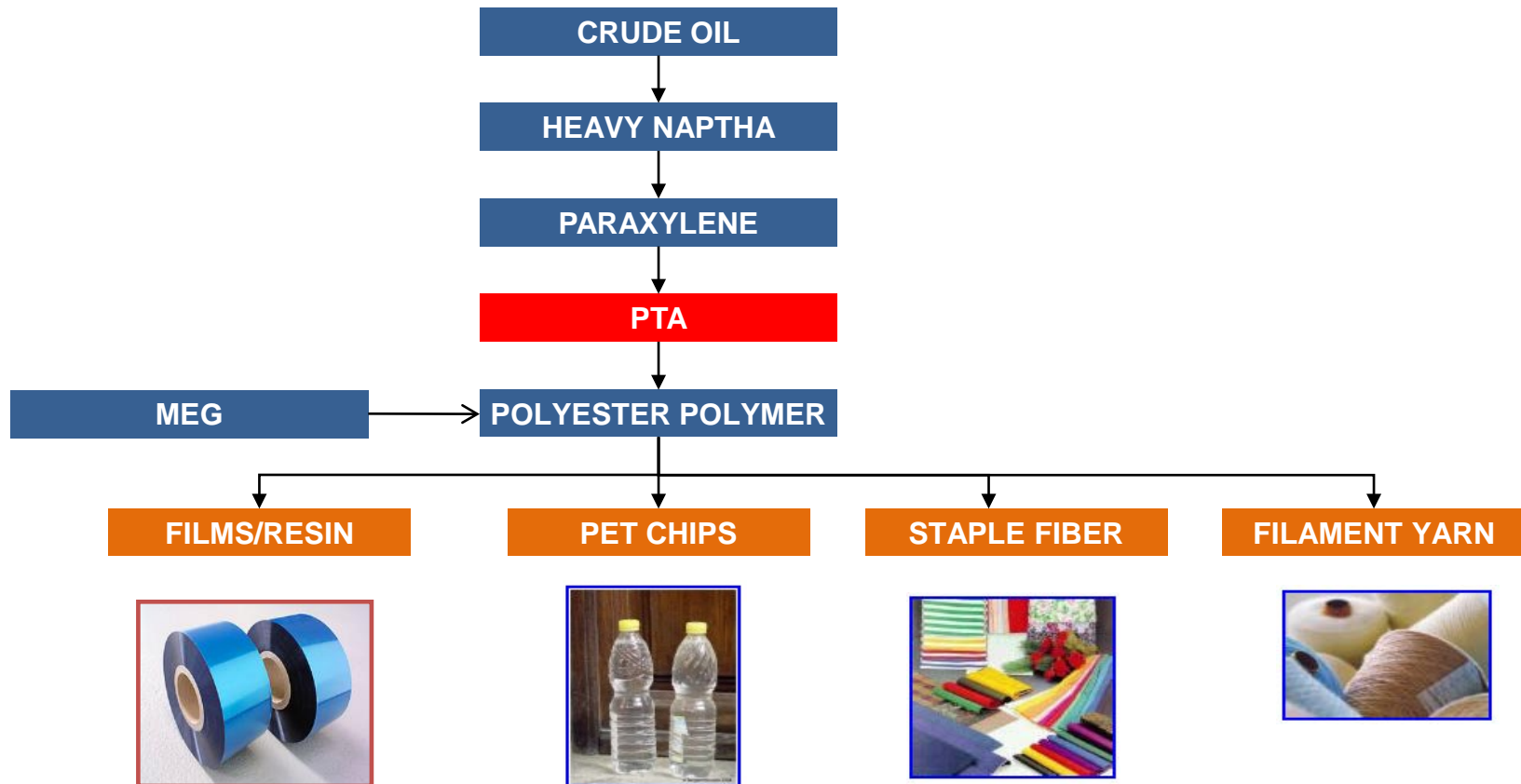
VISION

Lifetime
Value Creator

MISSION

We enrich people's lives by providing superior products and services that our customers love and trust

- ✓ LCPL is the only producer of PTA in Pakistan: Capacity 500 KT/Year
- ✓ LOTTE Chemical holding 75.01%
- ✓ PTA is key raw material for Textile and Packaging Industry



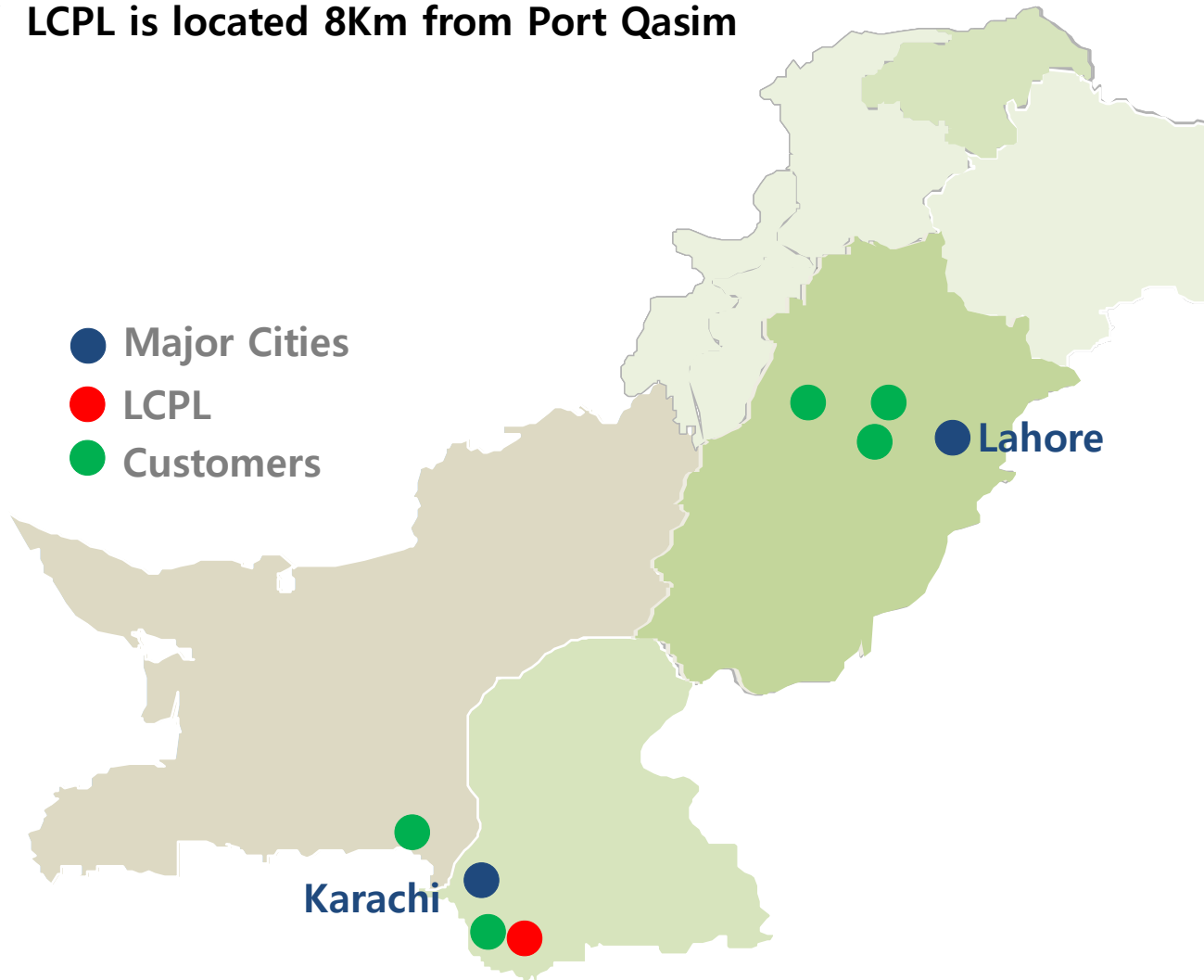
Our Mission

To be the supplier of choice to PTA customers in Pakistan and to maximize long-term business value

Lifetime **Value** Creator



- ✓ LCPL is located 50 Km from Karachi
- ✓ LCPL is located 8Km from Port Qasim



- Completed **25 years** of operations (1998-2023)
- Completed **14 years** with **LOTTE** (2009-2023)
- Excellent Safety record : **69.2 million manhours** without injury
- Excellent Operations and highly skilled workforce
- 100 % domestic market, PX available in region
- Trading of Acetic Acid GP Rs **582m** (YTD Q3 23)



Statement of Profit or Loss (Rs 000)

	Nine months period ended		Quarter ended	
	30 September (Un-audited)		30 September (Un-audited)	
	2023	2022	2023	2022
	----- Rupees in thousand -----			
Revenue - net	62,135,321	79,513,368	23,592,757	29,555,065
Cost of sales	(52,279,191)	(64,702,374)	(20,175,824)	(24,749,957)
Gross profit	9,856,130	14,810,994	3,416,933	4,805,108
Distribution and selling expenses	(125,590)	(113,624)	(46,258)	(40,500)
Administrative and general expenses	(469,265)	(427,765)	(156,199)	(176,365)
Other operating expenses	(691,400)	(983,106)	(233,027)	(315,016)
Operating profit	8,569,875	13,286,499	2,981,449	4,273,227
Other income	1,883,980	1,429,348	700,470	595,605
Finance costs	(1,362,098)	(1,792,345)	(466,977)	(794,696)
Profit before taxation	9,091,757	12,923,502	3,214,942	4,074,136
Taxation	(4,251,479)	(4,817,776)	(1,228,393)	(1,369,857)
Profit after taxation	4,840,278	8,105,726	1,986,549	2,704,279
	----- Amount in Rupees -----			
Earnings per share - basic and diluted	3.20	5.35	1.31	1.79

Statement of Financial Position (Rs 000)

	30 September 2023	31 December 2022		30 September 2023	31 December 2022
	(Un-audited)	(Audited)		(Un-audited)	(Audited)
	----- Rupees in thousand -----			----- Rupees in thousand -----	
Assets			Equity and liabilities		
Non-current assets			Share capital and reserves		
Property, plant and equipment	5,840,571	6,259,826	Issued, subscribed and paid-up capital	15,142,072	15,142,072
Intangible assets	31,259	38,632	Capital reserve	2,345	2,345
Right-of-use assets	923,982	1,110,524	Revenue reserve - Unappropriated profit	6,652,859	7,869,409
Long-term loans	52,130	83,931	Total equity	21,797,276	23,013,826
Long-term prepayments	113,879	66,115			
Deferred taxation - net	2,233,490	1,589,704	Liabilities		
	9,195,311	9,148,732	Non-current liabilities		
Current assets			Retirement benefit obligations	211,235	198,723
Stores and spare parts	1,908,166	1,416,265	Lease liability	1,778,503	1,660,096
Stock-in-trade	14,790,861	8,529,047		1,989,738	1,858,819
Trade debts	4,819,241	7,053,875	Current liabilities		
Loans and advances	85,147	37,171	Trade and other payables	9,680,309	13,202,137
Trade deposits and short-term prepayments	222,388	107,221	Lease liability	434,528	314,484
Interest accrued	62,687	39,996	Accrued interest	438,367	344,413
Other receivables	72,179	5,662	Unclaimed dividend	25,099	25,653
Short-term investments - at amortised cost	8,592,691	11,952,850	Unpaid dividend	9,136,096	4,573,733
Sales tax refunds due from government	3,021,910	547,221		19,714,399	18,460,420
Taxation - net	42,720	97,959	Total liabilities	21,704,137	20,319,239
Cash and bank balances	688,112	4,397,066	Total equity and liabilities	43,501,413	43,333,065
	34,306,102	34,184,333			
Total assets	43,501,413	43,333,065			



LOTTE Pakistan Foundation is actively participating in social activities to serve Pakistan.

- 60 Students are being sponsored in TCF Schools.
- 43 Students are being sponsored in The Holy Mountain School.
- 4 Students are being sponsored in SZABIST University Gharo.





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- 10 Special Students are being sponsored in Dar-ul-Sukun.
- Go Green Initiative – Recognized by the National Forum for Health and Environment.
- Go Green Initiative: Donated 5,000 plants to other organizations to promote tree plantation and reduce the carbon burden on the Earth.





Q & A



Thank you