



**LOTTE CHEMICAL**  
PAKISTAN LTD

Our  
**Customers**  
are our  
**Success**

**ANNUAL REPORT 2020**

# Table of Contents

About Us	02
Mission	04
Vision	05
Key Strategic Objectives	06
Code of Conduct	07
Management Principles	08
Core Values	09
About LOTTE	10
About LOTTE Chemical Corporation	11

## Stakeholders Information

Company Information	14
Chief Executive's Message	15
SWOT Analysis	16
Awards & Accreditations	17
Financial Calendar	18
Share Price Analysis	19
Pattern of Shareholding	20

## Corporate Governance

Board of Directors	28
Board Committees	30
Executive Management Team	31
Management Committees	32
Organisational Structure	33
Corporate Governance & Compliance	34
Business Risks & Challenges	39

## Business Review

Chairman's Review Report	42
Directors' Report	43
Statement of Compliance	49
Review Report to the Members on Statement of Compliance	51

## Functional & Operational Excellence

Human Resources (HR)	54
Information Technology (IT)	57
Manufacturing Excellence	59
Technical Training Centre (TTC)	62
Total Productive Management (TPM)	63
Health, Safety and Environment	64
Energy Conservation	68
Environmental Protection	68
Societal Responsibility	70
Labour Relations	72
Product Stewardship	72
Economic Contribution	73

## Financial Summary

Statement of Value Addition	76
Statement of Charity Account	76
Key Operational and Financial Data	77
Vertical Analysis	78
Horizontal Analysis	79
Graphical Presentation	80
DuPont Chart Analysis	82
Variation Analysis in Quarterly Results	83

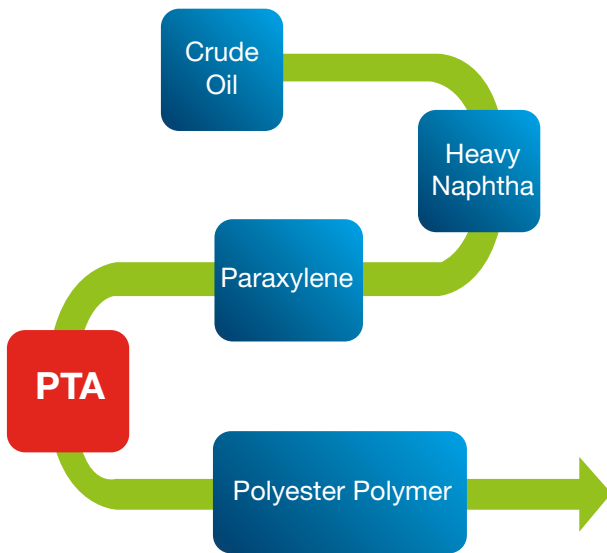
## Financial Statements

Auditors' Report to the Members	86
Statement of Financial Position	92
Statement of Profit or Loss	94
Statement of Comprehensive Income	95
Statement of Changes in Equity	96
Statement of Cash Flows	97
Notes to the Financial Statements	98
Glossary	152
Notice of Annual General Meeting	153
ڈائریکٹرز کا جائزہ	160
پراکسی فارم (پراکسی فارم)	

## About Us

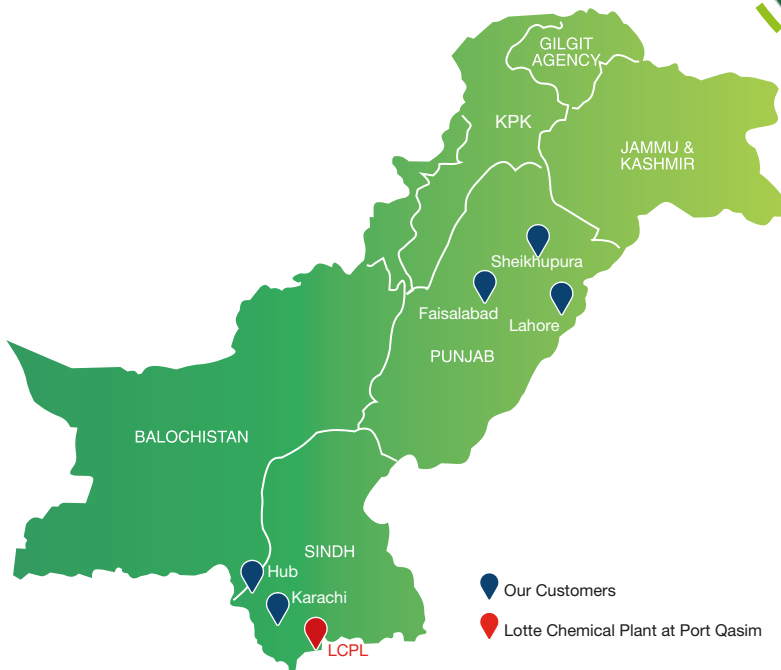
Lotte Chemical Pakistan Limited (LCPL) is the only world-class manufacturer and supplier of Purified Terephthalic Acid (PTA) in Pakistan. The Company has the capacity to produce 500,000 tonnes of PTA per year through its state-of-the-art plant located at Port Qasim, Karachi.

# Purified Terephthalic Acid (PTA)



LCPL holds the foundation of the polyester chain in Pakistan and retains its edge by being a local PTA manufacturer and major supplier for the domestic Polyester and PET industries. We maintain major share of the domestic market, and remain the supplier of choice based on our short delivery time, consistent quality and excellent customer service.

For producing PTA we import our feedstock (Paraxylene) from reputable suppliers based in Asia and Middle-East region. Our plant operates under a technology license with IPT (Invista Performance Technologies) which is currently the leading global supplier of PTA technology.



## Our Customers

Since its inception, the Company has focused on meeting Pakistan's PTA demand. However, if domestic demand slows down, the Company is well placed to export to other countries. Our product meets all international quality standards and is well accepted by Customers in Asia and Middle-East region. Our domestic Customers are located across Pakistan.

## Our Mission

To be supplier of choice to PTA customers in Pakistan and to maximize long-term business value.



## Our Vision

# The Spirit to Make a Difference through Value, Quality and Excellence

At Lotte Chemical Pakistan Limited, our customer's satisfaction is the driving force behind our spirit to meet challenges and achieve excellence in everything we do. We maximise operating efficiencies and demonstrate best practices in Safety, Health and Environment that add value to our quality product and make a difference in letter and in spirit.



# Our Key Strategic Objectives

- Maintain a high standard of HSE performance.
- Develop and retain talent and improve employee engagement.
- Deliver business improvement plan targets.
- Achieve more than 95% availability of PTA plant and Cogeneration plant.
- Maximize domestic sales and market share.
- Optimize raw material procurement.
- Continue efforts for the sale of surplus power.



## Business Principles

These define our management principles, core values and other specific policy areas which help in creating long-term value with all stakeholders. Specific policy areas include supporting the principles of free enterprise, ethics, integrity and fairness in all aspects of operations, supporting community activities as a socially responsible corporate citizen, communications in an open,

factual and timely manner, compliance with the laws in which we operate and protecting the environment with the commitment to contribute to sustainable development. It is the responsibility of the Board through the Chief Executive to ensure that the business principles are communicated to all employees and to oversee implementation thereof.





## Our Code of Conduct

From the inception of the Company it has been and continues to be a policy that the Company and all its employees maintain the highest ethical standards in the conduct of the Company's business. Our Code of Conduct constitutes a set of standards and rules which form an integral part of our corporate culture and is a statement of who we are and how we work. They highlight business principles, the Company's responsibilities towards its employees, and employee responsibilities towards your Company. All standards ensure both management and staff work in cohesion towards the smooth functioning of the organisation.

### Company Responsibilities

These define specific policy areas which include adopting a spirit of open communication, providing equal opportunities, a healthy, safe and secure environment, ensuring employee rights are exercised such as freedom to join unions and associations, protecting employees' personal data and engaging in an active performance management system.

### Employee Responsibilities

The Code provides guidance to employees on their responsibilities towards media relations, disclosures, inside information, protecting intellectual property, information technology, code of conduct, compliance with business policies which ensure highest ethical standards in the conduct of the Company's business.

# Our Management Principles

Lotte Management Policy is a collection of principles and business insights which forms the basis of our business strategy to determine “what, why and how to do.”

Following are our management principles:

We believe in transparent and honest management which fulfills its social duties and responsibilities. We establish systems that our stakeholders can understand clearly and disclose information of the company correctly and transparently.

## Transparent Management



We aim to strengthen our core competencies in the main business and expand its scope to related businesses in order to create synergy. It is our passion to be the best in the industry by enhancing our core competencies through continuous learning.

## Strengthening Core Competencies



## Management Policy

## On-site Management

We believe in accurate evaluation and quick decision making. We evaluate the business progress through direct communication in the field with customers, executives and partner companies, and include their ideas and suggestions in our strategy.



## Value Based Management

Our talented team delivers quality products to our customers which creates higher value and sustains profitability.



# Our Core Values

Core Values are the standards that all Lotte staff should aspire towards so that Lotte can fulfill its mission and vision.



## Beyond Customer Expectation

We do not aim to just satisfy customers' needs, but to create value beyond their expectations.



## Challenge

We focus on the nature of our task and continue to challenge ourselves to accomplish higher goals.



## Respect

We respect different opinions, communicate with others and observe general rules to build a bond of trust with our community.



## Originality

We quickly respond to changes, cooperate with other fields without boundaries, and implement innovation to develop originality inimitable by anyone.

# About LOTTE

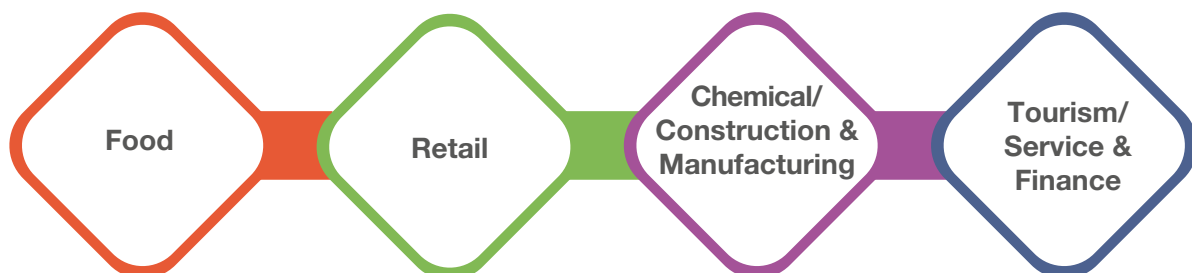
LOTTE started its business in 1967 with confectionary. Since then LOTTE has grown into one of Korea's largest conglomerate and is trusted by customers all over the world. Currently, LOTTE is engaged in over 20 businesses in 30 countries worldwide.

## Mission

We enrich people's lives by providing superior products and services that our customers love and trust.



## Global Businesses of LOTTE



# About LOTTE Chemical Corporation

Since its foundation in 1976, LOTTE Chemical, as a general petrochemical Company, has localized cutting-edge petrochemical technologies and has led Korea's heavy and chemical industry technology development. LOTTE Chemical is endeavouring to become a Company that ensures stable growth and contributes to human society.

## Production Capacity for Major Products including Overseas Subsidiaries

With the production of the following chemical products, LOTTE Chemical has established a strong foundation overseas in the petrochemical industry.

(unit: thousand tons a year)



## Usage of Major Products

<b>PE</b>	Household item, toy, wire clothing, vessel for chemicals, car's fuel tank	<b>PP</b>	Auto material, home appliances, disposable syringe, transparent vessel, hygienic non-woven fabric, film for packing	<b>PET</b>	Container for beverages, cosmetics and food items	<b>PC</b>	Optic disc (CD, DVD), sunglasses, lens, car lamp, home appliances
<b>Performance material</b>	Auto interior material, bumper, electronic part, building material	<b>EG</b>	Polyester fibre, antifreeze	<b>GE</b>	Cleansing agent, machine lubricating oil, break oil, antifreeze	<b>EOA</b>	Detergent, shampoo, concrete compound
<b>PIA</b>	PET resin, special paint, unsaturated resin	<b>PTA</b>	Polyester fibre, PET, PET film, paint	<b>MMA</b>	Adhesive for medical use, acryl film, artificial marvel	<b>BD</b>	ABS, raw material for synthetic rubber (SBR, BR)
<b>SM</b>	PS, ABS, raw material for synthetic rubber	<b>BZ</b>	Agricultural chemicals, photo chemicals, explosives, insect repellent, SM raw material	<b>TL</b>	Medical supplies, paint, ink material, dye, aromatics, gunpowder	<b>XL</b>	Organic pigment, paint, aromatics, agricultural chemicals, general solvent





## **Stakeholders Information**

Company Information	14
Chief Executive's Message	15
SWOT Analysis	16
Awards & Accreditations	17
Financial Calendar	18
Share Price Analysis	19
Pattern of Shareholding	20



“ LOTTE Chemical Pakistan Limited has a unique prestige and recognition in Chemical Sector the World-over. Rupali Polyester Limited being a customer has a long outstanding cordial business relationship with LCPL and mutual growth appreciation for both the entities. LCPL’s services provided to Rupali Polyester Limited are highly commendable. ”

**Mr. Shehzad Feerasta**

Director, Rupali Polyester Limited  
(Rupali Group)

# Company Information

As at 26 February 2021

## Board of Directors

Min Jae Hwang	Chairman
Humair Ijaz	Chief Executive
Sang Hyeon Lee	Non-Executive
Young Dae Kim*	Executive
Won Lee	Non-Executive
Pervaiz Akhtar	Independent
Adnan Afridi	Independent
Mohammad Zubair	Independent

## Audit Committee

Pervaiz Akhtar	Chairman
Sang Hyeon Lee**	Member
Adnan Afridi	Member
Faisal Abid	Secretary

## HR & Remuneration Committee

Pervaiz Akhtar	Chairman
Sang Hyeon Lee**	Member
Young Dae Kim*	Member
Waheed U Khan	Secretary

## Shares Sub Committee

Young Dae Kim*	Chairman
Min Jae Hwang	Member
Mohammad Zubair	Member

## Executive Management Team

Humair Ijaz	Chief Executive
Tariq Nazir Virk	General Manager Manufacturing
Waheed U Khan	General Manager HR & IT

## Chief Financial Officer

Ashiq Ali

## Company Secretary

Faisal Abid

\* appointed w.e.f 25 January 2021

\*\* appointed w.e.f 08 February 2021

## Bankers

Askari Bank Limited  
Citibank NA  
Deutsche Bank AG  
Faysal Bank Limited  
Habib Bank Limited  
Industrial and Commercial Bank of China  
MCB Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan  
Standard Chartered Bank (Pakistan) Limited  
United Bank Limited

## Internal Auditors

EY Ford Rhodes  
Chartered Accountants

## External Auditors

KPMG Taseer Hadi & Co.,  
Chartered Accountants

## Legal Advisor

Naz Toosy

## Registered Office

EZ/1/P-4, Eastern Industrial Zone,  
Port Qasim, Karachi

## Shares Registrar

Famco Associates (Pvt) Limited  
8-F, Next to Hotel Faran, Nursery,  
Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi



# Chief Executive's Message to the Stakeholders

2020 has been one of the most challenging year as the spread of COVID-19 pandemic impacted not only companies but also our personal lives, significantly altering the way we interact with people and conduct our work. Despite these adverse circumstances, I am pleased to report that we have been able to deliver profitable financial results to our valued stakeholders. Our perseverance and diligence over the past many years has greatly optimized our operations, which enabled us to survive these difficult times.

During the year countries around the world enforced severe lockdowns to contain the spread of the virus. These measures inadvertently impacted global consumer demand resulting in negative economic growth. Global industrial slow-down including logistics led to a drastic reduction in the demand for Crude Oil, resulting in the collapse of WTI prices. . Unessential markets including Textiles were severely affected as lack of demand caused inventory levels to increase forcing businesses to shut-down operations. This consequently affected the upstream sectors including polyester, PTA and paraxylene. Like all other countries, the business environment in Pakistan was also adversely affected, and we were forced to shut down our plant for 54 days during second quarter in order to manage the build-up of PTA inventory. The domestic demand for PTA during 2020 declined to 620 KT, 11% lower than the previous year.



During the year we meticulously implemented the SOP's and precautions in order to provide a safe work environment to our employees and contract staff. Operationally, we achieved production of 416,092 tonnes and domestic sales of 428,428 tonnes despite the slowdown in the downstream industry. We also completed the planned plant overhaul including some optimisation projects which have effectively improved our plant's reliability and efficiency. Additionally, we also initiated the sale of surplus electricity to K-Electric in Q2 after obtaining the required approvals from NEPRA. Our Health, Safety, Environment and Security (HSE&S) standards remained a top priority and I am pleased to report that as on 1st of March 2021, we have completed 62.5 million man-hours without any reportable injury. This is a remarkable milestone by any global standards. I am truly humbled by the incredible commitment and passion of each team member which has enabled your company to sustain profitable operations despite extremely adverse market conditions.

Going forward the business will remain challenging as new PTA capacities come online resulting in intense regional competition for market share. While markets have and are expected to show recovery, largely driven by the hopes of a successful COVID-19 vaccine, the pandemic is still expected to linger on till late 2021. The Pakistan government is trying to improve the business environment in order to increase exports specially in Textiles. These efforts will provide positive stimulus to PTA demand in the country. Our strategy remains the same, to maintain operational excellence and continue to provide reliable, high quality product and services to our esteemed customers. I am confident that our hard work and commitment to our core values will allow LOTTE Chemical Pakistan Limited to remain as a supplier of choice for our customers.

I take this opportunity to express my commitment and gratitude to all employees and their families, our customers, suppliers, business partners and stakeholders for their kind support and trust.

Sincerely yours,

# SWOT Analysis



## STRENGTHS

- Sole PTA producer in the country.
- Highly skilled and professional team.
- Competitive raw material sourcing.
- Ability to provide better service to customers contrary to imports.
- Strong maintenance and HSE Systems.

## WEAKNESSES

- Dependence on international raw material.
- Single product business.
- Overcapacity in Asian market leading to depressed margins.
- Operating an old technology of PTA manufacturing.
- Aging plant machinery and equipment.



## OPPORTUNITIES

- Improving power and economic situation on the country.
- Trends in packaging, directly affecting downstream demand.
- Strategic alliance with LOTTE global affiliates for further business development and diversification.

## THREATS

- Volatility in crude oil and raw material pricing.
- Reduction in import tariff.
- Increased price competition with imports due to regional oversupply.
- Increasing trend of using recycled polyester in global markets.



# Awards & Accreditations

## ISO 9001 – 2015, 14001:2015 & 45001:2018 Certification

We are an ISO 9001: 2015, 14001: 2015 & 45001: 2018 certified company. Accreditation to this system has provided the foundation for better customer satisfaction, staff motivation and continual improvement of our processes. The company continued to maintain its certification after the surveillance audit conducted in 2020 during which no major Non-Conformity reported by the auditors.

## Best Employer of the year 2020

The Employers' Federation of Pakistan honored the Company with a prestigious award for Best Employer of the year. LCPL ranked first in the category of multinational companies contesting in the Employer of the Year Award. The award is an acknowledgement of our implementation of the best practices in the areas of Management, HR Management, OSH&E, Skill Enhancement and Sustainable development.



## National CSR Award

The Company has been nominated for 13th International CSR Summit & Awards 2021; The Company was also nominated for National Corporate Social Responsibility (CSR) Award in 2015 and 2013, for its continuous efforts in contributing towards corporate social responsibility and engaging employees in corporate CSR activities.



# Financial Calendar

<b>14 February 2020</b> Announcement of results for the Year ended 31 December 2019	<b>16 April 2020</b> 22nd Annual General Meeting was held
<b>16 April 2020</b> Announcement of results for the 1st Quarter ended 31 March 2020	<b>21 August 2020</b> Announcement of results for the 2nd Quarter ended 30 June 2020
<b>20 October 2020</b> Announcement of results for the 3rd Quarter ended 30 September 2020	<b>26 February 2021</b> Announcement of results for the Year ended 31 December 2020

## Tentative dates for the announcement of 2021 financial results:

<b>21 April 2021</b> 23rd Annual General Meeting will be held	<b>22 April 2021</b> Announcement of results for the 1st Quarter ended 31 March 2021
<b>24 August 2021</b> Announcement of results for the 2nd Quarter ended 30 June 2021	<b>20 October 2021</b> Announcement of results for the 3rd Quarter ended 30 September 2021
<b>February 2022</b> Announcement of results for the Year ended 31 December 2021	

The Company reserves the right to change any of the above dates.

All annual / quarterly reports are regularly posted at the Company's website: [www.lottechem.pk](http://www.lottechem.pk)

## Annual General Meeting

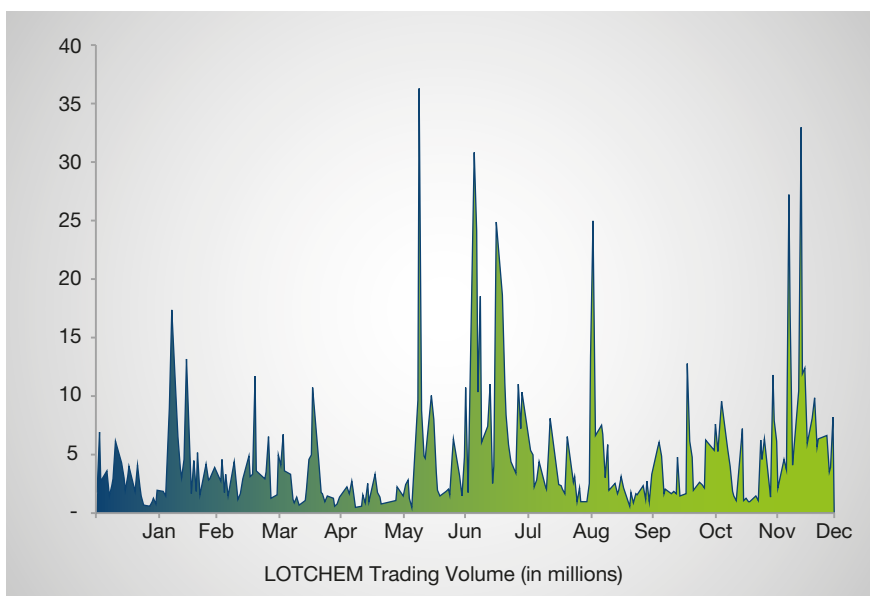
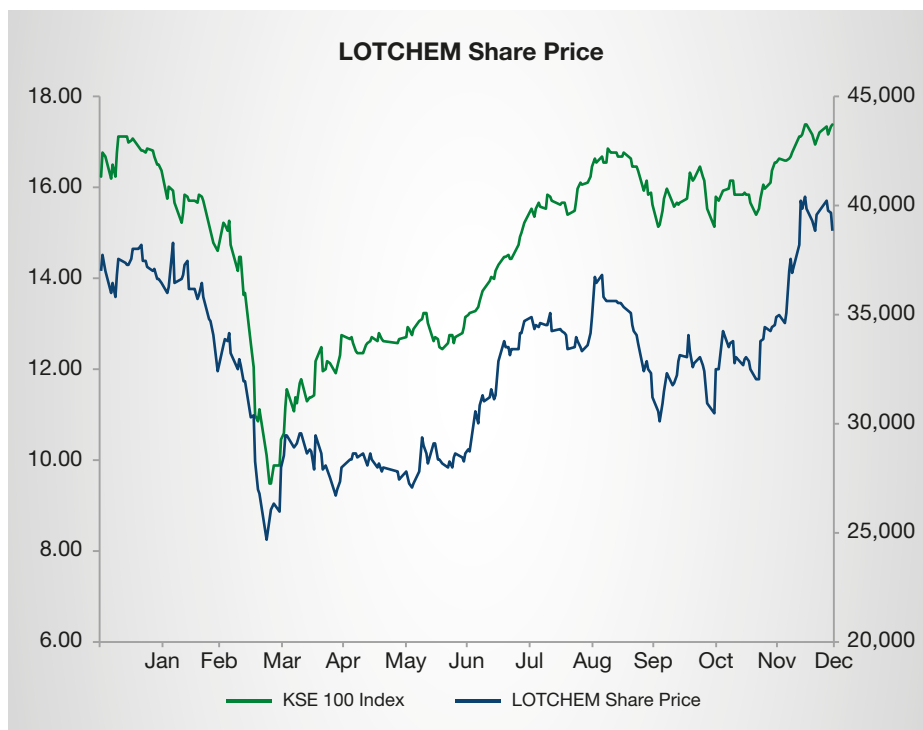
The 23rd annual shareholders meeting will be held at 11:00 a.m on 21 April 2021 through video link.

# Share Price Analysis

On 31 December 2020 there were 16,283 members on the record of the Company's ordinary shares. Market capitalization of the Company's stock as at 31 December 2020 was recorded at Rs 22.80 billion (2019: Rs 21.23 billion) with the price per share fluctuating from a high of Rs 16.25 to a low of Rs 8.23 and closing the year at Rs 15.06.

Trading volumes for the Company's shares remained consistently high during the year and 1.16 billion shares were traded at the Pakistan Stock Exchange. The stock posted a gain of 7.41% during the year as against 7.42% gain of PSX 100 index.

Closely held shares (i.e. those held by the sponsors, investment companies, financial institutions, foreign investors and other corporate bodies) amounted to 84.30% of the total share capital including 75.01% held by the shareholders.



## Investor Relation Contact

Mr. Waseem Ahmed Siddiqui  
 (Manager Shares & Secretarial)  
 Email: waseem.siddiqui@lottechem.pk  
 UAN: +92(0)21 111-568-782  
 Fax: +92(0)21 34169126

Enquiries concerning cost of share certificate, dividend payments, change of address, verification of transfer deeds and shares transfers should be directed to the Shares Registrar at the following address:

M/S Famco Associates (Pvt) Limited  
 8-F, Next to Hotel Faran, Nursery,  
 Block-6, P.E.C.H.S, Shahrah-e-Faisal,  
 Karachi.

# Pattern of Shareholding

As at 31 December 2020

No. of Shareholders	Size of Holding		No. of Shares held
	From	To	
2,881	1	100	93,151
4,235	101	500	1,286,130
2,386	501	1,000	2,014,233
3,754	1,001	5,000	10,139,827
1,083	5,001	10,000	8,761,501
381	10,001	15,000	5,006,763
296	15,001	20,000	5,537,830
188	20,001	25,000	4,477,691
142	25,001	30,000	4,063,803
71	30,001	35,000	2,375,979
81	35,001	40,000	3,117,387
36	40,001	45,000	1,551,167
119	45,001	50,000	5,906,676
28	50,001	55,000	1,484,760
26	55,001	60,000	1,535,034
16	60,001	65,000	1,008,071
24	65,001	70,000	1,647,827
18	70,001	75,000	1,337,600
21	75,001	80,000	1,639,613
14	80,001	85,000	1,167,730
12	85,001	90,000	1,056,541
11	90,001	95,000	1,030,499
87	95,001	100,000	8,682,555
10	100,001	105,000	1,025,879
8	105,001	110,000	875,136
11	110,001	115,000	1,254,403
4	115,001	120,000	480,000
12	120,001	125,000	1,498,330
7	125,001	130,000	899,000
3	130,001	135,000	394,476
7	135,001	140,000	964,741
3	140,001	145,000	428,000
18	145,001	150,000	2,697,500
6	150,001	155,000	914,500
5	155,001	160,000	799,000
7	160,001	165,000	1,143,000
5	165,001	170,000	844,225
7	170,001	175,000	1,223,000
5	180,001	185,000	919,500
7	185,001	190,000	1,327,000
4	190,001	195,000	776,450
27	195,001	200,000	5,392,000
5	200,001	205,000	1,009,702
4	205,001	210,000	833,500
2	210,001	215,000	427,000
8	215,001	220,000	1,741,000
3	220,001	225,000	668,500
1	230,001	235,000	231,500
2	235,001	240,000	476,000
3	240,001	245,000	732,500
4	245,001	250,000	1,000,000
4	250,001	255,000	1,013,500

# Pattern of Shareholding

As at 31 December 2020

No. of Shareholders	Size of Holding		No. of Shares held
	From	To	
1	255,001	260,000	259,100
5	260,001	265,000	1,320,000
2	265,001	270,000	538,861
1	270,001	275,000	274,032
1	275,001	280,000	275,532
1	280,001	285,000	281,500
2	285,001	290,000	571,400
16	295,001	300,000	4,796,000
3	305,001	310,000	929,000
2	310,001	315,000	629,000
2	320,001	325,000	650,000
2	335,001	340,000	678,500
2	340,001	345,000	689,500
4	345,001	350,000	1,396,500
3	350,001	355,000	1,056,350
2	355,001	360,000	715,216
1	360,001	365,000	365,000
1	370,001	375,000	375,000
10	395,001	400,000	3,999,500
3	400,001	405,000	1,206,375
2	420,001	425,000	846,500
1	430,001	435,000	435,000
2	450,001	455,000	908,500
2	455,001	460,000	917,000
1	460,001	465,000	464,000
2	470,001	475,000	945,500
4	490,001	495,000	1,971,565
10	495,001	500,000	5,000,000
1	505,001	510,000	507,000
2	520,001	525,000	1,045,500
1	530,001	535,000	532,500
2	545,001	550,000	1,099,985
1	555,001	560,000	558,572
2	595,001	600,000	1,200,000
1	600,001	605,000	600,100
3	605,001	610,000	1,821,014
1	645,001	650,000	650,000
1	665,001	670,000	670,000
1	675,001	680,000	676,000
3	695,001	700,000	2,097,000
1	725,001	730,000	726,500
3	745,001	750,000	2,250,000
2	750,001	755,000	1,507,500
1	770,001	775,000	771,000
1	780,001	785,000	783,500
3	795,001	800,000	2,398,500
1	800,001	805,000	804,000
1	815,001	820,000	820,000
1	865,001	870,000	866,000
1	870,001	875,000	875,000
1	880,001	885,000	880,500
1	885,001	890,000	887,000

# Pattern of Shareholding

As at 31 December 2020

No. of Shareholders	Size of Holding		No. of Shares held
	From	To	
1	890,001	895,000	892,500
1	970,001	975,000	970,711
1	990,001	995,000	991,500
3	995,001	1,000,000	3,000,000
1	1,015,001	1,020,000	1,017,000
1	1,050,001	1,055,000	1,053,500
1	1,055,001	1,060,000	1,058,203
1	1,070,001	1,075,000	1,075,000
1	1,125,001	1,130,000	1,128,500
1	1,145,001	1,150,000	1,150,000
2	1,160,001	1,165,000	2,330,000
1	1,220,001	1,225,000	1,225,000
2	1,295,001	1,300,000	2,597,500
1	1,405,001	1,410,000	1,410,000
1	1,495,001	1,500,000	1,499,701
1	1,635,001	1,640,000	1,637,000
1	1,695,001	1,700,000	1,700,000
1	1,700,001	1,705,000	1,704,778
1	1,745,001	1,750,000	1,750,000
1	1,795,001	1,800,000	1,797,200
1	1,810,001	1,815,000	1,814,893
1	1,840,001	1,845,000	1,841,000
1	1,860,001	1,865,000	1,861,000
1	1,870,001	1,875,000	1,873,000
1	1,955,001	1,960,000	1,955,500
1	1,995,001	2,000,000	2,000,000
1	2,195,001	2,200,000	2,200,000
1	2,220,001	2,225,000	2,224,000
1	2,245,001	2,250,000	2,250,000
1	2,285,001	2,290,000	2,288,500
1	2,325,001	2,330,000	2,328,500
1	2,390,001	2,395,000	2,395,000
1	2,595,001	2,600,000	2,600,000
1	2,690,001	2,695,000	2,695,000
1	2,700,001	2,705,000	2,700,904
1	2,875,001	2,880,000	2,878,200
1	2,940,001	2,945,000	2,944,000
1	2,990,001	2,995,000	2,993,500
1	3,335,001	3,340,000	3,339,000
1	3,530,001	3,535,000	3,530,500
1	3,865,001	3,870,000	3,868,500
1	3,870,001	3,875,000	3,870,500
1	4,660,001	4,665,000	4,664,000
1	4,910,001	4,915,000	4,913,500
1	5,390,001	5,395,000	5,391,500
1	5,680,001	5,685,000	5,684,901
1	6,235,001	6,240,000	6,238,000
1	6,295,001	6,300,000	6,296,500
1	11,475,001	11,480,000	11,478,500
1	19,995,001	20,000,000	20,000,000
1	26,065,001	26,070,000	26,067,000
1	36,740,001	36,745,000	36,740,300
1	1,135,860,001	1,135,865,000	1,135,860,105
<b>16,283</b>			<b>1,514,207,208</b>





# Pattern of Shareholding

As at 31 December 2020

S.No	Shareholders Category	No. of Shareholders	No. of Shares held
	CDC-TRUSTEE AL-AMEEN ISLAMIC RET. SAV. FUND-EQUITY SUB FUND	1	1,000
	CDC-TRUSTEE FIRST HABIB ISLAMIC STOCK FUND	1	125,000
	CDC-TRUSTEE HBL ISLAMIC STOCK FUND	1	200,000
	CDC-TRUSTEE UBL INCOME OPPORTUNITY FUND	1	75,500
	DOMINION STOCK FUND LIMITED	1	690
	GOLDEN ARROW SELECTED STOCKS FUND	1	30
	MCBFSL - TRUSTEE ABL ISLAMIC STOCK FUND	1	4,500
	MCBFSL - TRUSTEE AKD ISLAMIC STOCK FUND	1	1,075,000
	SAFEWAY MUTUAL FUND LIMITED	1	1,050
	SECURITY STOCK FUND LIMITED	1	150
<b>4</b>	<b>Directors, CEO and their spouse and minor children</b>		
	Min Jae Hwang	1	1
	Humair Ijaz	1	1
	Sang Hyeon Lee	1	1
	In Goo Park	1	1
	Won Lee	1	1
	Adnan Afridi	1	1
	Pervaiz Akhtar	1	1
	Mohammad Zubair	1	1
<b>5</b>	<b>Executives</b>	1	7
<b>6</b>	<b>Public Sector Companies and Corporations</b>	2	1,060,243
<b>7</b>	<b>Banks, Development Finance Institutions, Non-Banking Finance Institutions, Insurance Companies, Takaful, Modaraba and Pension Funds</b>	48	38,665,592
<b>8</b>	<b>Others</b>	172	56,260,377
<b>9</b>	<b>Individuals</b>	15,998	237,656,248
		16,283	1,514,207,208

## Shareholders holding five percent or more voting rights

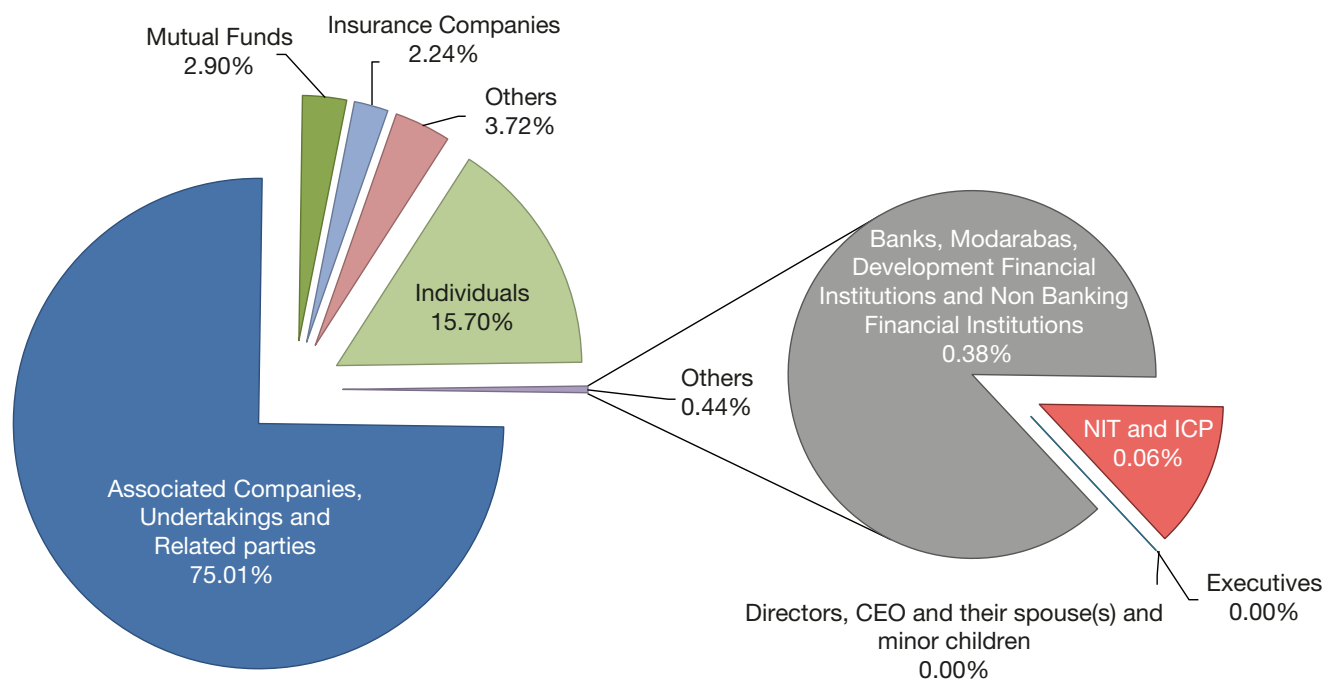
Lotte Chemical Corporation	1	1,135,860,105
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# Categories of Shareholding

As at 31 December 2020

S.No	Shareholders Category	No. of Shareholders	No. of Shares	Percentage (%)
1	Associated Companies, Undertakings and Related parties	1	1,135,860,105	75.01
2	NIT and ICP	4	848,208	0.06
3	Mutual Funds	49	43,856,420	2.90
4	Directors, CEO and their spouse(s) and minor children	8	8	0.00
5	Executives	1	7	0.00
6	Banks, Modarabas, Development Financial Institutions and Non Banking Financial Institutions	38	5,766,236	0.38
7	Insurance Companies	12	33,959,599	2.24
8	Others	172	56,260,377	3.72
9	Individuals:			
	Local	15,996	237,654,354	15.69
	Foreign	2	1,894	0.00
	<b>Total</b>	<b>16,283</b>	<b>1,514,207,208</b>	<b>100.00</b>

## Shareholders Categorisation 2020





“ LOTTE Chemical Pakistan Ltd is our major supplier of PTA. Our relationship with LCPL is of vital importance as they play an integral part in maintaining our stable operations. Their focus on customer satisfaction and customer service is the key point and they have proven it time and time again.

The relationship between Ibrahim Fibres and LCPL spans over the years which has nurtured as a strong and reliable bond between both organizations. We hope that our relationship will further strengthen in the coming years.”

**Mr. Imtiaz Ahmad**  
DGM Finance,  
Ibrahim Fibres Limited



## **Corporate Governance**

Board of Directors	28
Board Committees	30
Executive Management Team	31
Management Committees	32
Organisational Structure	33
Corporate Governance & Compliance	34
Business Risks & Challenges	39

# Board of Directors

As at 26 February 2021



**Min Jae Hwang**  
Chairman

#### Tenure

Appointed to the Board on 23 June 2020 for the term to expire on 22 June 2023.

#### Board and Committee Activities

- Chairman
- Member Shares Sub Committee

#### Outside Interests

- Director, KP Chemtech Corporation

#### Career

Mr Hwang is currently Managing Director of Aromatic Business for LOTTE Chemical Corporation, South Korea. He joined KP Chemical Corporation (now Lotte Chemical Corporation) in 2005 and had been associated with strategy, planning and feedstock teams. Prior to this, he had been working with Honam Petrochemical Corporation Research Institute for more than 9 years. Mr Hwang has also served as Managing Director of Olefin Business unit for five years. He has been CEO of LOTTE Chemical UK, from 2019 to 2020.

Mr Hwang has a versatile experience of 24 years of working with petrochemical companies in South Korea and United Kingdom. He holds a Master's degree in Chemical Engineering from Yonsei University in South Korea.



**Humair Ijaz**  
Chief Executive

#### Tenure

Appointed to the Board on 23 June 2020 for the term to expire on 22 June 2023.

#### Outside Interests

- None

#### Career

Mr Humair Ijaz has over 27 years of experience. After working for Siemens for a year, he joined ICI in 1993 as Management Trainee and worked in various businesses including Paints, Soda Ash and Pharmaceuticals. He was transferred to the PTA Business in 1998 as Logistics Manager and was promoted as IT Manager in the same year. He made significant contribution in setting up the business processes and systems of the PTA Plant. In 2004, he was promoted as Supply Chain Manager and then Commercial Manager in 2008. He has played an instrumental role in reshaping the Company's Commercial activities and based on his continued commitment, he was promoted as Director Commercial in 2013 and was appointed as the CE in June 2015.

He did his Bachelor's in Electrical Engineering and MBA (Finance) from Virginia Tech, USA and possesses a wide range of experience in the areas of Supply Chain, Sales and Information Technology.

He is a certified Director of Corporate Governance from Pakistan Institute of Corporate Governance (PICG).



**Sang Hyeon Lee**  
Non-Executive Director

#### Tenure

Appointed to the Board on 23 June 2020 for the term to expire on 22 June 2023.

#### Board and Committee Activities

- Member Audit Committee
- Member HR & Remuneration Committee

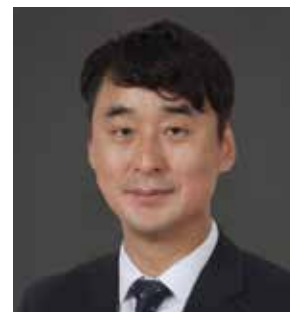
#### Outside Interests

None.

#### Career

Mr Lee has been working with LOTTE Chemical Corporation, South Korea since 1992, spending his first twelve years in the Production Control Team in the Ulsan Plant, where he was in charge of planning, budgeting, cost accounting and decision making support. He graduated from Hanyang University, majoring in Business Administration in 1989.

He is a certified Director of Corporate Governance from Pakistan Institute of Corporate Governance (PICG).



**Young Dae Kim**  
Executive Director

#### Tenure

Appointed to the Board on 25 January 2021 for the term to expire on 22 June 2023.

#### Board and Committee Activities

- Chairman Shares Sub Committee
- Member HR & Remuneration Committee

#### Outside Interests

None.

#### Career

Mr Kim has been working with LOTTE Chemical Corporation, South Korea since 1997, spending his first 11 years in Quality Assurance, Logistics and Shift control team at Ulsan Plant. Mr Kim graduated from Ulsan University South Korea, majoring in Chemistry, in 1997.



**Won Lee**  
Non-Executive Director

**Tenure**

Appointed to the Board on 23 June 2020 for the term to expire on 22 June 2023.

**Outside Interests**

- None

**Career**

Ms Won Lee has been working as a legal counsel with LOTTE Chemical Corporation, South Korea since 2015. She has been in charge of Legal affairs team as Senior Legal Counsel since 2019. Ms Lee had been associated with Tyler Fox Law Office in Cambridge, Massachusetts, USA and Myeong-dong Law firm in Seoul and Real Networks Asia Pacific. She was involved in Mergers & Acquisition transactions, criminal and civil litigations in USA, and has provided legal advice on a wide range of compliance and corporate governance matters to LOTTE Chemical Corporation.

Ms Lee did Bachelor of Science with Honors from University of New Brunswick, Canada in 2004. She acquired Juris Doctor from New England School of Law in Massachusetts, USA in 2010 and has also completed finance and accounting program from Northwestern University, Chicago, USA.



**Pervaiz Akhtar**  
Independent Director

**Tenure**

Appointed to the Board on 23 June 2020 for the term to expire on 22 June 2023.

**Board and Committee Activities**

- Chairman Audit Committee
- Chairman HR & Remuneration Committee

**Outside Interests**

- Director Star Farm Pakistan (Pvt) Limited (METRO Group Company)
- Director CABI-SFPK Joint Venture
- Director Murree Brewery Company Limited

**Career**

Mr Akhtar graduated in 1976 from University of Punjab with majors in Economics. He later attended an MBA program at School of Business and Commerce Islamabad and secured distinction in Business Policy & Strategy and Human Resource Management. He completed his professional training with Klynveld Peat Marwick Goerdeler (KPMG) and passed Institute of Chartered Accountants of Pakistan (Inter) examination in 1981. In 1989 Mr Akhtar was awarded a USAID scholarship and he completed Petroleum Management Program at Arthur D. Little Inc Boston, U.S.A.

He is responsible for METRO's Corporate Affairs since 2007. Being part of the senior management team, he has contributed towards successfully establishing the METRO Cash & Carry's business in Pakistan.

Prior to joining METRO, he served as General Manager Corporate Affairs for a Dutch Multinational Company (SHV Energy) for over 9 years. Mr Akhtar has a versatile experience of more than 30 years of working with local and multinational companies in Pakistan. During this period, he served in senior management positions in the field of Finance, Human Resources, Procurement and Corporate Affairs.

He is a certified Director of Corporate Governance from Pakistan Institute of Corporate Governance (PICG).



**Adnan Afridi**  
Independent Director

**Tenure**

Appointed to the Board on 23 June 2020 for the term to expire on 22 June 2023.

**Board and Committee Activities**

- Member Audit Committee

**Outside Interests**

- MD, National Investment Trust Ltd
- Director, Bank Al Habib Limited
- Director, Habib Sugar Mills Limited
- Director, Mari Petroleum Company Limited
- Director, International Industries Limited
- Director, Dynea Pakistan Limited
- Director, Bulk Transport Company (Pvt) Ltd
- Member, SECP Policy Board
- Member, Board of Governors, The Kidney Centre Institute

**Career**

Mr Adnan Afridi is at present Managing Director – National Investment Trust Limited. He has over 24 years' international experience in Change Management, business transformation, innovation and profitability enhancement in blue chip companies, public sector and start-up situations. He has led a distinguished career in financial services and capital markets including serving as Managing Director of the Karachi Stock Exchange, CEO, Overseas Chamber of Commerce and Industry (OICCI), Chairman of National Clearing Corporation of Pakistan (NCCPL) and Board of Directors of Central Depository Company (CDC). Mr Afridi has also served on multiple listed company boards including Silk Bank Limited and Gul Ahmed Textile Mills Limited.

Mr Afridi has a degree in Economics (A.B, Magna Cum Laude, 1992) from Harvard University and a degree in Corporate Law (JD, Magna Cum Laude in 1995) from Harvard Law School.

He is an active supporter of charitable organizations. He has served as the President of the Old Grammarians Society & Trust. He is also a Member of YPO Pakistan since 2008.

He is a certified Director of Corporate Governance from Pakistan Institute of Corporate Governance (PICG).



**Mohammad Zubair**  
Independent Director

**Tenure**

Appointed to the Board on 23 June 2020 for the term to expire on 22 June 2023.

**Board and Committee Activities**

- Member Shares Sub Committee

**Outside Interests**

- None

**Career**

Mr Zubair is a leader of corporate world with a proven track record spreading over decades as Country Representative (CEO), Group CFO and CIA overseeing Country Management, Finance/Internal Audit and Support Services in the national and international Oil & Gas Industry. He remained associated with several Boards of Directors and Committees in Pakistan & abroad.

He had been associated with one of the largest Energy Companies in the World – CHEVRON (formerly known as Caltex in Pakistan) since 1977 till June 2015. During his career with Chevron, he worked in Pakistan and several years overseas including Caltex Headquarters in Dallas, USA which provided extensive exposure to interact and work with highly diverse manpower and professionals around the globe. He also represented Chevron as a board member in various Chevron Companies and Joint Ventures for a number of years in Pakistan, Egypt and Middle East Countries. After 37.5 years with Chevron/Caltex, joined Total-Parco as Vice President & CFO of their group of companies in July 2015 and held this position till the retirement in March 2018 after continuous service of 40.4 years with top class multinationals in Oil & Gas Industry of the world.

Mr Zubair is a professional accountant along with a degree in Laws and graduated from Columbia University NY, USA in Advanced Management / Senior Executive Education.

He is a certified Director of Corporate Governance from Pakistan Institute of Corporate Governance (PICG).

# Board Committees with brief terms of reference

As at 26 February 2021

## Audit Committee

### Members:

Mr Pervaiz Akhtar, Chairman  
Mr Sang Hyeon Lee  
Mr Adnan Afridi

The Audit Committee assists the Board in effectively discharging its responsibilities with regard to corporate governance, financial reporting and corporate control. The Board draws up the terms of reference of the Audit Committee, which comply with relevant legislations.

The Board acts in accordance with the Committee's recommendations on matters forming its responsibilities. The Audit Committee reviews the system of internal controls, risk management and the financial audit process, as well as assists the Board in reviewing financial statements and announcements to shareholders. In carrying out its duties, the Audit Committee has the authority to discuss any issues within its remit with management, internal auditors or external auditors. If it deems necessary, it may also obtain legal advice on it. The Committee controls and monitors the scope of the internal audit function, including powers and responsibilities encompassing its charter.

The Chairman of the Audit Committee is an Independent Non-Executive Director, while its members include Non-Executive Directors. The Company Secretary acts as the Secretary of the Committee.

The Audit Committee meets at least once every quarter of the financial year. Its members meet at least once a year with external auditors, without the CFO and the Head of Internal Audit being present. In addition, Committee members also meet Head of Internal Audit and internal auditors at least once a year, without the CFO and external auditors being present.

## HR and Remuneration Committee

### Members:

Mr Pervaiz Akhtar, Chairman  
Mr Sang Hyeon Lee  
Mr Young Dae Kim

The HR and Remuneration Committee assists the Company's Board of Directors to administer and develop a fair and transparent procedure for establishing human resource management policies. The Committee is responsible for reviewing the remuneration and benefits of the Chief Executive, Executive Directors and senior managers. Consisting of two Non-Executives and one Executive Director, the Committee is also responsible for reviewing the remuneration budget. The Chairman of the Committee is an Independent Director.

The General Manager HR & IT acts as the Secretary and the Committee meets at least once a year.

## Shares Sub Committee

### Members:

Mr Young Dae Kim, Chairman  
Mr Min Jae Hwang  
Mr Mohammad Zubair

The Shares Sub Committee consists of one Executive and two Non-Executive Directors. This Committee approves registrations, transfers and transmission of the Company's shares. Resolutions passed by this Committee are subsequently placed at Board meetings for ratification.





# Executive Management Team

The Executive Management Team consists of functional heads, operating under the Board and the Chief Executive, to ensure smooth operations and achieve strategic objectives. The Team conducts its business under the chairmanship of the Chief Executive

with other senior managers. The Team is responsible for strategic business planning, decision-making, establishing adequacy of the Company's operational, administrative and control policies adopted by the Board and monitoring compliance thereof.



**Tariq Nazir Virk**

General Manager, Manufacturing

**Humair Ijaz**

Chief Executive, Profile on page 28.

**Waheed U Khan**

General Manager, HR & IT

**Tariq Nazir Virk** is a vastly experienced multi skilled professional in Plant maintenance, Operations, Process and Project management. He has more than 30 years of hands on operational experience with Petro Chemical Industry. He completed his Bachelor degree in Mechanical Engineering from University of Engineering and Technology, Lahore in 1990. He started off his career as a maintenance engineer with Dawood Hercules Chemical, one of the most reputable Fertilizer plants of the country.

He joined the Company in 1997 and was the key member of the original team which led the successful commissioning of the plant. He has served in various roles over the last twenty two years of his association with the company. He has delivered some of the most challenging projects to the Business such as Ox Dryer replacement, DCS up-gradation, Process Air Compressor control system up-gradation, Oxidation Reactor agitator modification etc.

Tariq stamped his mark on every function through his leadership that he was assigned to look over, whether it was HSE, Projects, Planning, Workshop, Operations or Process. He has special passion to hone young talent and thus has successfully developed a proficient team which is a great mix of youth and old.

In the light of his contributions and skills, Tariq was promoted as General Manager Manufacturing in 2016. He never looked back since then and continued to make huge contributions to reduce fixed cost, enhance safety, reliability and operational efficiencies of the plant which are second to none vis a vis any International plant of this nature.

**Waheed U Khan** has over 30 years of versatile experience. Started his career with Computer Aided Engineering Services Descon as a designing engineer and moved to the major BMR project of Dawood Hercules Chemicals to enhance its Production Capacity, Reliability & Efficiency. Commissioned HaldorTopsoe Ammonia Reactor and completed the project with the team. He joined the Company in 1997. Since then, he has been challenged to perform in various departments of the organization, including Production, Technical, HSE, Product Quality, Training before becoming HR, Administration & Public Affairs Manager in 2008. Based on his continued commitment and experience, he was promoted as General Manager HR & IT in 2016.

He has played a pivotal role in nurturing a caring culture based on strong values of the organization. Closely worked with ICI AkzoNobel and LOTTE Group during the business acquisitions. Implemented strategies to reduce rising attrition and increased employee engagement. Over the years he has established strong succession programs to reduce business risks, introduced job evaluation process to rightly position each role in its competitive range, and synergized IT with business processes to bring efficiency and effectiveness. Under his leadership the Company has won several awards in recognition of the business HR systems. He is also driving the CSR program for the Company and has delivered various initiatives in the areas of health, education and a green environment.

Waheed holds a Master's degree in Business from LUMS and a second Master's degree in Engineering from Punjab University with distinction.

# Management Committees

with brief terms of reference

## Executive Committee

### Members:

Mr Humair Ijaz  
Mr Young Dae Kim  
Mr Tariq Nazir Virk  
Mr Waheed U Khan  
Mr Sangho Moon  
Mr Ashiq Ali  
Mr Adnan Ul Haque  
Mr Syed Masood Ul Hasan  
Mr Syed Qamar Alam  
Mr Kyoungmo Cho  
Mr Muhammad Talha Khan

The Executive Committee, chaired by the CE, supports the Executive Management Team in achieving its objectives and is responsible for smooth operations on an ongoing basis. It comprises of the various heads of departments including the Executive Management Team. The Executive Committee meetings are conducted on a monthly basis or more frequently if needed. The Committee reviews all operational and financial aspects, advises improvements to operational policies / procedures and monitors implementation of the same.

The Committee met on a monthly basis during 2020 and reviewed all operational and financial aspects of the business, including improvements to operational policies / procedures.

## BCP Committee

### Members:

Mr Humair Ijaz  
Mr Tariq Nazir Virk  
Mr Ashiq Ali  
Mr Adnan Ul Haque  
Mr Syed Masood Ul Hasan  
Mr Syed Qamar Alam  
Mr Muhammad Tabish Ashfaq  
Mr Syed Arif Hussain  
Mr Umair Khalid

The BCP Committee's objective is to steer the Business Continuity Plan (BCP) by establishing a fit-for-purpose strategic and operational framework to respond to major business interruption situations.

The CE as Business Continuity Manager (BCM) leads the BCP process along with General Manager Manufacturing and Chief Financial Officer. A working level BCP Committee, headed by General Manager Manufacturing is responsible for stewarding the BCP Programme and comprises of representatives of all functions / departments. Each functional head is responsible for current and comprehensive Business Continuity Planning in his respective sphere of operations.

## HSE&S Management Committee

### Members:

Mr Humair Ijaz  
Mr Tariq Nazir Virk  
Mr Waheed U Khan  
Mr Ashiq Ali  
Mr Kyoungmo Cho  
Mr Syed Masood Ul Hasan  
Mr Adnan Ul Haque  
Mr Syed Qamar Alam  
Mr Muhammad Talha Khan  
Mr Umair Khalid

The HSE&S Committee, chaired by the CE, periodically reviews and monitors Company-wide practices. It oversees the Health, Safety, Environment and Security functions of the Company and is responsible for ensuring that all operations are safe, environment-friendly and compliant with regulatory framework.

The Committee received regular reports from the HS&E function, including quarterly reports prepared for Executive Committee on Company's Health, Safety and Environmental performance and operational integrity. These included quarter-by-quarter measures of personal and process safety, environmental and regulatory compliance and audit findings. Operational risk and performance forms a large part of the Committee's agenda.

# Organisational Structure



# Corporate Governance and Compliance

## Board Governance

The Company's Corporate Governance Structure is based on the requirements of the Companies Act 2017, along with other circulars and guidelines issued by the Securities and Exchange Commission of Pakistan (SECP), regulations of the Pakistan Stock Exchange, the Code of Corporate Governance and the Company's Articles of Association. This is further strengthened by several internal procedures, which include a risk management assessment and control system, as well as a system of assurances of compliance with the applicable laws, regulations and the Company's Code of Conduct.

The Company is a public limited company established under the laws of Pakistan. The shares of the Company are listed on the Pakistan Stock Exchange (G) Limited.

## Role of the Board

The Board of Directors provides oversight in the governance, management and control of the Company and is responsible for setting the goals, objectives and strategies of the Company and for formulating the policies and guidelines towards achieving those goals and objectives. The Board is accountable to the shareholders for the discharge of its fiduciary function. The Management is responsible for the implementation of the aforesaid goals and strategies in accordance with the policies and guidelines laid down by the Board of Directors. In order to facilitate the smooth running of the day-to-day affairs of the Company, the Board entrusts the Chief Executive with necessary powers and responsibilities who in turn is assisted by an Executive Management Team. The Board is also assisted by Sub Committees comprising mainly Non-Executive / Independent Directors. Specific tasks are delegated to the board sub committees and the Board seeks to set the 'tone from the top' by working with the management to agree on the values of the Company.

The activities of the Board are based on the requirements and duties laid down under relevant laws and the Company's Memorandum and Articles of Association. This compliance assists the Board in safeguarding the interests of all the stakeholders.

## Board Composition, Size and Tenure

The structure of the Board reflects an optimum combination of Executive, Non-Executive and Independent Directors. The current Board comprises eight directors which include two Executive Directors (including the Chief Executive), three Non-Executive Directors and three Independent Directors. The Chairman of the Board is a Non-Executive Director. The positions of

Chairman and Chief Executive are held by separate individuals with clearly defined roles and responsibilities.

All the Directors are appointed for a term of three years on completion of which they are eligible for re-election under the Company's Articles of Association through a formal election process.

Consent to act as director is obtained from each candidate prior to election. The Company has had an Audit Committee and a HR & Remuneration Committee of the Board much before the introduction of the Code of Corporate Governance.

## Roles and Responsibilities of the Chairman and Chief Executive

There is a clear segregation of roles between the Chairman of the Board and the Chief Executive for smooth running of the business. The Company's Articles of Association, relevant laws and the duties assigned by the Board outline the responsibilities and the power of the Chairman of the Board.

The key role and responsibilities of the Chairman includes;

- Provides leadership of the Board
- Acts as main point of contact between the Board and management.
- Speaks on Board matters to shareholders and other parties.
- Is responsible for the integrity and effectiveness of the Board's system of governance.
- Ensures that systems are in place to provide directors with accurate, timely and clear information to enable the Board to operate effectively.

The Chief Executive functions in accordance with the powers vested in him by law, the Company's Articles of Association and the authorities delegated to him by the Board. The Chief Executive is responsible for framing strategic proposals and formulating business plans for the Board approval. Moreover, the Chief Executive is also responsible for ensuring smooth functioning of the business with optimum utilisation of the Company's resources and effective implementation of internal controls.

## Board Meetings

The Board determines the key items for its consideration for the coming financial year. The agenda is set by the Chairman in consultation with the Chief Executive and with support of the Company Secretary. A similar process is used for meetings of Board Committees.

Meetings of the Board of Directors and Sub Committees are held in accordance with an annual schedule circulated before each year end to ensure maximum participation of the directors.

Discussions at Board meetings are open and constructive. All discussions of the Board and their records are maintained in confidence unless there is a specific decision or legal requirement to make disclosure.

When participating in Board discussion, Executive Directors are expected to discharge their responsibilities as directors of the Company and not to act solely as the representatives of that activity for which they bear executive responsibility.

## **Independence and Conflict of Interest**

The Non-Executive and Independent directors are expected to be independent in character and judgment and free from any business or other relationship which would materially interfere with the exercise of that judgment.

The Board is satisfied that there is no compromise to the independence of, and nothing to give rise to conflicts of interest for, those directors who serve together as directors on the boards of outside entities or who have other appointments in outside entities.

## **Board Induction and Education**

All Directors, including foreign resident Directors, as part of their induction package, are provided with sufficient information of their duties and responsibilities under respective laws and the Company's Memorandum and Articles of Association. Directors, being senior professionals and possessing experience of managing various responsibilities, have adequate exposure to corporate matters.

On joining Company's Board, Non-Executive and Independent Directors are given a tailored induction programme. This includes meetings with the management and site visit. Moreover, the Board received briefings on Company's Code of Conduct, Company's values and key business developments including legal updates, the economic outlook and the necessary information under respective laws and the Company's Memorandum and Articles of Association.

At present, three independent directors, one Executive Director and one Non-Executive Director have completed all parts of the certification "The Board Development Series" offered by the Pakistan Institute of Corporate Governance (PICG). Certification for remaining directors will be obtained in accordance with the Code of Corporate Governance.

## **Board Evaluation**

A comprehensive evaluation with respect to the effectiveness of the Board own performance, members of the board and its committees was carried out in 2020 using an external facilitator, PICG. The Board evaluation assessment covered specific areas of Board performance including Board Composition, Board & CEO Compensation, Strategic Planning, Board Procedures, Board Interaction, Board Information, Board Committees and Board & CE Effectiveness. The findings of the evaluation were discussed in detail with the Board of Directors.

The Board also regularly reviews the developments in Corporate Governance to ensure that the Company always remains aligned with the best practices.

## **CE Performance Review**

The Board of Directors of Lotte Chemical Pakistan Limited regularly evaluates performance of the CE based on agreed financial and non-financial KPIs.

The Board has reviewed the performance of the CE for the current financial year and is satisfied with the achievements for the year. The Board has full confidence in his abilities to manage the affairs of the Company in the most professional and competent manner. The CE is also responsible for setting the objectives for his management team and regularly updates the Board about the performance of the management in achieving the desired goals.

## **Material Interests of Board Members**

Directors are required to disclose, at the time of appointment and on an annual basis, the directorships or memberships they hold in other corporations. This is in pursuance with Section 205 of the Companies Act 2017, which also requires them to disclose all material interests.

This information is used to help maintain an updated list of related parties. In case any conflict of interest arises, the matter is referred to the Board's Audit Committee.

None of the directors are either members of any stock exchanges in Pakistan or engaged in the business of stock brokerage. Moreover, they are not involved in external audit and have had no relationship with the Company's external auditors during the preceding two years. Remuneration and benefits of the Board, including the Chief Executive and Executive Directors, are disclosed in note 37 to the financial statements as determined under provisions of the Articles of Association of the Company.

## Board & Management Committee

The Board may at any time establish Committees of the Board to assist in carrying out its responsibilities. Any Committee will be subject to the Board Principles and will speak or act for the Board only when and to the extent so authorised.

The permanent Committees of the Board include the Audit Committee, the HR & Remuneration Committee and Shares Sub Committee.

Each permanent Committee is comprised of those directors the Board considers best suited to serve on that Committee and in accordance with the Code of Corporate Governance.

The Board and Management Committees brief details are covered elsewhere in the Report.



## Financial Statements

Periodic financial statements of the Company are circulated to the directors duly endorsed by the Chief Executive and the Chief Financial Officer for approval by the Board before publication, in compliance with the Listed Companies (Code of Corporate Governance) Regulations. After consideration and approval, the Board authorizes the signing of financial statements for issuance and circulation. The half-yearly and annual financial statements are initiated by the external auditors before presentation to the Audit Committee and the Board for their respective approvals.

The publication and circulation to the shareholders, stock exchange and regulators of quarterly unaudited financial statements along with Directors' Review is done within one month and half-yearly financial statements reviewed by the external auditors within two months, of the respective period end dates.

Annual financial statements together with the Directors' Report, Auditors' Reports and other Statutory Statements / Information are circulated for consideration and approval by the shareholders, within four months from the end of the financial year. These statements are also made available on the Company's website. All other important information considered sensitive for share price determination is transmitted to stakeholders and regulators on a timely basis.

## Adequate Disclosure

We believe in best practices in corporate governance by adopting transparency and disclosure as a policy with our stakeholders. This is achieved through disclosure of communications to our shareholders and other stakeholders, including our financial statements. All critical accounting estimates, rules and procedures governing extraordinary transactions, or any changes in accounting policies along with their financial impact, are disclosed in the notes to the financial statements. We follow the Companies Act, 2017 and applicable IAS and IFRS (International Accounting Standards and International Financial Reporting Standards). In addition, we endeavour to provide as much relevant supplementary information in the financial statements as possible.

## Annual General Meeting

The Company holds its Annual General Meeting of the shareholders in light of the Companies Act, 2017, Code of Corporate Governance and our Articles of Association. We request all our shareholders to participate. We also ensure that a copy of the Annual Report containing the agenda and notice of AGM is dispatched to every shareholder at his/her registered address.

**Issues raised in last AGM:** During the 22nd AGM of the Company held on 16 April 2020, general clarifications were sought by the shareholders on the financial statements and the market. No significant issues were raised.

## Investor Relations

The Company seeks to keep all stakeholders informed on a regular basis. This is done by means of publication on Company's website containing complete financial reports on a quarterly basis and the publication of the annual and interim reports. In addition, the Company communicates with all its shareholders / investors and analysts through

organizing or attending meetings such as AGMs. Meetings are held with stakeholders to ensure that the investment community receives a balanced and complete view of the Company's performance and the issues faced by the business, while always observing applicable rules concerning selective disclosure, equal treatment of shareholders and insider trading.

## Pattern of Shareholding

Disclosure of Company's shareholding structure is given in the pattern pursuant to the Companies Ordinance and the Code of Corporate Governance in the printed accounts of the Company. Our share capital is comprised of ordinary shares. No other class of shares is issued by the Company. LOTTE Chemical Corporation, Korea holds 75.01% shares, while the balance 24.99% shares are held by individuals and domestic and foreign institutions. The Pattern of Shareholding in the Company, as at 31 December 2020, is given on page 20 of the Annual Report.

## Code of Conduct

Even before the introduction of the requirement in the Code of Corporate Governance, the Company had a comprehensive Code of Conduct. In order to apprise the employees of the Code of Conduct, the Company organizes training sessions and induction programmes on a regular basis to ensure compliance at all levels. Besides this, every employee of the Company is required to sign, on an annual basis, a statement to the effect that he or she understands the Code of Conduct and that he or she abides by it at all times while doing business for the Company. Salient features of the Code of Conduct are covered earlier in the Report.

## Speak Up

A separate 'Speak Up' policy has been formulated in order to facilitate strict adherence to the Code of Conduct, whereby any Company employee can raise concerns, expose irregularities and help management of the Company in identifying financial malpractices and potential frauds without any fear of reprisal or adverse consequences on a confidential basis through various modes of communication. Complete anonymity of the person using this facility is assured and all complaints are thoroughly investigated either by the Company internally or by assigning it to the Internal Auditors.

Employees of the Company are encouraged to use the guidance provided by the Speak Up Policy for reporting wrongdoing / improper conduct. A separate Speak Up Committee has been formed with a direct reporting line to the Board Audit Committee.

## Insider Trading

The Company has a stringent policy on insider trading and securities transactions. The policy paper which is circulated to all the employees of the Company from time to time prohibits all employees of the Company from making use of inside information for direct or indirect transactions in Company shares. Closed periods during which Directors, CEO, CFO, CS and designated Executives, as determined by the Board, and their spouse and minor children were precluded from dealing in Company shares are duly determined. No trading in Company shares is allowed during the closed periods. Prior notification in writing is required to be given to Company Secretary before carrying out any transaction and once the transaction is executed, it is to be reported back to the Company Secretary within two days of execution of the transactions with relevant details of purchase/sale of shares. No opposite transaction is allowed within six months i.e. if anyone buys any shares of the Company, he or she is not allowed to sell those shares within six months to make a gain.

## Related Party Transactions

A complete list of all related party transactions is compiled and submitted to the Audit Committee every quarter. After review by the Audit Committee, the transactions are placed before the Board for their consideration and approval.

## Internal Control

The Company has a sound system of internal control and risk management. The internal audit function, mainly responsible for internal controls, has been outsourced to a Chartered Accountants firm and reports directly to the Chairman of the Audit Committee. As a consequence of regular review over several years, the Company now has an extremely robust system of internal controls which was further strengthened in 2005 when the Company had to go through a comprehensive implementation of the Sarbanes-Oxley Act (SOX) due to listing of its previous parent company's shares on the New York Stock Exchange. Although this requirement is no longer applicable to the Company, the Company continued with the control framework then adopted.

## Internal and External Audit

Internal Audit function plays a key role in providing the management and the Board an objective view and reassurance of the effectiveness of the risk management and related control systems throughout the entity. Internal Audits

are carried out across all functions by the appointed Internal Audit firm and all findings are reported to the Management and the Audit Committee of the Board.

Action plans are followed up rigorously to ensure that timely corrective action is implemented for the effective functioning of controls. The Board, through the Audit Committee, reviews the assessment of risks, internal and disclosure controls and procedures and suggests remedial actions where applicable. The role of the Audit Committee is to assist the Board in fulfilling their oversight responsibilities regarding the integrity of Company's financial statements, risk management and internal control, compliance with legal and regulatory requirements, the external auditors' performance, qualifications and independence, the performance of the internal audit function, and compliance with the Code of Conduct.

The external auditors are appointed by the shareholders on a yearly basis at the Annual General Meeting on the recommendation of the Audit Committee and Board of Directors. The partner in charge of our audit or the audit firm is rotated every five years as per the regulations.

## **HR Policy & Succession Planning**

A comprehensive HR policy is part of terms of employment and is applicable to all the permanent employees. The key objective of the HR policy is to develop a high performance culture providing a critical link between an employee's performance and Company's goals. The policy also supports in maintaining the desired organisational culture. In order to ensure continued business performance, the Company has developed a robust Succession Plan for the positions of Chief Executive, his direct reports in Executive Management Team and business critical roles.

## **Quality Policy Statement**

Lotte Chemical Pakistan Limited operates in an environment which is influenced by global trends. To remain competitive and retain its status as a preferred PTA supplier, it has to produce a world-class product that always meets the expectations of its customers, both local and overseas, in terms of price, product, quality and service.

The Company achieves the above mentioned objectives by delivering a quality service on the principle of "right first time every time".

To support the Quality Policy, the Company ensures ownership at all levels to continually improve the Quality System consistent with the latest standards and provides necessary training & resource to deliver added value to the business.

## **Risk Management**

The Board has an overall responsibility for the risk management process and internal control procedures. The Audit Committee monitors the Company's risk management process quarterly or more frequently if required and reviews the adequacy of the risk management framework. The Company's documented and regularly reviewed procedures are designed to safeguard our assets, address risks facing the business, and ensure timely reporting to the Board and senior management. A clear organizational structure with defined delegation of authorities is maintained and the senior management takes the day-to-day responsibility for implementation of procedures, ongoing risk monitoring, and effectiveness of controls.

The risk and control procedure is supported through a Business Continuity Plan and Crisis Management Plan.

## **Business Continuity Plan / Crisis Management Plan**

The Company recognizes the importance of a comprehensive Business Continuity Planning Programme that allows it to plan for and manage major business disruptions. All significant risks, possibilities for control and reduction are identified. The plan is periodically tested in a simulated environment to ensure that it can be implemented in emergency situations and that the management and employees are aware of their respective roles. The range of events considered includes natural disasters, failure of equipment, terrorist action, government/political/legal actions, and changes in the financial and business climate. The controls identified are tested by internal auditors and action plans are followed rigorously to ensure timely corrective action is implemented for the effective functioning of controls. In addition, a Crisis Management Plan is also developed and is regularly reviewed and updated. This focuses on helping management to handle the immediate effects of a major incident and includes instructions on communications both within and outside the Company.

During the year, the Board through its Audit Committee regularly reviewed the processes whereby risks are identified, evaluated and managed.



# Business Risks & Challenges

The following risks are considered to be relevant in evaluating the overall outlook and business strategy of the Company.

	Risks	Mitigating Factors
STRATEGIC	Changing Economic Conditions & Government Policies	The Board and the Management strive to follow a defined strategy to overcome strategic risks and continuously seek dialogue with the policy makers through various business forums in the overall interest of the domestic industries.
	Non Compliance with Laws & Regulations	Changes in regulatory environment are monitored closely and all significant changes are adapted in a timely manner. We advertise and encourage use of 'Speak Up' policy to all our employees to report irregularities, if any, in relation to our Code of Conduct. We remain committed to compliance with all legal and regulatory requirements with special emphasis on our Code of Conduct.
OPERATIONAL	Critical Equipment Failure	Stringent control measures for all critical equipment are in place which includes, but is not limited to, exhaustive preventive maintenance regimes, availability of all adequate spares, upgrade of technologies and necessary training of related manpower.
	Power Failure	Being the sole producer of PTA in the country, it remains imperative that the PTA plant remains in operation on continuous basis throughout the year and as a result, alternate sources for all its key utility needs are in place. The Company in 1998/1999 invested heavily in the K-Electric network to ensure uninterrupted power supply to the Company and the Company entered into an evergreen power supply agreement with K-Electric based on its investment in the necessary infrastructure. All critical equipment remains connected to standby generators. In addition, the Company invested in a captive co-generation power facility, which became operational in July 2012, to improve the energy economics of the business and to ensure alternate uninterrupted power supply for continuous PTA operations.
	Risk to Health, Safety and Environment	We continue to uphold the highest safety standards, in line with ISO 45001:2018 & internal HSE policies, for both Company and contractor employees which is evident by an excellent safety record spread over 22 years without a Lost Time Injury – more than 62 million man-hours have been completed without a Lost Time Case.
	Inability to attract and retain talent	The Board and the Management put great emphasis on attracting, educating, motivating and retaining staff and the Company continues to support the development of a winning culture through its human resources management policies. Engagement of all our employees remains our key priority.
COMMERCIAL	Key Supplier Failure	The Company aims to use its purchasing power and long-term relationships with the suppliers to ensure continuous availability of raw materials. Maintenance of optimum buffer inventory levels and ensuring alternative sources for key raw materials assists in partially mitigating the risk of abrupt supply interruptions.
	Key Customer Failure	The Company takes pride in the dependable relations developed with its customers over the years and aims to enter into long-term relationships to ensure continuous sale of its product. The Company has demonstrated its ability to export larger volumes, if required. Availability of locally produced PTA and excellent technical support present a strong incentive for local customers to retain the relationship with the Company on a long-term basis.
FINANCIAL	Liquidity Risk	The Company's sales strategy enables maximum volumes to be sold against sight letters of credit and purchasing strategy ensures optimum level of credit days. Adequate modes of financing are available in the form of committed bank facilities. This risk is also mitigated by continuous monitoring of cash flow needs and careful selection of financially strong banks with good credit ratings.
	Fluctuations in Foreign Currency Rates	The Company incurs foreign currency risk on sales, purchases and borrowings that are in a currency other than Pak Rupees. The Company's foreign currency risk arising on sales is minimised through a natural hedge resulting from the pricing mechanism of PTA whereby the price invoiced for PTA domestically is recalculated every month to derive a Rupee price from the international commodity price of PTA in US dollars. To hedge against its foreign currency risk arising on purchase transactions, the Company may enter into forward exchange contracts when considered appropriate. Also, the natural hedge on PTA sales minimises the impact of risk arising on purchase transactions.
	Credit Risk	The Company's exposure to credit risk is influenced by the individual characteristics of each customer. All sales are made against letters of credit and the Board has established a credit policy under which each new customer is analysed individually for credit worthiness. All customers have been transacting with the Company for over five years.

## Business Review

Chairman's Review Report	42
Directors' Report	43
Statement of Compliance	49
Review Report to the Members on Statement of Compliance	51

“ LOTTE Chemicals Pakistan Limited has been a partner of choice for us for over two decades. We, ICI Pakistan, believe that our relationship with LCPL is a partnership built on trust and mutual respect.

We found LCPL management to be very professional and responsive to customer needs and one that values its commitments. We know that our relationship with LCPL will go from strength to strength into the foreseeable future. ”

**Mr. Nauman S. Afzal**

Vice President Polyester,  
ICI Pakistan Limited



# Chairman's Review Report

For the year ended 31 December 2020

On Board's overall performance U/S 192 of the Companies Act 2017

Dear Stakeholders,

On behalf of the Board, I am pleased to present to you the Annual Report of Lotte Chemical Pakistan Limited highlighting the Company's performance and achievements for the year ended 31 December 2020.

2020 has been one of the most challenging year in the history for the world. The Covid-19 pandemic has significantly impacted both our lifestyle and workplace. Like all other countries the business environment in Pakistan was also adverse which impacted our sales and profitability.

The Board remained actively engaged with the management to monitor the Company's performance against its established strategy, goals and targets. The Board carried out its fiduciary duties with a sense of objective judgment and in good faith in the best interests of the Company and its stakeholders. The Board and its committees played an active role to oversee critical aspects from governance perspective and adherence to high standards of ethical practices.

During the year, four meetings of the Board of Directors, four Audit Committee and one HR & Remuneration Committee meetings were held.

As required under the Code of Corporate Governance, an annual evaluation of the board's own performance, members of board and of its committees of the Lotte Chemical Pakistan Limited was carried out for the financial year ended 31 December 2020. The online assessment was carried out by engaging external independent facilitator, Pakistan Institute of Corporate Governance (PICG). I am pleased to report that the overall performance of the Board was found satisfactory.

The Board has an appropriate mix of skills and experience. The Board comprises members with rich professional experience in various domains, having strong financial and analytical abilities and independent perspectives. The Board keeps abreast of trends and



issues affecting the market in which the Company operates and provides appropriate direction and oversight on a timely basis to ensure optimal utilization of resources.

On behalf of the Board, I express my sincere appreciation to our customers, employees, suppliers, the Government and all other stakeholders, who have supported the Company's business performance.

A handwritten signature in black ink, appearing to read 'Min Jae Hwang', written in a cursive style.

Min Jae Hwang  
Chairman

# Directors' Report

For the year ended 31 December 2020

The Directors are pleased to present their report and the audited financial statements of the Company for the year ended 31 December 2020

## Board Changes

At the Extraordinary General Meeting of the Company held on 17 June 2020, Mr Min Jae Hwang, Mr Humair Ijaz, Mr In Goo Park, Mr Sang Hyeon Lee, Ms Won Lee, Mr Pervaiz Akhtar, Mr Adnan Afridi and Mr Mohammad Zubair were elected as Directors of the Company for a three-year term commencing from 23 June 2020.

Following the election of Directors, Mr Min Jae Hwang was re-appointed Chairman and Mr Humair Ijaz as Chief Executive of the Company for a term of three years commencing from 23 June 2020.

Mr In Goo Park resigned with effect from 25 January 2021 and Mr Young Dae Kim was appointed as Director with effect from the same day to fill the casual vacancy for the remainder of the term to expire on 22 June 2023.

The Board places on record its appreciation for the valuable contributions made by the outgoing Director, Mr In Goo Park and welcomes Mr Young Dae Kim as the new Director of the Company.

## Business Overview

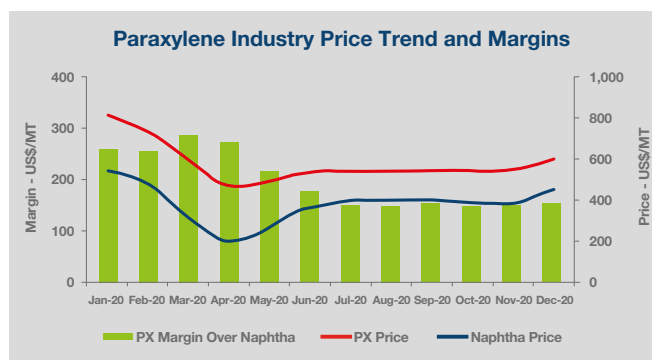
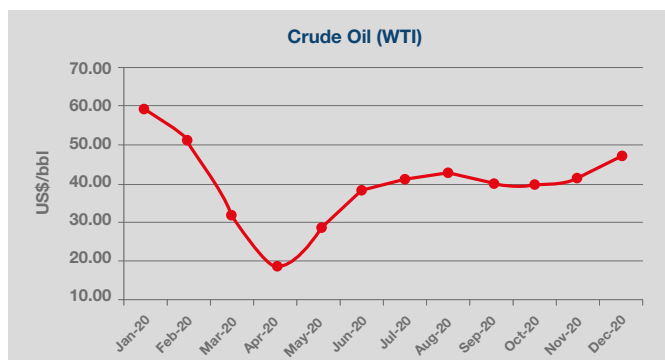
### Crude Oil

The Crude Oil (WTI) demand was adversely impacted during the first quarter as governments around the world implemented country wide lockdowns to cope with the unabated spread of COVID-19 virus. Subsequently, a price war between Saudi Arabia and Russia further weakened the market causing prices to fall to historically low levels. The Crude Oil (WTI) price for April averaged at

only US\$ 18.30/bbl. Moving forward, the Crude market remained plagued with uncertainty and despite the production cut of 9.7 million bpd by the OPEC Plus, and the ease of lockdown measures in China, the market was not able to recover to previous year levels. Even during second half of the year Crude Oil prices remained rangebound due to subdued economic activity and festering fears of a second wave of the pandemic. Towards the year end, news of possible vaccines and the US presidential elections helped boost Crude prices; however, upward price movement remained limited as the market expected a prolonged recovery. Global Crude Oil demand averaged approximately 9 million bpd lower in 2020 compared to the previous year. The year ended with WTI Crude prices at US\$ 47.99/bbl, while the average price for the year was US\$ 39.52/bbl.

### Paraxylene (PX) Industry

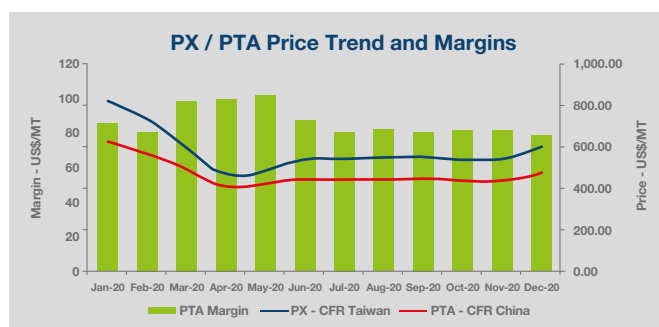
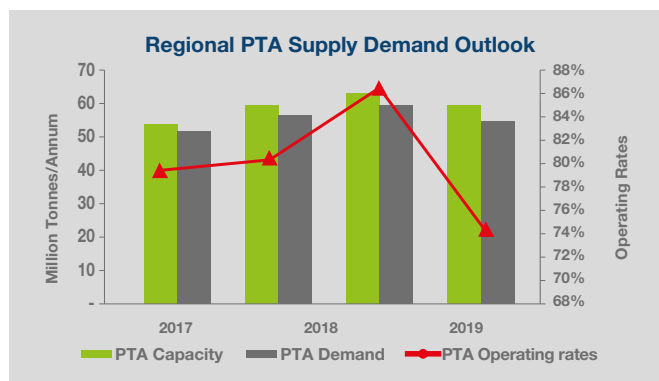
The year commenced with Paraxylene (PX) prices tracking the upstream Crude market and exhibiting a bearish trend. The market failed to recover post Lunar holidays on oversupply concerns as new PX capacities commenced operations amid weak demand on account of the COVID-19 pandemic. Lockdowns across the globe greatly hindered supply chains causing industry to rationalize operations. During Q2 2020 the PX market recovered slightly due to partial economic recovery in China. However, during the second half of the year, the market remained stagnated due to continued uncertainty. Towards the end of the year, news of potential vaccines, the US elections and the upward trend observed in the Crude Oil market boosted PX prices.



Overall, the PX market operated at an average low rate of 70.9% down by more than 16% compared to last year. PX producers were forced to reduce operations due to poor margins and weak demand. The average PX margin over Naphtha for the year was US\$ 198 per tonne as compared to US\$ 379 per tonne in 2019 and the average price of PX was US\$ 578.25 per tonne compared to US\$ 900.80 per tonne in 2019.

## PTA Industry

The PTA market followed a similar trend as upstream markets. PTA market remained in a downward trajectory throughout the first quarter due to weak demand amidst the growing pandemic. The PTA price fell to a 20 year low level of US\$ 405/MT by the end of the first quarter. While the PTA market showed slight recovery in the second quarter, supported by the economic revival in China, demand for Textiles remained limited as global retail operations were curbed. New PTA capacities of almost 11 million MTs in China added to the supply glut in the region which kept prices and industry margins stagnant during the second half of the year. Towards the end of the year, news of potential vaccines helped uplift the entire petrochemical chain including PTA, however, the upward trend was limited as the market remained skeptical on the successful elimination of the virus and recovery in demand.



PTA producers operated at an average rate of 74.5% in 2020 compared to 86.8% in 2019. The average PTA price for the year was US\$ 467.83/MT. The PTA margin over PX averaged at US\$ 86/MT for 2020 compared to US\$ 146/MT in the previous year.

## Domestic Downstream Industry

The downstream Polymer industry contracted by 10% in 2020 compared to 2019 as demand was adversely impacted due to shutdowns of businesses and retail operations resulting from the COVID-19 virus. The effective containment of the virus in Pakistan led to a recovery in business activities during the third quarter. Additionally, a shift in textile export orders from the region towards Pakistani producers helped the entire polyester chain to improve their operations. The domestic Polymer industry operated at an average rate of 70% during the year compared to 78% in the previous year.

## Operations

The Board is pleased to report that the planned plant overhaul was successfully completed during February - March 2020, after a 28 month gap from the previous overhaul in September - October 2017.

As a result of the lock-downs in Pakistan to contain the outbreak of COVID-19 pandemic, the demand for PTA reduced significantly and your Company had to suspend its Plant operations for almost 54 days during Q2 2020. Therefore, Production and Sales volume during the year were 14% and 12% lower than last year.

The Company continued to make investments in its production facility, aimed at sustaining continuous reliable operations and to improve plant efficiencies.

The Directors are pleased to announce the commencement of sale of surplus electricity to K-Electric Limited with effect from 30 July 2020.

## Health, Safety and Environment (HSE)

The Directors are proud to report that your Company has maintained due focus on HSE and has achieved a major milestone by completing 62 million man-hours as of 31st December 2020, without any injury to own or to contractors' employees. This is an impeccable record by any global standards. Your Company actively fosters a culture of training and capacity-building of its employees and invests in state-of-the-art equipments and techniques to ensure safety at all times.

During the year, both internal and external audits were carried out to verify compliance with regulations and standards. No major concerns were reported in these audits. In addition to this, the Company's liquid effluent met national environmental quality standards and gaseous emissions also remained within regulatory limits.

A detailed report on HSE performance and development in 2020 is available on page 64 of the Annual Report.

## Impact of the Company's Business on Environment

Protection of the environment remains a critical component of our sustainability vision. Energy, water, waste and resource conservation; biodiversity enhancement; emissions management and regulatory compliance; are all essential areas of focus for us.

We are committed to ensuring that our operations remain environment friendly - taking an avid interest in reducing our carbon footprint. In line with this belief, we maintain a state-of-the-art deep shaft technology Effluent Treatment Plant (ETP) to treat liquid effluent. To further improve our waste management the Company has initiated a project to install Anaerobic Reactor, installation of which will be completed in H1, 2021. Being an ISO 14001 certified organization, and believing that long-term economic sustainability depends on ecological sustainability, our focus remains on reducing waste.

A detailed report on Environmental protection is available on page 68 of the Annual Report.

## Financial Performance

Amount in Rs million	Year ended 31 December	
	2020	2019 (Restated)
Revenue	<b>38,965</b>	60,540
Gross profit	<b>2,642</b>	8,030
Profit before taxation	<b>2,999</b>	7,523
Taxation	<b>(874)</b>	(2,163)
Profit after taxation	<b>2,125</b>	5,360
Earnings per share (in Rupees)	<b>1.40</b>	3.54

Revenue of Rs 38,965 million for the year was lower by 36% compared to Rs 60,540 million of previous year mainly due to lower PTA price. The Company posted a gross profit of Rs 2,642 million for the year as compared

to gross profit of Rs 8,030 million during the same period last year. Distribution and selling expenses were 4% higher while Administrative expense were 3% higher than last year due to overall impact of inflation. Other expenses were lower than last year mainly due to lower provision for Workers' Profit Participation and Workers' Welfare Funds on the back of lower profit.

The taxation charge for the year is based on statutory income tax rate and tax under Final Tax Regime (FTR) as adjusted by the movement in the deferred tax account.

Earnings per share (EPS) for the year decreased to Rs 1.40 per share as compared to Rs 3.54 per share for last year.

## Post Balance Sheet Event

The Board has announced a final cash dividend of Rs 0.75 per share for the year ended 31 December 2020, subject to the approval of the shareholders in the annual general meeting.

## Human Resources

Throughout 2020, HR standards were held high and untiring efforts were made to increase efficiency and accountability, while improving services to our customers and streamlining our administration. Your Company remains passionate about promoting and maintaining a positive culture of employee engagement. In order to maintain the Company's market position, attracting, retaining and developing talent across all functions is a crucial and incessant process. As part of its human capital strategy, the Company advocates equal opportunity employment. While we ensure compliance with the prevailing labor laws, we follow best practices in industrial relations and ensure a productive and positive work environment for all.

A detailed report on human resource performance and development in 2020 is available on page 54 of the Annual Report.

## Corporate Social Responsibility (CSR) Activities

As a socially responsible corporate citizen, your Company has committed itself to the uplift of local communities and society. We have identified Health and Education as the foremost need of our people and strive to improve these areas by supporting and partnering with charitable organizations.

In order to better organize CSR activities the Company has established LOTTE Pakistan Foundation (LPF). During the year, the Company also made a significant donation to LPF which was utilized to provide support to the Government for fighting the pandemic.

A detailed report on CSR activities undertaken by the Company in 2020 is available on page 70 of the Annual Report.

## Future Outlook

Crude prices are expected to trend higher supported by the OPEC Plus production cuts and the anticipated new stimulus package by the US. The new US president's stance on fracking and shale oil production may provide additional support to the Crude Oil market in the coming year. However, recovery may be capped as new COVID-19 cases continue to rise along with news of a variant strain which may lead to renewed lockdowns as seen in Europe. Successful distribution of the vaccine and elimination of the pandemic will be a key factor to determine the pace of the economic recovery in 2021.

The PX market is projected to trend higher in 2021 mainly driven by expectations of recovery in upstream Crude prices as well as recovering demand from downstream markets. For the PTA market, 2021 is expected to be a challenging year as new capacity additions of almost 5.5 million MTs will add length to the existing over supplied market. While demand from downstream Polyester is projected to improve as the global economy recovers, PTA producers will still need to rationalize operating rates. The success of the vaccine remains a linchpin in the recovery of affected markets, such as the Textiles industry which will further drive the demand of the petrochemical chain.

The domestic Polyester market is expected to operate at high rates as the textile industry continues to enjoy increased export demand. The Chinese vaccine, already in testing phase, is expected to be distributed throughout Pakistan in 2021. Furthermore, the much awaited Textile Policy 2020 – 2025 aimed to improve the competitiveness of the sector will provide stimulus in the coming years. The PET sector is also expected to improve as the import of luxury products continues to decrease and the population looks toward locally produced alternates.

## Corporate Governance

The Directors are pleased to state as follows:

- The financial statements of the Company, prepared by the management fairly present its state of affairs, the results of its operations, cash flows and the changes in equity.
- Proper books of account have been maintained by the Company.
- Appropriate accounting policies have been consistently applied in preparation of financial statements and the accounting estimates are based on reasonable and prudent judgments.
- International Financial Reporting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements and departures there from, if any, have been adequately disclosed.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts on the Company's ability to continue as a going concern.
- There has been no material departure from the best practices of Corporate Governance.

## Principal Activities

The Company is engaged in the manufacture and sale of Pure Terephthalic Acid (PTA). There have been no changes in the nature of the principal activities during the financial year.

## Risk Management

The Audit Committee monitors the Company's risk management process and reviews the adequacy of the risk management framework. The Board has an overall responsibility for the risk management process and internal control procedures. The Company's documented and regularly reviewed procedures are designed to safeguard our assets, address risks facing the business, and ensure timely reporting to the Board and senior management. A clear organizational structure with defined delegation of authorities is maintained and the senior management takes the day-to-day responsibility for implementation of procedures, ongoing risk monitoring, and effectiveness of controls.

A statement summarizing principal risk and uncertainties faced by the Company is given on page 39 of the Annual Report.



## Composition of the Board

The total number of directors and composition of the board is as follows:

Total number of Directors	Nos
(a) Male	7
(b) Female	1
	8

Composition of the Board	
Independent Directors	3
Other Non-executive Directors	2
Executive Directors	2
Female Director	1

## Committees of the Board

The names of members of the Board's committees are given below:

Audit Committee	
Mr Pervaiz Akhtar	Chairman
Mr Min Jae Hwang	Member
Mr Adnan Afridi	Member

HR and Remuneration Committee	
Mr Pervaiz Akhtar	Chairman
Mr Min Jae Hwang	Member
Mr Sang Hyeon Lee	Member

The names of the persons, who at any time during the financial year ended 31 December 2020, were Members of the Board and its Committees along with their attendance is as follows:

Name of Director	Board of Directors meetings	Audit Committee meetings	HR & Remuneration Committee meetings
Mr. Kwang Sik Huh (resigned w.e.f 11 Feb 2020)			
Mr. Min Jae Hwang (appointed w.e.f 11 Feb 2020)	4	2	1
Mr. Humair Ijaz	4		
Mr. Sang Hyeon Lee	4		1
Mr. In Goo Park	3		
Ms. Jae Sun Park (resigned w.e.f 11 Feb 2020)			
Ms. Won Lee (appointed w.e.f 11 Feb 2020)	4		
Mr. Pervaiz Akhtar	4	4	1
Mr. Adnan Afridi (appointed w.e.f 23 Jun 2020)	2	2	
Mr. Mohammad Zubair (appointed w.e.f 23 Jun 2020)	2	2	
Mr. Mohammad Qasim Khan (retired w.e.f 22 Jun 2020)	2		
Mr. Istaqbal Mehdi (retired w.e.f 22 Jun 2020)	2	2	

Leave of absence was granted to directors who could not attend some of the Board meetings.

During the year, 4 (four) Board of Directors, 4 (four) Audit Committees and 1 (one) HR & Remuneration Committee meetings were held. All Board meetings were held in Pakistan.

## Director's Remuneration

The Board of Directors has approved a policy for remuneration of Non-Executive Directors (excluding the nominees of major shareholder) in respect of attendance at each Board of Directors, its Committee and General meetings of the Company. The policy also provides for reimbursement of reasonable expenses incurred for attending required Board and General meetings of the Company.

## Board Evaluation

As required under the Listed Companies (Code of Corporate Governance) Regulations, evaluation of the board's own performance, members of board and of its committees of the Lotte Chemical Pakistan Limited was completed for the financial year ended 31 December 2020.

The online assessment was carried out by engaging external independent facilitator, Pakistan Institute of Corporate Governance (PICG) in collaboration with The Corporate L.I.F.E. Centre International Inc. (CLCI - a consulting firm based in North America).

## Key Operational and Financial Data

A statement summarizing key operating and financial data for the last six years of the Company is given on page 77 of the Annual Report.

## Investment in Retirement Benefits

The value of net assets of the staff retirement funds as per their respective audited financial statements for the year ended 31 December 2019 is as follows:

	Value (Rs '000)
Lotte Chemical Pakistan Management Staff Provident Fund	538,254
Lotte Chemical Pakistan Management Staff Gratuity Fund	305,122
Lotte Chemical Pakistan Management Staff Defined Contribution Superannuation Fund	413,722
Lotte Chemical Pakistan Non-Management Staff Provident Fund	7,910
Lotte Chemical Pakistan Non-Management Staff Gratuity Fund	4,783

## Pattern of Shareholding

The statement of Pattern of Shareholding in the Company as at 31 December 2020 is annexed to this Report.

## Adequacy of Internal Financial Controls

The Board, through the Audit Committee monitors and reviews the adequacy of the internal controls. The Company's system of internal control is sound in design and has been continually evaluated for effectiveness and control. The internal control framework has been effectively implemented through outsourcing the internal audit function to EY Ford Rhodes, Chartered Accountants who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.



**Min Jae Hwang**  
Chairman

Date: 26 February 2021  
Karachi

## Trading in Company Shares

The Directors, Chief Executive, Chief Financial Officer, Company Secretary and Head of Internal Audit and their spouses and minor children did not carry out any transaction in the shares of the Company during the year, except for transfer of one share to Mr Min Jae Hwang, Mr Mohammad Zubair, Mr Adnan Afridi and Ms Won Lee.

## Holding Company

Lotte Chemical Corporation, South Korea continues to hold 75.01% shares in Lotte Chemical Pakistan Limited.

## Subsequent Events

No material changes and commitments affecting the financial position of the Company have occurred between the end of the financial year of the Company i.e. 31 December 2020 and the date of this report.

## External Auditors

The present auditors M/s KPMG Taseer Hadi & Co., Chartered Accountants, retire and being eligible, have offered themselves for re-appointment. The Board has recommended the re-appointment of the retiring auditors for the year ending 31 December 2021, as suggested by the Audit Committee, for approval of the shareholders in the forthcoming Annual General Meeting.

## Acknowledgement

We acknowledge and are thankful for the continued support of our shareholders, customers, suppliers and employees.



**Humair Ijaz**  
Chief Executive

# Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019

## Lotte Chemical Pakistan Limited Year ended 31 December 2020

The Company has complied with Listed Companies (Code of Corporate Governance) Regulations, 2019 (here-in-after referred as 'the Regulations') in the following manner:

1. The total numbers of directors are eight (8) as per the following:
  - a. Male: 7
  - b. Female: 1
2. The composition of the Board is as follows:

Category	Names
Independent Directors	Mr Pervaiz Akhtar Mr Adnan Afridi Mr Muhammad Zubair
Non-Executive Directors	Mr Min Jae Hwang (Chairman) Mr In Goo Park
Executive Directors	Mr Humair Ijaz Mr Sang Hyeon Lee
Female Director	Ms Won Lee (Non-Executive director)

3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Company. requirements of the Companies Act, 2017 and the Regulations with respect to frequency, recording and circulating minutes of meeting of Board.
4. The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the Company.
6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board/Shareholders as empowered by the relevant provisions of the Companies Act, 2017 and the Regulations.
7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the
8. The Board has a formal policy and transparent procedures for remuneration of directors in accordance with the Companies Act, 2017 and the Regulations.
9. As at 31 December 2020, five directors namely Mr Humair Ijaz, Mr Sang Hyeon Lee, Mr Pervaiz Akhtar, Mr Adnan Afridi and Mr Muhammad Zubair have the required certification of Directors Training Course from Pakistan Institute of Corporate Governance (PICG).
10. The Board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations. However, no new appointments were made during the year.
11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board.

12. The Board has formed committees comprising of members given below:

**Audit Committee**

Mr Pervaiz Akhtar	Chairman
Mr Min Jae Hwang	Member
Mr Adnan Afridi	Member

**HR and Remuneration Committee**

Mr Pervaiz Akhtar	Chairman
Mr Min Jae Hwang	Member
Mr Sang Hyeon Lee	Member

13. The terms of reference of the aforesaid Committees have been formed, documented and advised to the Committees for compliance.
14. The frequency of meetings of the committees were as per following:

**Committees**                      **Frequency of meetings**

Audit Committee	Quarterly
HR and Remuneration Committee	Yearly

15. The Board had outsourced the internal audit function to M/s EY Ford Rhodes, Chartered Accountants who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.

16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan (ICAP) and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the Chief Executive Officer, Chief Financial Officer, Head of Internal Audit, Company Secretary or Directors of the Company.
17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Companies Act, 2017, the Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
18. We confirm that all requirements of regulations 3,6,7,8,27,32,33 and 36 of the Listed Companies (Code of Corporate Governance), 2019 have been complied with from the date of its applicability.



**Min Jae Hwang**  
Chairman

Date: 26 February, 2021  
Karachi



**Humair Ijaz**  
Chief Executive



KPMG Taseer Hadi & Co.  
Chartered Accountants  
Sheikh Sultan Trust Building No. 2, Beaumont Road,  
Karachi 75530 Pakistan  
+92 (21) 35685847, Fax +92 (21) 35685095

## Independent Auditors' Review Report

### To the members of Lotte Chemical Pakistan Limited

### Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Lotte Chemical Pakistan Limited ("the Company") for the year ended 31 December 2020 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended 31 December 2020.

**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
Audit Engagement Partner: Aamyn Malik

Date: 04 March 2021  
Karachi

KPMG Taseer Hadi & Co., a Partnership firm registered in Pakistan and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.



## Functional & Operational Excellence

Human Resources (HR)	54
Information Technology (IT)	57
Manufacturing Excellence	59
Technical Training Centre (TTC)	62
Total Productive Management (TPM)	63
Health, Safety and Environment	64
Energy Conservation	68
Environmental Protection	68
Societal Responsibility	70
Labour Relations	72
Product Stewardship	72
Economic Contribution	73



“ At Gatron, we have been using the PTA from the Lotte Chemical Pakistan Limited continuously since the year 1997 when this plant first started. Their product quality has been good and reliable just as Lotte Chemical Pakistan’s customer service and support has been reliable and good over the years. We confidently look forward to continue the mutually beneficial and fruitful relationship with LCPL.”

**Mr. Taufiq Haji Sharif**

Director,

Gatron Industries Limited

# Human Resources (HR)

We believe that employees are a company's greatest asset and are the key to an organization's continuing success. Therefore, we concentrate our efforts towards attracting, developing and retaining talented people who possess the characteristics necessary to help the organization achieve its current and future objectives. We maintain a culture conducive to learning, and ensure adequate training is being imparted to each individual to encourage their personal and professional development. Our organizational culture is reflective of our flexible and modern Human Resource policies, which help each employee, not only realize their true potential, but also enhance it. We treat all employees and service providers fairly, compensate them according to industry norms and provide them with a safe working environment.

## Training and Development

We believe that the quality of training the company's employees receive significantly impacts their performance. Our thorough and timely training and development programs ensure that our employees possess all the skills necessary to perform optimally. Through a structured process, we provide management and leadership development opportunities to our employees. The development needs of our employees are identified within the framework of our performance evaluation system. Development areas for each individual

are determined by comparing employees' existing capabilities and competencies to those targeted, which, in turn, provides input for the Training Need Analysis. This process also aligns employee development with company strategy.

In light of the ongoing pandemic and COVID-19 SOPs in place, essential training were identified and were imparted on-line to the employees during the year.

## Talent Acquisition

The Company hires fresh and talented graduates from a range of professional and academic disciplines. We perceive them as future business and industry leaders and nurture them within our organization by providing them with training and development opportunities.

Several Graduate Trainee Engineer Recruitment Drives were conducted in 2020. The recruitment drives follow rigorous selection criteria through which we hire young and talented individuals from top engineering universities of Pakistan. Around 200 graduate engineers were tested, out of which 9 were hired during the year.

We provide opportunities to our trainees to network with the leaders and decision makers in their fields. Such networking opportunities serve as an excellent







means to gain insight and practical knowledge from experienced industry practitioners. Furthermore, our personnel development plans ensure we offer the appropriate support, training and coaching so that our employees succeed at all levels.

The Company also extends internship opportunities to students from various universities offering technical and business management programs. The internship program provides them with an opportunity to gain familiarity with the corporate culture and business practices of the Company, while working alongside highly professional and supportive staff. Compared to previous years, the internship program was vastly scaled down due to concerns around health and wellbeing of the interns and LCPL staff. A total of four students completed their internships in different functions during 2020.

Our structured Apprenticeship Program, under the guidelines of Government of Pakistan rules and regulations, is also one of the talent acquisition sources. Under this program, apprentices are provided with an opportunity to gain 24 months of training in different areas and functions of the plant. Through this process, they not only gain a thorough understanding about the technical know-how of the plant, but also a comprehensive understanding of processes related to occupational health and safety. Followed by recruitment tests, a total of 150 interviews were conducted during the year and 21 Apprentices were hired.

## Career Portal

The Company continuously improves its recruitment system by leveraging technology. By making use of a web-based resume system, the Career Portal, the Company's HR personnel post job vacancies online and electronically sift through resumes of eligible candidate. The system not only saves costs and time, but also allows the HR department to generate statistics and reports pertaining to job applications, conduct analyses and respond to applicant queries. Additionally, this portal provides the Line Managers access to resumes, in turn increasing their participation in the recruitment process.

## Employee Engagement

We are eager to engage with our employees, willing to hear their voice and help ease their concerns. Human Resources department maintained focus on the key HR areas and undertook various initiatives to encourage and enhance virtual engagement of employees.

## Dialogue Sessions

Chief Executive's Communication sessions provide a platform for employees to interact with Management which improves communication and engagement. A CE Communication session was held at the start of the year where the performance of year 2019 was reviewed

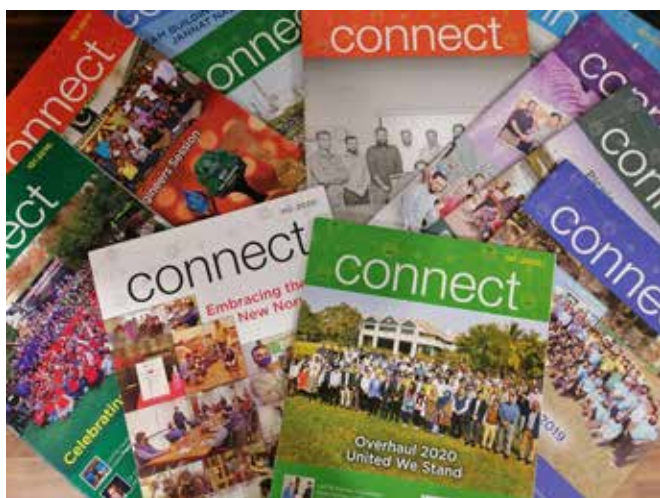
and way forward for the year 2020 was set followed by open forum for employee engagement.

## Recreational Activities

Employees enthusiastically participated in various events. Furthermore, an activity packed Health Week was also organized to increase awareness and help employees be more mindful of lifestyle choices which impact their health both in the short and long term.

## Newsletter

We publish a Company's Newsletter 'Connect', in which important events are shared with employees and other stakeholders. Topics such as HR development, social events, business performance, CSR interventions, HSE performance, and continual improvement initiatives are regularly featured in the newsletter.



## Employee Satisfaction

We believe that employee satisfaction plays an important role in engagement with the Company. We carried out food and transport related surveys to obtain valuable feedback on these services from our employees. Actions for improvement were subsequently implemented.

## Diversity and Inclusion

We welcome diversity in terms of gender, ethnicity, beliefs, skill and life experiences, as we believe that a diverse workforce drives us forward. Multiple perspectives and experiences in the workplace allow us

to understand the mindset of our customers, suppliers and communities - helping us with developing innovative solutions and enhancing our Corporate Social Responsibility efforts.

One of our key challenges is to balance gender diversification in our organization. With females under-represented in the petrochemical industry, we encourage and fully support them to join our team.

Our selection process is unbiased, and our goal is to hire creative thinkers and innovators who display out-of-the-box thinking. Multi-taskers, flexible and passionate people who possess a progressive perspective and continuously improve and inspire themselves and others, remain our key strengths, and ultimately, our business drivers. A number of measures including strategic workforce planning, as well as program and policy development, are used to address issues of diversity and equal opportunity. Recognizing the benefits of a diverse workforce, the Company instills a culture of respect and tolerance within its employees.

## Talent Localization

The Company cultivates constructive and mutually beneficial relationships with its employees, customers, suppliers and communities. Our vision is to be the preferred supplier and employer in Pakistan, as well as in the markets we operate in. Our talent management efforts integrate a variety of components to develop local workforce and to utilize talent in Pakistan. In 2020, most of our workforce comprised of local talent.

We work towards employing the right people to deliver the services and operational excellence our customers require, when and where they need them, as well as build and strengthen local talent pools. We offer cutting-edge training and competency development programs.

## Transparency and Ethics

We expect our employees to adhere to the highest standards of integrity, discipline and ethics, which are fundamental to our company's success. Our Code of Conduct stipulates our exceptions, guiding employees to carry out ethical business practices. A separate 'Speak Up' policy is also in place to facilitate strict adherence to the Code of Conduct. We follow and set procedures for transparent business and free enterprise, which comply with the applicable laws and regulations.

# Information Technology (IT)

COVID-19 has significantly altered the routine life both at home and work place. In these trying times, IT department took extraordinary measures to support the policy of “Work from Home” and provided excellent facilities to users to allow them to work from home without any interruptions which helped us ensuring business continuity.

The role of Information Technology is very important and has touched every aspect of business. Today, IT is providing information to business to become more productive, increase performance, save money, improve the customer experience, streamline communications and enhance managerial decision-making. IT is now at par with other departments such as Finance, Marketing, Commercial, Human Resource and has become an imperative and integral function of the organization.

## IT Steering Committee (ITSC)

IT has become a major resource for fueling business innovation and has more responsibilities than ever to lead the Company forward. The IT Steering Committee function focuses on strategic IT issues - how to make IT work for the business, improve Company performance, examine ways to exploit the maximum potential of information systems from existing and new IT products, and provide innovative and cost-effective IT solutions.

The IT Steering Committee monitors and reviews the project status, as well as provides suggestion on its future plans establish and maintain with a visionary view.



## The Company's Business Processes

We continuously map and document our business processes to reduce process complexity, streamline operations, and improve controls by transforming processes into automated functions. To enhance efficiency and productivity, we also develop plans and conduct trainings to introduce automated workflow systems.

## Teamwork

Our "one team" attitude helps us to engage effectively from the c-suite to the front line. Our collaborative working methodology emphasizes teamwork, trust, and tolerance for varying thoughts. We are a team of multi-skilled and talented people who engage with each other to find solutions to problems - and are keen on tackling challenges with perseverance.

## Major Projects / Improvements

Operational excellence has always been, and continues to be, an integral part of IT function.

During the year 2020, many new systems were developed and improvements were made in the existing systems to meet business requirements. The systems were developed for all business functions across the organization using different platforms such as Oracle, IBM Notes and Web.

IT infrastructure was also upgraded to provide efficient service to users. The upgrade included servers, routers, switches and internet bandwidth, which resulted in minimizing the down time of the systems and maximizing the productivity of the users. Video conferencing facility was improved which has enhanced communication and reduced expense.

## Business Intelligence Tools

We have already started working on business intelligence tools which will provide insights and help

simplify information within our Company. Such tools will result in faster and easier decision making by providing key information to decision makers in a timely and efficient manner by way of dashboards - displaying possibilities for targeted planning and forecasting based on existing data.

## Information Security

Currently, information security is crucial to the entire organisation. Information security is defined as the protection of information and system, and hardware that use, store and transmit that information. It is important that these systems are used, operated and managed efficiently and effectively to ensure business continuity and to enable the organisation to meet its requirements.

Keeping in view the importance of Information Security, LCPL developed policies and procedures which enable to manage business risks through defined controls that provide appropriate measures to ensure confidentiality, integrity and security of data, and continued availability of business-critical systems and information. These policies and procedures are audited by internal and external auditors annually.

## Value Addition and Future Investment

Our Company is committed to continuously improving its IT infrastructure, technologies, processes and procedures. This results in improved controls, enhanced reporting, optimized procedures and best overall performance.

We foster collaboration, innovation and creativity, trying our best to play a vital role in ensuring efficient and effective business processes, while thinking of innovative ways to help the business benefit from technological advances. We continue to demonstrate "out-of-the-box" thinking and our goal remains to be a model IT functions, which plays a critical role for our business.

# Manufacturing Excellence

From the first day, LCPL believes that manufacturing excellence is the upshot of its qualified workforce and robust practices that have developed and polished over a period of more than two decades.

Undoubtedly our passion for safety, in-depth technological understanding, matchless and rich performance culture, high-tech facilities, and unparalleled standards of maintenance and process control play a pivotal role in achieving absolute excellence in our manufacturing.

Throughout our journey, we have aimed to provide quality product of international standards to our customers beyond their expectations. We put together every effort for achieving absolute and uniqueness in all works that we do.

The year 2020 was extremely challenging in terms of plant operations due to the global pandemic. The lockdown enforced by the government and the shutdown of domestic downstream industry left us with no option but to go for an extended shutdown. Despite this, we produced 416 KT of PTA. The credit goes to our employees, who displayed outstanding teamwork to face challenges pertaining to plant operations and improvements.

In 2020, two significant objectives were also achieved. Firstly the successful execution of Overhaul-2020, and secondly commencement of power export to K-Electric.

**Plant Availability** - We always focus to achieve maximum plant availability and best operational capacity in any challenging environment. In 2020,



despite facing adverse market and challenges posed by pandemic, LCPL did not compromise on its operational standards and developed SOPs to achieve plant availability of 79.26%. On the other side, Cogen plant also delivered an availability of 78.98%.

**ETP Smooth Operation** - During 2020, ETP operation was relatively consistent and effluent quality was maintained well below the NEQ standards. Several power usage reduction initiatives at ETP resulted in optimized VC per ton of effluent treated. Construction work of the Anaerobic Effluent Treatment Plant (AETP) mega project has also commenced which will improve waste management.

## Plant Improvement

During the year 2020 Oxidation Section has accomplished three vital projects utilizing own resources and without third party contracts. Accurate functioning of Emergency Shutdown (ESD) system of any chemical Plant is indispensable. Installation, commissioning and testing of ESD system was exhaustive task that qualifies third party contract but smoothly concluded through prolonged working hours of every team members with passion and commitment. Execution of Reactor's agitator replacement project and installation of new DH column condensate shell & tube exchanger is brilliant milestone accomplished with pride. Process Air Compressor is being the most critical complex unit of the CTA production and to ensure the reliability of this unit at finest level, its electrical SFC & MCP systems has also upgraded successfully. Further more, critical process changes at Catalyst Recovery Unit for An-aerobic Project are under way with prime importance.

It has been our tradition to keep our team members focused and energetic through their training, development and assignment of new roles and tasks. Maintaining this healthy culture, we have continued to prepare our people for new responsibilities and challenges. This urge to grow continuously is what makes us who we are.

This year, in line with our core value that is Customer Focus, we have made upgrades in our bagging operations to make this flawless system even better.

LCPL always committed to boost-up its business development. Despite many hurdles the surplus power sale from LCPL to K-Electric was successfully started from 30 July 2020. This contract has potential for LCPL

with a smart approach to get encouraging economic figures in business.

Climate Change is one of the most pertinent global concerns right now and we join the globe in helping reduce the carbon footprint. In this regard, the Cogen team came up with an initiative with successful implementation to log the details of shift operations digitally instead of logging them on paper.

Upgraded PLC of Boiler-A was successfully commissioned after ensuring function of all safety logics through extensive FAT and SAT activities, it has enabled smooth operation of Boiler-A with less downtime and improved troubleshooting. A new HMI has been installed on PLCs of Sand Filters and Side Stream Filter that indicates state of all XVs and switches, this initiative has eased fault finding on these filters which used to be a tedious task earlier.



## Optimizing Variable Cost

We always try to optimise our plant efficiencies. During 2020, Natural Gas consumption at Boiler-A was further reduced, thus eliminating excess steam

venting. This was a challenging task due to safety implications associated with operating Boiler at minimum firing rate, yet the target was safely achieved by installing PTs across the furnace and control logics to ensure adequate pressure delta. Another initiative was to use caustic of 4% strength instead of 5% during OH and SSDs to reduced overall caustic consumption, the ideas was successfully implemented with well coordinated efforts of Utilities and Core plant operations team. Coagulant dosing chemical was substituted with another brand (Klaraid IC1176) that incurs low cost and provides improved results.

The availability of Cogeneration Plant has an important role to bring down variable cost. But Cogen plant has to be offline due to mandatory requirement of water wash of GTG in every month to operate gas turbine with best output and efficiency. Operation team always focused to minimize the downtime of GTG and this year another hurdle of water wash filter replacement was resolved by installing an additional filter which is easily accessible for replacement when there is requirement. Through this modification, hassle of repeated isolations was resolved and GTG downtime has been improved.

## Plant Overhaul 2020

The Overhaul is planned after every 2 years to perform necessary inspections, repairs, equipment replacements, and to perform internal and external maintenance and modifications in order to ensure smooth run till next overhaul without surprises. The overhaul 2020 was planned for 21 days considering the Major modification of Oxidation Reactor Agitator, however for rest of the Overhaul jobs the execution plan was 14 days. Overhaul was started on 25th February. A total number of 2,255 jobs were executed, which was the highest as compared to any other overhauls in 14 days while, Reactor Shaft Modification project was completed in 18 days. Critical equipment jobs including Process Air Compressor maintenance and its control system up-gradation, Drier repairs and Gas Turbine inspections were done under the supervision of foreign expats. Pressure vessel and tanks inspections, Palladium catalyst replacement, ESD system up-gradation and electrical network verifications were done under LCPL team supervision.

Dedicated efforts of the LCPL team translated into a successful Overhaul execution in all respect, no injury to any employee and contracting staffs, job completion within the timeline, quality of jobs executed and within the agreed budget.



# Technical Training Centre (TTC)

Since 2009, our Technical Training Centre (TTC) has been providing a systematic method of training to all plant personnel working in various departments. TTC serves as a training resource to enhance professional skills and competencies of all our manufacturing staff, offers training and Orientation sessions on LCPL best HSE practices to neighboring industries and providing road map to incoming apprentices and engineering graduates, in turn playing a key role since its inception to achieve business objectives.

Our training centre is equipped with a variety of state-of-the-art facilities. There are number of training rooms of various sizes, to cater to the requirement of individual training/trainer. The display area contains models of plant equipments to facilitate the trainers. Also a number of training manuals, modules, APIs and other forms of technical and safety literature such as videos are regularly updated by staff members at the TTC.

## Training KPIs

In 2020, continued focus was maintained on TTC activities with compliance of Covid-19 SOPs. A total of 45 Technical & HSE trainings were conducted at the Company. Overall training man-days (for both LCPL and contractors staff) were remained 993 days.

## Orientation Training for Trainee Engineers and Apprentices

A four-week orientation programme has been formulated for fresh graduates who join the company. The aim of the programme is to give graduates an overview of the basic operational and safety procedures of our plant before they start their formal training in their respective sections. In 2020, a batch of 10 Trainee Engineers (TEs) completed their HSE orientation training at TTC, which was conducted by our internal Company staff.

An 8-week orientation program has been developed for apprentices, which provides basic training on different areas of the plant.

## Internal Faculty Recognition Programme

In line with our strategy of talent localization, we have developed a talented pool of in-house trainers through our



Internal Faculty Recognition Programme (IFRP). Launched in August 2013 by the Sustainability department, the IFRP is driven by the TTC.

The pool of internal trainers conducts various learning and development programmes within the Company, which saves training costs and helps improve a learning-culture based on knowledge sharing.

## Job Qualifying Programme (JQP)

Job Qualifying Programme is a structured training programme to enhance competency and skills of the manufacturing staff. JQP is a self-study programme that is followed by a written and practical examination - providing a great avenue for employees who want to sharpen and diversify their skills while working. Candidates are equipped with thorough knowledge throughout their training, be it in the form of quality reading material or regular guidance from line managers. JQP examinations are held twice a year - in April and September.

## Core Development Plan for Engineers (CDPE)

The CDPE was designed to enhance the technical skills and knowledge of engineers, and bring them in line with the Company's Standards and Practices. CDPE is geared for graduate engineers of all disciplines-ranging from chemical, mechanical and electrical - who have started their careers or have up to 5 years' work experience in the Company.



# Total Productive Management (TPM)

TPM is a plant improvement methodology which enables continuous and rapid improvement through use of employee involvement, employee empowerment, and closed-loop measurement of results. It involves individuals working in small organized teams to create the most efficient working environment and mechanisms, while conforming to the highest safety parameters.

With the goal to achieve global competitiveness through operational excellence, Total Productive Management (TPM) was launched in October 2013.

## 5S Activities

The 5S process is one of the most fundamental and widely-applied methodologies around the world. It is the foundation of TPM. The guiding principles underlining the 5S system include: organization, cleanliness, and standardization.

The concept behind 5S is simple: minimize waste and improve efficiency by ensuring that workers spend time on productive tasks rather than looking for misplaced tools and sort through waste material. 5S implementation ultimately improves workplace environment and creates a self-sustaining culture within the organization.

## TPM Autonomous Maintenance

The first pillar of TPM, Autonomous Maintenance (AM) is about maintaining one's equipment by oneself through cross functional team efforts. This pillar was started in mid-2016, and is a collaborative activity involving Production, and Technical teams working together to maintain basic conditions on shop floor, optimal performance of machines, and skill enhancement of the staff. The intent is to keep plant operation effective and stable to achieve production targets.

A new chapter of AM was started this year, where the core focus has now been shifted to the skill enhancement of the teams and revision of routine activities and operating procedures. In the new AM phase teams are working on resolving long standing waste factors and concerns, and eliminating losses and potential risks.

## TPM Quality Maintenance

The second pillar of TPM, Quality Maintenance (QM), was started in September 2017. This pillar is aimed

towards customer satisfaction by maintaining highest quality through defect free manufacturing and on eliminating non-conformances in a systematic manner.

In 2020 the teams worked on developing operation and maintenance manuals of laboratory equipment, on skill enhancement of team members, and on development of training materials for individual laboratory equipment.

## TPM Planned Maintenance

Planned Maintenance (PM) is the third pillar of TPM that aims to achieve zero breakdowns and improve machine reliability. The objective of PM is to improve the effectiveness of operational equipment, in terms of increasing its reliability, maintainability, and performance and reducing maintenance costs and equipment failures. It is the deliberate methodical activity of building and continuously improving maintenance system.

Engineering team has been divided into 8 smaller groups for the implementation of this pillar starting from September 2020.

## Suggestion & Reward System (SRS)

To improve manufacturing functions at the Company's plant site, a suggestion and Reward System (SRS) was initiated in December, 2014. With the help of the IT department, an SRS database was developed, allowing employees to input their suggestions related to plant or process improvement.

Since its launch, more than 1,300 suggestions have been logged in the SRS Database. This year a total of 20 suggestions were implemented, resulting in a significant cost saving for the business.



# Health, Safety and Environment

Our performance of 62 million man-hours (as at 31 December 2020) without LTC is a landmark achievement by global standards. It places LCPL amongst the best Petrochemical companies and is a testament to our commitment towards world class safe systems & practices, commitment of management and active participation of our employees & contractors staff.

Health, Safety and Environment (HSE) management forms an integral part of our core values and we remain committed to instill these values among our employees and contractors. To achieve world class standards, the Company has developed HSE management systems which comply with international guidelines and local legislative requirements.

Through the years, we have maintained exceptional safety records. Currently, among the petrochemical industry, the Company is a leader in terms of retaining the highest standards in Health, Safety and Environmental performance in all aspects of its operations. In its twenty two years of operation, our Company has sustained an excellent safety record. The Company crossed a milestone of 62 million man-hours without Lost Time Case (LTC) in 2020. Our long-term objective of “zero accidents” remains unchanged because we believe that every occupational accident is one too many.

The continued success of our system and its implementation is indicative of the management's dedication, together with the support and commitment of team members at all levels, who work to ensure high safety standards are maintained. The management's focus on Health, Safety and Environment defines our standards and success criteria for the future.

We continue to encourage the importance of safety within our staff members by conducting capacity building workshops and demonstrations to ensure staff members carry out tasks safely, correctly and promptly use first aid kits for emergencies, and follow proactive steps to receive medical care, if necessary. Additionally, we prepare health and hygiene monitoring plans at the beginning of the year, conduct regular medical examinations and focus on field monitoring in order to ensure our workers remain free from occupational illnesses.



## 2020 HSE Highlights

- Completed 62 Million Man-Hours without Lost Time Case (LTC) for our employees and all contractor staff.
- Completed Overhaul-2020 with achievement of “Zero Injury” Target.
- Successfully maintained certifications of IMS revised & upgraded standards (ISO 9001:2015, 14001:2015 & 45001:2018) without any Non Compliance.
- Fully compliant in legislative requirements of sealed radiation sources implemented by Pakistan Nuclear Regulatory Authority (PNRA).

## Occupational Health and Safety Management System

In 2012, we embarked on aligning our comprehensive HSE&S Management System with the International OHSAS-18001(Now ISO 45001:2018) Health & Safety Management System and ISO-14001 Environment Management System. Since March 2012, we are ISO 45001 and ISO-14001 certified Company. Independent auditors from our internal HSE department monitor our compliance with the systems.

ISO 45001:2018 systems provide the Company regular updates and benchmarking to Industry’s best practices. The ISO 45001:2018 Occupational Health and Safety Management System reduces harm to employees and other personnel, therefore reducing overall liability.

The Company's ISO 45001:2018 Safety Management Systems focus on the following best practices in safety management:

**Incident Prevention** - Work-related incidents are prevented through several layers of protection, including safe design, work practices, use of personal protective equipment, safe behavior and by using appropriate engineering, operating and administrative controls.

**Management Leadership and Accountability** - Management establishes clear safety expectations and goals, providing resources, establishing processes and monitoring overall progress.

**Employee Involvement** - Employees are involved in all aspects of the safety programme, and remain committed to working safely and protecting the safety of others.

**Regulatory Compliance** - Complying with applicable laws and regulations is an integral part of the Company's safety programme.

**Inclusive Scope** - Our safety objective is to prevent workplace incidents, injuries and illnesses for employees, contractors, visitors, suppliers and customers. Our ultimate goal is to provide our employees with the skills and attitude to ensure safety remains the number one priority even in their personal lives.

**Safety Education** - Employees are provided with the knowledge and skills necessary to work safely.

**Assessment** - Assessment and benchmarking against the world’s safety leaders drives continual improvement through adopting best practices.

**Emergency Preparedness** - Emergency response plans and capabilities are maintained and tested to manage emergencies related to the Company's facilities and operations.

**Hazard Control** - Hazard studies are a vital component of Company's engineering procedures which are carried out for new plants, processes, buildings, services and operations. We identify, assess, control and monitor various hazards in the workplace. In 2020, we carried out multiple hazard studies, including modifications & Periodic Hazards Reviews (PHR) related to process improvement, variable cost reduction, system upgrade and new initiatives. We included suggestions and preventive measures to comply with HSE policies, national and local legislations.

## Accident Prevention

Industrial accidents not only cause suffering and distress among the workers and their families, but also represent a significant material loss to the society. Slips, trips and falls are leading causes of accidents within the workplace. Other hazards which can lead to accidents include falling objects, thermal and chemical burns, fires and explosions, dangerous substances and stress. To prevent accidents from occurring, our Company has a comprehensive HSE system that

incorporates training, risk assessment and monitoring. We identify and prioritize key risks, strengthen control over contractors working at our site, as well as extend our safety programme beyond our manufacturing facility to our sales and distribution networks.

## Internal Audits

We have a thorough internal audit system which monitors possible wrongdoings during the day and identifies corrective measures. Safety officers conduct daily field audits ensuring workers are practicing in safe working conditions. The safety officers work towards identifying and eliminating immediate safety concerns that could otherwise lead to incidents, or eventually to much graver accidents.

The safe-unsafe act (SUSA) audit system on the other hand, is a more action-driven audit, involving a team of managers who visit the plant every week, and identify both safe and unsafe acts that employees may engage in, while performing their duties. We commend safe acts which are highlighted in weekly communication meetings. Acts which are deemed unsafe are corrected

on the spot by counseling the concerned individual. Unsafe acts are also brought forward in weekly meetings so they serve as learning opportunities for others, in turn avoiding future occurrence within the plant vicinity.

## Process Safety

Our commitment to protect the environment and our communities begins with operational safety. The Company has extensive processes and procedures to prevent incidents from occurring and, if they do occur, to reduce their impact.

Assessing risks and finding ways to reduce them is our prime responsibility towards the environment, our employees and communities. We engage in risk assessment and management – right from design and construction to start-up and operation, to maintenance and training. We measure performance, conduct audits, and improve conditions. This is an ongoing process, requiring advanced management systems and highly skilled manpower to continuously monitor and test equipment.



The Company maintains process safety programmes based on the principle that our facility is safe, designed and built according to effective engineering practices, and operated and maintained in accordance with the highest safety standards. Our comprehensive process safety programme includes the following:

**Management of change:** A documented process used at each chemical handling site to evaluate any potential hazard associated with process-related changes and incorporates controls in the design.

**Root cause analysis:** A structured approach to incident investigation allows us to learn from past incidents and prevent future incidents.

**Chemical safety testing:** A laboratory analysis of chemicals before use to identify potential hazardous properties.

**Engineering standards:** Using recognized engineering practices in designing and constructing facilities and equipment in accordance with global and local standards.

**Management leadership and commitment:** There is a Committee responsible for process safety which evaluates and controls hazards associated with reactive, flammable and toxic materials at the site.

**Leading indicators:** We collect data to ensure safety management systems are consistently updated in order to ensure their efficacy.

## Employee Training on HSE

Health and Safety training plays a pivotal role in ensuring our staff is equipped with the required skills and knowledge to conduct daily tasks in a safe manner so the workplace environment is conducive to safety. Our entire workforce is trained, supported and regularly assessed.

Training needs of employees and contractors are identified in consultation with relevant departments. Training schedules and programmes are then developed including ongoing mandatory and refresher trainings. The objective of these trainings is to enhance the knowledge and skills of individuals - enabling them to perform their jobs with minimum risk. Daily, weekly and monthly audit

cycles, continuous trainings, effective communications of HSE incidents (learning events), daily tool box talks, which encompass talks from supervisors to their staff on any safety topics or learning events from the previous week, all help to improve behavior-based safety and system compliance.

Training involves external as well as internal training. We have developed our internal faculty who are the subject experts in delivering training on HSE, external subject specialist are invited to conduct training as per requirement.

## HSE Induction Program

The Company has a system to provide HSE induction to employees, contractors and new visitors to the site. HSE induction involves awareness pertaining to Company policy, systems and procedures, relevant hazards present on site, emergency handling, risk assessment, control, as well as behavior-based safety.

## Behavior Based Safety Training

Successfully implementing our sustainability strategy and HSE standards reflects our leadership behavior at the local level. This is why we are particularly concerned about training site managers to detect hazards early and avoid potential accidents.

The programme content ranges from risk assessment, warehousing procedures to emergency management and management systems. Additionally, we conduct training sessions for contractors' staff working at our sites. During 2020, we conducted various trainings for LCPL and Contractors staff.

## Computerised HSE System

We have invested in a computerized HSE database system to report personal as well as process safety near misses, accidents, injuries, occupational diseases and environmental accidents. This system is very helpful in analyzing data, determining the root cause of incidents and taking necessary preventative measures. The statistics compiled with the help of this advanced system are analyzed and reported to senior management on pre-defined frequency.

# Energy Conservation

We live in a Country which is suffering from an energy crisis, affecting the lives of millions of people. To conserve energy, we are actively trying to reduce our energy and resource consumption.

Our integrated manufacturing process results in highly-efficient operations, allowing waste heat from one chemical process to be used in a different process. Compared to other facilities which lack comprehensive integration of processes and energy systems, our integrated production process provides:

- Greater opportunities to beneficially use materials.
- Better use of thermal energy which would otherwise be lost into the environment.
- Significantly smaller emissions across the supply chain.

Our Cogeneration power plant has reduced our carbon footprint by 40%. We also believe in continuously innovating - developing new manufacturing processes that reduce energy intensity and ensure our energy related emissions are clean.

We observe and monitor energy consumption on a daily basis and report results to higher management at an agreed frequency. We have also launched a company-wide energy saving plan by creating awareness among employees on switching off their office lights and electronic gadgets when out of office and give up the habit of keeping electronic items on standby mode when they go home. We are also gradually replacing fluorescent lights in our office buildings and plant site with energy efficient LED lights.

# Environmental Protection

Protection of the environment remains a critical component of our sustainability vision. Our ongoing efforts to minimize our impact on the environment, whether it be through operational excellence or innovative plant optimization, remains crucial in minimizing environmental risks. Energy, water, waste and resource conservation; biodiversity enhancement; emissions management and regulatory compliance; are all essential areas of focus for us.

We are committed to ensuring that our operations remain environment friendly - taking an avid interest in reducing our carbon footprint. In line with this belief, we have invested in a state-of-the-art deep shaft technology Effluent Treatment Plant to treat liquid emissions. Additionally, we continue to invest in its operation, believing that it will yield long-term economic and environmental benefits. Our Company has recently approved US\$ 4.3 million capital project of Anaerobic Reactor on Effluent Treatment Plant to increase its capacity and for generation of bio gas and hence reduction of natural gas consumption on the Plant Site.

Climate Change is one of the most pertinent global concerns right now and it's our turn to join the globe in helping reduce the carbon footprint. In this regard, the Cogen team came up with an initiative with successful implementation to log the details of shift operations digitally instead of logging them on paper.

Being an ISO 14001 certified organization, and believing that long-term economic sustainability depends on ecological sustainability, we comply with the 3R's of environment (Reduce, Recycle and Reuse). Our focus remains on reducing waste generation, reusing generated waste within the processes, and lastly recycling so that waste output of our operation is minimized.

We have also made great strides in lowering our impact on the environment by reducing greenhouse and acid gases through various modification and process optimization which includes installing a co-generation plant, shutting down steam boiler, diesel generators, and an incinerator and installing a project for recovering metals.

## Waste Handling

All types of wastes, be it liquid or solid are reported, controlled and monitored according to site procedures and are reported internally and to local authorities as per legal requirements. Organic waste produced in effluent treatment plant is passed to cement plants as a partial fuel replacement. Clinical waste, on the other hand, is incinerated in line with legal environmental standards.



## Water Consumption

Due to a change in global climatic conditions, it is estimated that Pakistan will experience water scarcity in the coming years, making it imperative that water use be minimized, and water recycling initiatives implemented. Our water management practices are based on principles including, efficient usage, pollution prevention, and maximizing reusing and recycling.

We continuously monitor our water intake and control its use. We optimize water consumption through modern process optimization by recycling part of the waste water within the plant, as well as using it for horticultural purposes and landscaping - which substantially minimizes water intake.

The industrial process we have in place helps minimize our water usage by treating it to meet specific purposes within the manufacturing cycle, and recycling water where ever possible.

Our wastewater treatment plants at our manufacturing facilities are designed and operated to meet and exceed environmental standards, securing the health of our employees, communities and the local ecosystems in which we operate.

Our water efficiency related best practices help reduce:

- Cost of water and waste water treatment.
- Capital equipment costs.
- Handling and use of potentially hazardous chemicals.
- Carbon footprint - by reducing energy consumption associated with water treatment and distribution.

## Biodiversity

We have systems and procedures in place for conserving

biodiversity. To maintain a sustainable environment at our plant site and demonstrate best practices in environment management, we try to provide a conducive environment for fauna and flora in surrounding areas.

In the past, we were involved in a tree plantation plan within the site which was aimed at improving the number of flora and fauna in the area. Based on recommendations provided by WWF, we developed around 100,000 trees around the premises and within the vicinity to provide nesting grounds to local birds and enhance greenery. Our plantation was also carried out on a three-kilometer portion passing through the Eastern Industrial Zone in Port Qasim, where more than three hundred saplings were planted. Additionally, we have been involved in initiatives to establish organic farming by using waste water from our reverse osmosis plant.

## Emissions Management

Our operational strategy, post power generation, has reduced thousands of tons of carbon, NO<sub>2</sub> and SO<sub>2</sub>, resulting in a substantial reduction in greenhouse gases. We invested US\$ 4 million for a capital project which helped shutdown a unit that used furnace oil as fuel. Additionally, we spent US\$ 50 million in the co-generation power project, resulting in the shutdown of diesel generators and boilers. When it comes to discharge: our effluent quality meets NEQS limits which reflect our dedication to conform to the highest environmental standards.

## Regulatory Compliance

We report our liquid and gaseous emissions to local authorities at SEPA defined frequency. Since commissioning the plant in 1998, we continue to comply with all regulatory requirements related to the environment.

# Societal Responsibility

Taking care of the needs of our people is a vital aspect of our societal initiatives. We contribute towards healthcare, education and disaster relief - helping empower underprivileged individuals and paving the way for a more promising future for the most deserving sectors of society.

We strive to strengthen ties between industry and communities by promoting a favorable environment for business growth. We support projects and initiatives pertaining to education, health, disaster relief, youth engagement, environmental awareness, and other community programmes. We remain supportive towards promoting organisations and programmes, as well as collaborating with them to further augment and impact lives.

Our employees remain committed to establishing relationships with communities by volunteering to serve their time and effort so we can change lives and impact the society positively. Funding for our social impact activities stems from the Company's mission to serve others in need. Our volunteer activities include charity giving and other programs that enhance employee-giving.

## Environment

We remain active in promoting initiatives that benefit the environment and enhance the importance of sustainability within our employees.

Go Green attributes at LCPL were started in 2008, and since then our team has been busy in making efforts to maintain and spread the green culture not only at LOTTE but also promote it in other industries as well. During the year 2020, 34,000 plants have been planted and 9,729 plants were distributed among the employees and nearby industries.

## Health

### COVID-19 Relief Efforts:

LOTTE Pakistan Foundation pledged PKR 36 Million to help fight the COVID-19 crisis in the country. As part of this relief efforts, donations are being deployed in different capacities through LOTTE group companies in Pakistan. Anti-COVID supplies including PPE and test kits imported from Korea were donated to Prime Minister House, Sindh Government and Dow University of Health Sciences.

The group aims to continue its CSR efforts to play a positive role during this time of global hardship.







## Education

As a responsible entity in the Pakistani business community, LCPL supports different charitable organizations through out the year and supported the education sector through scholarship to the Dar-UI -Sukun children, TFC foundation, and NED University students for one year program.

Dar UL Sukun, a care facility for under privileged physically and mentally challenged individuals, is one

such organization. Under our ongoing scholarship program with them, scholarships were awarded to four children residing in the facility to help further Dar Ul Sukun's mission.

Similarly, LCPL made donations to TCF to help cover educational expenses of 48 children for the year 2020-2021. This contribution furthers our CSR goal of helping the underprivileged get opportunities to become useful members of the society.



# Labour Relations, Freedom of Association and Collective Bargaining

We support freedom of association and collective bargaining as part of our commitment to support the fair and equitable treatment of workplace workers. They are free to select their representatives at their own choice.

Company is freely allowing workers to collectively bargain with the management for their wages and benefits. The company recognizes the CBA's responsibility to represent the interests of its members and to seek optimum conditions of employment for them.

The company and CBA formed an Industrial Relations Council consisting of representatives of both parties. They meet on agreed dates and exchange information, also discuss about workers' related issues if any in order to resolve and find out a solution.

Besides regular workers, LCPL is also taking care of outsource vendors workforce. Supported deceased employees' families in getting Death Grant from the Workers Welfare Fund and pension from EOBI. Manpower engaged with the Company feels pride that they are working in a friendly environment and discharging their responsibilities diligently.

## Product Stewardship

Like our overall safety processes, we go above and beyond to ensure that we manufacture PTA that is safe for our employees to handle and for our customers to use. We believe Product stewardship forms an integral part of our sustainability strategy. While maintaining our efforts to offer our customers more value and better performance, we aim to reduce the environmental burden throughout the life cycle of our product including manufacturing, packaging, distribution, usage and eventual disposal.

In order to fulfill our Product Stewardship responsibilities we ensure that appropriate training and information is provided to all our staff, contractors, haulers and customers for handling of our products in a safe and responsible manner. Furthermore we ensure compliance with applicable laws, regulations and standards.

## Product Safety

Our product is safe when used as intended. All raw materials and finished product are subjected to numerous assessments and tests to ensure that safety is maintained during manufacturing, packaging distribution, usage and eventual disposal.

All customers and hauliers are provided with MSDS (Material Safety Data Sheet) which consists of comprehensive information on the physical and chemical properties of the product, handling instructions, hazards, risks and precautionary measures in case of any incidents during distribution and usage. This product literature is reviewed periodically and new information on adverse effects, types of use and circumstances of misuse are incorporated.

## Customer Satisfaction and Complaint Management

Customer satisfaction falls under our core value "Beyond Customer Expectation" and plays an integral role in our business. The business sales team conducts regular meetings to maintain business relationships and gauge customer satisfaction. Any concerns and issues are addressed on a priority basis, and systems are in place to ensure that occurrences are not repeated. Moreover, a comprehensive system is in place to handle all complaints, within a defined time frame. Information and status of all complaints are circulated at the highest levels of the organization.



# Economic Contribution

A sustainable business plays a pivotal role in delivering economic and social progress. A business which generates substantial revenue to sustain people's quality of life and safeguard the planet is important, but one that ensures that its employees, owners and members of the community remain financially secure, is also critically important.

We contribute economically in a number of ways: we provide employment, buy from local, regional and global suppliers, distribute our products, and contribute to the National exchequer via direct and indirect taxes.

	Amounts in Rs '000	
	2020	2019
<b>Suppliers</b>		
Cost of material, services and facilities	<b>34,434,242</b>	50,890,852
<b>Employees</b>		
Cost of employees' salaries and benefits	<b>918,808</b>	887,822
<b>Government</b>		
Tax paid, including remittance taxes and excise taxes	<b>8,389,208</b>	9,697,792
<b>Shareholders</b>		
Dividend	<b>1,135,655</b>	2,271,311
<b>Community</b>		
Voluntary contributions and investment of funds in the broader community	<b>130,078</b>	22,516
<b>Retained within Company</b>		
Depreciation, amortisation and retained earnings	<b>2,256,345</b>	4,164,975
<b>Total Economic Contribution</b>	<b>47,264,336</b>	67,935,268

## Transparent Approach to Taxation

We recognise the growing interest in the level of taxes paid by multinational companies. We remain transparent in our dealings and pay appropriate amount of taxes according to country-specific laws and regulations.

In the year, total taxes borne and collected by the Company amounted to Rs 8,389.2 million (2019: Rs 9,697.8 million). This figure includes excise taxes, transactional taxes and taxes incurred by employees. We consider the wider tax footprint to be an appropriate indication of tax contribution from our operations. Our presence in Pakistan is beneficial to the Country as it provides employment to people - affecting income levels and subsequently tax revenues.

## Understanding our Role and Responsibilities in our Value Chain

The reach and scale of our business result in us playing a pivotal role in the economic development of the Country.

We remain aware of our influence on our suppliers and the importance of developing long-term relationships with them. Our goal remains to pay fairly for their products, materials and services. In addition, we often work in collaboration with them, to help improve their working practices and conditions, as well as their overall efficiency, which in turn, impacts their income levels.



## **Financial Summary**

Statement of Value Addition	76
Statement of Charity Account	76
Key Operational and Financial Data	77
Vertical Analysis	78
Horizontal Analysis	79
Graphical Presentation	80
DuPont Chart Analysis	82
Variation Analysis in Quarterly Results	83



“ LOTTE Chemical Pakistan Limited is the World-renowned name in Chemical Sector. Rupafil Limited being a buyer has a long outstanding cordial business relationship with LOTTE and mutual growth appreciation for both the entities. The services LOTTE has provided to Rupafil Limited are par-excellent based on their strong commitments.”

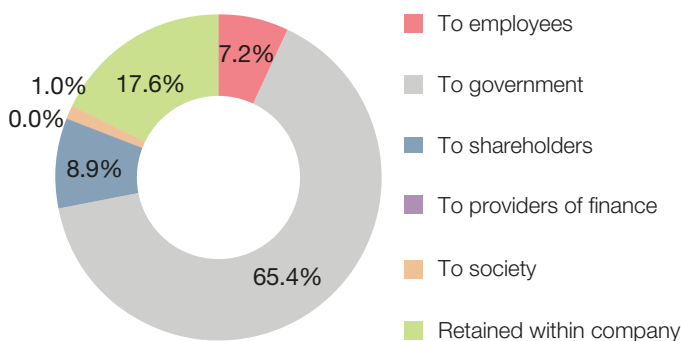
**Mr. Uzair Feerasta**

Director, Rupafil Limited  
(Rupali Group)

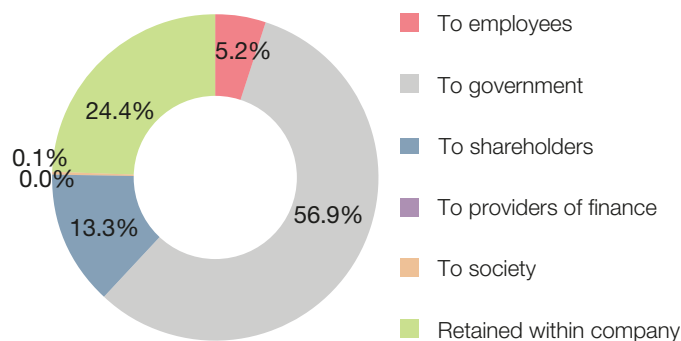
# Statement of Value Addition and Its Distribution

	2020		2019	
	Rs ('000)	%	Rs ('000)	%
<b>Wealth generated</b>				
Total revenue (including other income)	47,264,336		67,935,268	
Bought-in material and services	(34,434,242)		(50,890,852)	
	<u>12,830,094</u>	100.0%	<u>17,044,416</u>	100.0%
<b>Wealth distribution</b>				
<b>To employees</b>				
Salaries, wages and other benefits	918,808	7.2%	887,822	5.2%
<b>To government</b>				
Income tax, sales tax, excise duty, WWF and WPPF	8,389,208	65.4%	9,697,792	56.9%
<b>To shareholders</b>				
Dividend	1,135,655	8.9%	2,271,311	13.3%
<b>To providers of finance</b>				
Finance costs	-	0.0%	-	0.0%
<b>To society as donations</b>				
Donations towards education, health and environment	130,078	1.0%	22,516	0.1%
<b>Retained within company</b>				
Depreciation, amortisation and retained earnings	2,256,345	17.6%	4,164,975	24.4%
	<u>12,830,094</u>	100.0%	<u>17,044,416</u>	100.0%

**Wealth Distribution 2020**



**Wealth Distribution 2019**



## Statement of Charity Account

Description	Amounts in Rs '000	
	2020	2019
Community Projects	128,408	18,519
Education	1,670	3,997
Total	130,078	22,516

# Key Operational and Financial Data

Six Years at a Glance

		2020	2019	2018	2017	2016	2015
<b>Statement of Financial Position Summary</b>							
Issued, subscribed & paid-up capital	Rs m	15,142	15,142	15,142	15,142	15,142	15,142
Capital reserves	Rs m	2	2	2	2	2	2
Revenue reserves	Rs m	2,605	466	(2,625)	(4,467)	(4,869)	(5,188)
Non-current liabilities	Rs m	3,432	1,838	125	98	75	61
Current liabilities	Rs m	10,315	11,698	8,629	9,766	7,188	7,229
Fixed assets	Rs m	6,439	6,379	5,143	5,652	5,149	6,127
Non-current assets	Rs m	905	778	561	1,737	1,728	1,518
Current assets	Rs m	24,152	21,989	15,570	13,152	10,661	9,601

## Statement of Profit or Loss Summary

Revenue - net	Rs m	38,965	60,540	57,400	37,034	34,785	33,863
Cost of sales	Rs m	(36,323)	(52,509)	(50,019)	(35,837)	(34,080)	(34,119)
Gross profit / (loss)	Rs m	2,642	8,030	7,382	1,198	705	(257)
Distribution and selling expenses	Rs m	(107)	(104)	(102)	(93)	(78)	(81)
Administrative expenses	Rs m	(434)	(423)	(388)	(351)	(332)	(343)
Other expenses	Rs m	(373)	(643)	(555)	(55)	(28)	(20)
Other income	Rs m	1,422	1,229	515	249	214	99
Finance (costs) / income	Rs m	(150)	(567)	(505)	(52)	(10)	(26)
Profit / (loss) before taxation	Rs m	2,999	7,523	6,346	895	470	(628)
Taxation	Rs m	(874)	(2,163)	(1,914)	(483)	(147)	(119)
Profit / (loss) after taxation	Rs m	2,125	5,360	4,431	412	324	(748)
EBITDA	Rs m	4,416	9,166	7,697	1,597	1,695	807

## Statement of Cash Flow Summary

Net cash generated from operating activities	Rs m	5,186	12,123	237	2,878	1,764	918
Net cash generated from (used in) investing activities	Rs m	1,520	(3,854)	(209)	(1,154)	(234)	(155)
Net cash used in financing activities	Rs m	(389)	(4,422)	(851)	(0)	(0)	(0)
Cash and cash equivalents at year end	Rs m	14,374	8,057	4,221	5,043	3,319	1,789

## Key Ratios

Gross profit ratio	%	6.78	13.26	12.86	3.23	2.03	(0.76)
EBITDA margin to sales	%	11.33	15.14	13.41	4.31	4.87	2.38
Net profit margin	%	5.45	8.85	7.72	1.11	0.93	(2.21)
ROE	%	11.97	34.34	35.39	3.86	3.15	(7.51)
ROCE	%	10.99	30.96	35.39	3.86	3.15	(7.51)
Inventory turnover	times	8.27	10.80	11.63	11.02	10.69	11.46
Inventory turnover in days	days	44.12	33.79	31.38	33.13	34.16	31.84
Debtors turnover	times	12.10	17.70	18.46	15.73	18.96	21.88
Average collection period	days	30.16	20.62	19.77	23.21	19.25	16.68
Creditors turnover	times	7.75	19.11	17.70	9.30	10.61	11.06
Payable turnover in days	days	47.11	19.10	20.62	39.25	34.39	33.00
Operating cycle	days	27.17	35.31	30.53	17.08	19.02	15.52
Total asset turnover	times	1.29	2.40	2.75	1.95	2.00	1.98
Fixed asset turnover	times	6.08	10.51	10.63	6.86	6.17	5.01
Current ratio	times	2.34	1.88	1.80	1.35	1.48	1.33
Quick ratio	times	1.83	1.39	1.10	0.92	0.92	0.76
Cash to current liabilities	times	0.00	0.00	0.18	0.00	0.00	0.25
Cash flow from operation to sales	times	0.13	0.20	0.00	0.08	0.05	0.03
Interest cover	times	12.44	29.69	225.63	16.88	22.81	(15.44)
Debt equity ratio	times	1.19	1.11	1.00	1.00	1.00	1.00
Price earnings ratio	times	10.73	3.96	5.77	26.33	38.90	(13.16)
EPS	Rs	1.40	3.54	2.93	0.27	0.21	(0.49)
Cash dividend per share	Rs	0.75	1.50	1.50	0.20	-	-
Dividend yield ratio	%	4.98	10.70	8.88	2.79	-	-
Dividend payout ratio	%	53.44	42.37	51.26	73.45	-	-
Dividend cover ratio	times	1.87	2.36	1.95	1.36	-	-
Breakup value per share	Rs	11.72	10.31	8.27	7.05	6.79	6.58
Market value per share - 31 December	Rs	15.06	14.02	16.89	7.17	8.32	6.50
Market value per share - High	Rs	16.25	18.50	20.67	12.89	9.49	9.43
Market value per share - Low	Rs	8.23	12.90	7.08	5.77	5.00	5.10
Market capitalization	Rs m	22,803.96	21,229.19	25,574.96	10,856.87	12,598.20	9,842.35

# Vertical Analysis

	2020	2019	2018	2017	2016	2015
	-----%-----					
<b>Statement of Financial Position</b>						
Fixed assets	20.4	21.9	24.2	27.5	29.4	35.5
Other non-current assets	2.9	2.7	2.6	8.5	9.9	8.8
Current assets	76.7	75.4	73.2	64.0	60.8	55.7
<b>Total Assets</b>	<b>100.0</b>	100.0	100.0	100.0	100.0	100.0
Shareholders equity	56.4	53.6	58.8	52.0	58.6	57.7
Non-current liabilities	10.9	6.3	0.6	0.5	0.4	0.4
Current liabilities	32.8	40.1	40.6	47.5	41.0	41.9
<b>Total Equity and Liabilities</b>	<b>100.0</b>	100.0	100.0	100.0	100.0	100.0
<b>Statement of Profit or Loss</b>						
Revenue - net	100.0	100.0	100.0	100.0	100.0	100.0
Cost of sales	(93.2)	(86.7)	(87.1)	(96.8)	(98.0)	(100.8)
<b>Gross profit / (loss)</b>	<b>6.8</b>	13.3	12.9	3.2	2.0	(0.8)
Distribution and selling expenses	(0.3)	(0.2)	(0.2)	(0.3)	(0.2)	(0.2)
Administrative expenses	(1.1)	(0.7)	(0.7)	(0.9)	(1.0)	(1.0)
Other expenses	(1.0)	(1.1)	(1.0)	(0.1)	(0.1)	(0.1)
Other income	3.6	2.0	0.9	0.7	0.6	0.3
Finance (costs) / income	(0.4)	(0.9)	(0.9)	(0.1)	(0.0)	(0.1)
<b>Profit / (loss) before taxation</b>	<b>7.7</b>	12.4	11.1	2.4	1.4	(1.9)
Taxation	(2.2)	(3.6)	(3.3)	(1.3)	(0.4)	(0.4)
<b>Profit / (loss) after taxation</b>	<b>5.5</b>	8.9	7.7	1.1	0.9	(2.2)



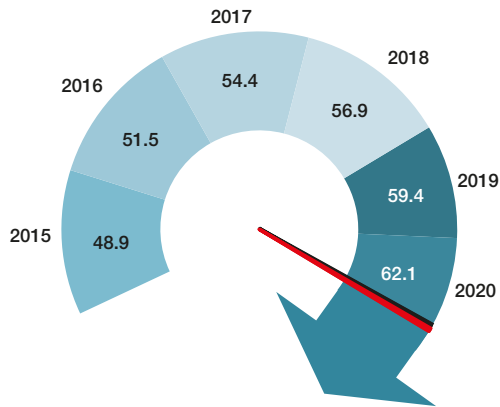
# Horizontal Analysis

Year on Year

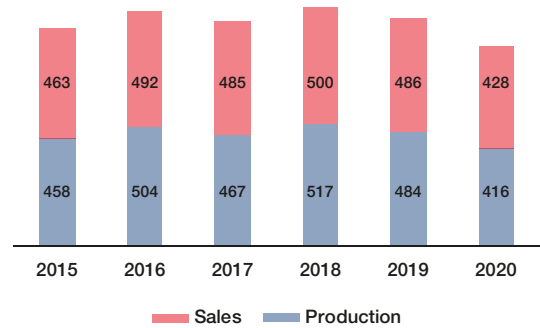
	<b>2020 over 2019</b>	2019 over 2018	2018 over 2017	2017 over 2016	2016 over 2015	2015 over 2014
-----%-----						
<b>Statement of Financial Position Analysis (%)</b>						
Fixed assets	<b>0.9</b>	24.0	(9.0)	9.8	(16.0)	(17.0)
Other non-current assets	<b>16.4</b>	38.6	(67.7)	0.5	13.8	45.4
Current assets	<b>9.8</b>	41.2	18.4	23.4	11.0	13.4
<b>Total Assets</b>	<b>8.1</b>	37.0	3.6	17.1	1.7	2.1
Shareholders equity	<b>13.7</b>	24.7	17.3	3.9	3.2	(7.0)
Non-current liabilities	<b>86.7</b>	1,364.8	27.7	30.4	22.7	12.6
Current liabilities	<b>(11.8)</b>	35.6	(11.6)	35.9	(0.6)	17.9
<b>Total Equity and Liabilities</b>	<b>8.1</b>	37.0	3.6	17.1	1.7	2.1
<b>Statement of Profit or Loss (%)</b>						
Revenue - net	<b>(35.6)</b>	5.5	55.0	6.5	2.7	(29.2)
Cost of sales	<b>(30.8)</b>	5.0	39.6	5.2	(0.1)	(31.4)
<b>Gross profit / (loss)</b>	<b>(67.1)</b>	8.8	516.3	69.9	(374.5)	(87.0)
Distribution and selling expenses	<b>3.6</b>	1.1	9.6	19.8	(4.0)	(54.9)
Administrative expenses	<b>2.8</b>	9.0	10.5	5.7	(3.3)	(13.7)
Other expenses	<b>(41.9)</b>	15.8	917.4	92.0	40.7	49.3
Other income	<b>15.7</b>	138.8	107.0	16.4	115.3	(16.0)
Finance (costs) / income	<b>(73.5)</b>	12.3	864.0	449.3	(63.1)	(132.8)
<b>Profit / (loss) before taxation</b>	<b>(60.1)</b>	18.6	609.1	90.2	(174.9)	(73.4)
Taxation	<b>(59.6)</b>	13.0	296.7	229.2	22.9	(109.4)
<b>Profit / (loss) after taxation</b>	<b>(60.4)</b>	21.0	974.7	27.3	(143.3)	(32.1)

# Graphical Presentation

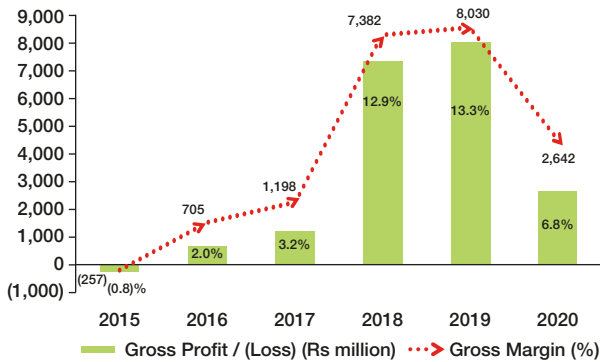
Million man-hours without Lost Time Case (employees + contractors)



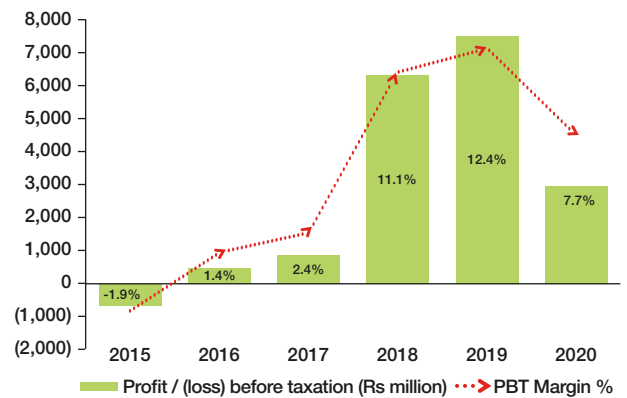
Production & Sales (000 tes)



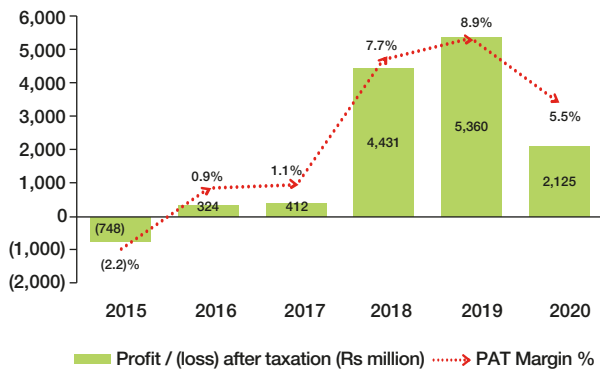
Gross Profit / (Loss) (Rs million) & Gross Margin (%)



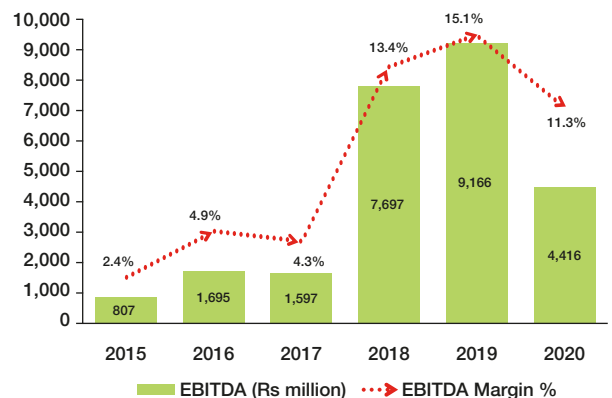
PBT (Rs million) & PBT Margin (%)



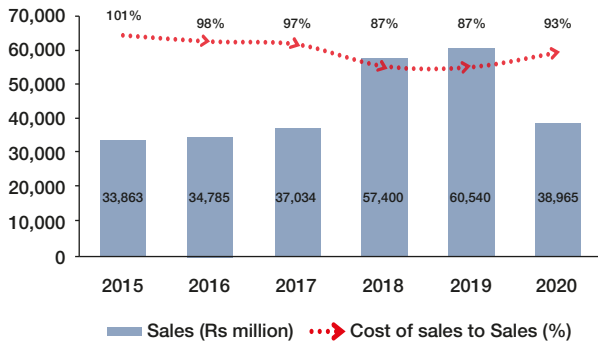
PAT (Rs million) & PAT Margin (%)



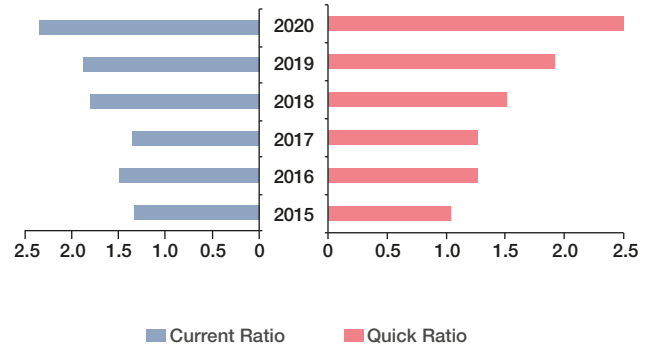
EBITDA (Rs million) & EBITDA Margin (%)



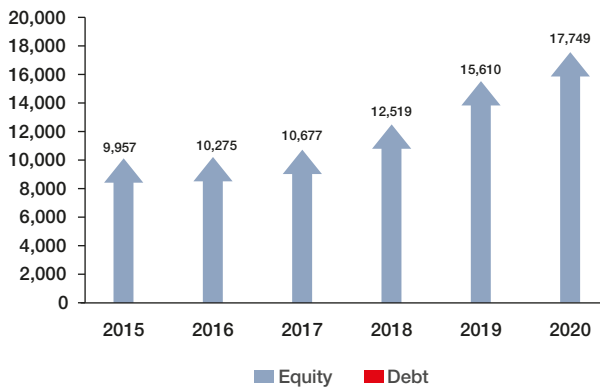
### Sales (Rs million) & Cost of sales to Sales (%)



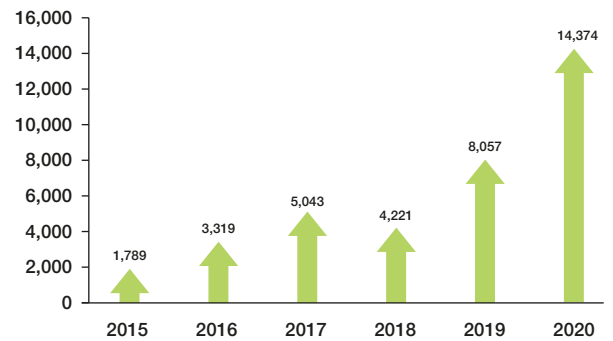
### Liquidity Ratios (times)



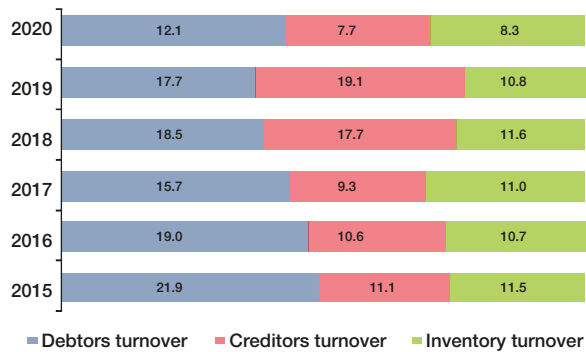
### Debt Equity (Rs million)



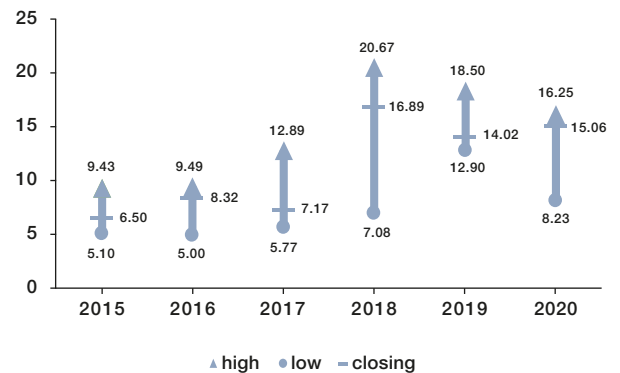
### Cash & Cash Equivalents at Year End (Rs million)



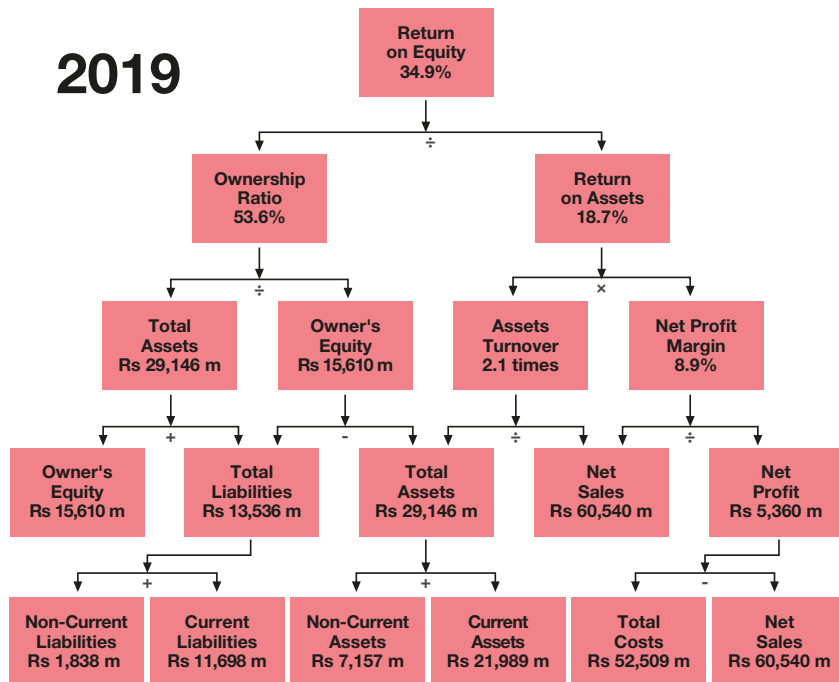
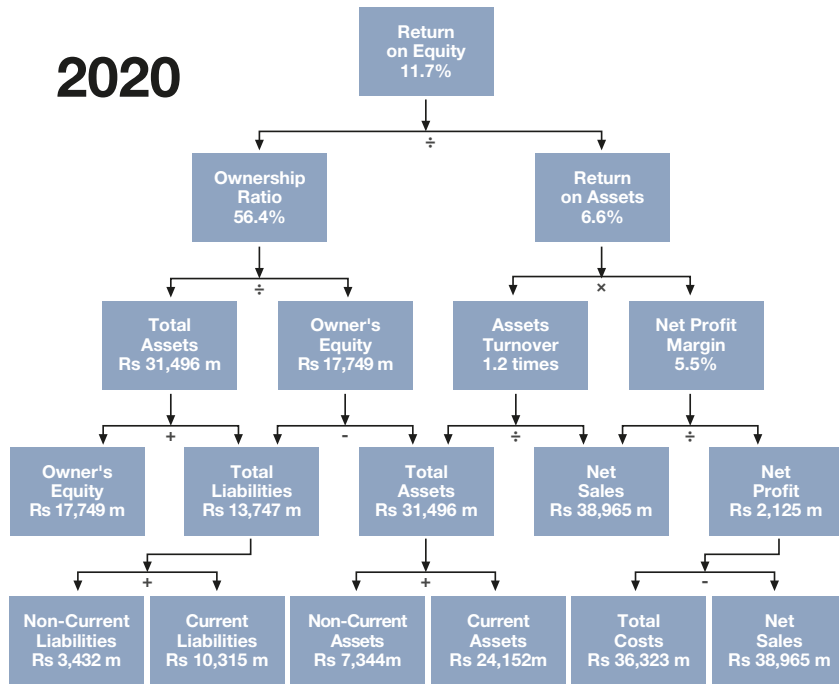
### Debtors, Creditors & Inventory Turnover (times)



### Market Value per Share (Rs)



# DuPont Chart Analysis



**Analysis:**

Net Sales decreased by 36% due to lower average PTA price per tonne as well as the lower PTA margin over PX, which consequently decreased the net margin from 8.9% to 5.5%. Total assets increased by 8% due to higher short term investments at year end, which consequently decreased the return on assets to 6.6% from 18.7%. This resulted in 11.7% return on equity as compared to 34.9% in 2019.

# Variation Analysis in Quarterly Results

Amounts in Rs '000

	Q1	Q2	Q3	Q4	2020
Revenue	11,712,002	4,410,326	10,769,092	12,073,431	38,964,851
Gross (loss) / profit	(113,087)	(96,037)	1,281,538	1,569,810	2,642,224
Profit before taxation	83,587	75,511	1,302,045	1,537,942	2,999,085
Profit after taxation	57,994	55,121	924,820	1,087,170	2,125,105

## Q1

- Crude prices trended downwards in Q1 2020 due to oversupply concerns as Saudi Arabia threatened to increase production. Moreover, the emergence of the COVID-19 virus led to concerns of demand destruction causing Crude prices to spiral downwards to a low of almost US\$ 20/bbl. at the end of March.
- PX prices followed upstream Crude throughout the quarter. The market was faced with oversupply concerns and lack of recovery in downstream Polyester owing to the COVID-19 virus. Measures to control the spread in China and globally, caused businesses to rationalize operations to mitigate their losses.
- PTA prices trended downwards due to the extension of the Lunar Holidays owing to the subsequent lockdown in China. Oversupply concerns and lack of demand kept the market under pressure for most of the quarter.
- Domestic Polyester industry maintained healthy operating rates as the market adjusted to the requirements outlined in the Finance Bill 2019.
- Production during the quarter was 7.77 % lower than corresponding period last year.
- The overall sales volume constituting of domestic sales alone, was 6.39 % lower than the corresponding quarter last year.

## Q2

- Crude prices showed extreme volatility at the start of the quarter despite the OPEC Plus production cuts. Lack of storage and poor market conditions caused Crude prices to turn negative on daily trade. Towards the end of the quarter, Crude prices saw some recovery as OPEC Plus cuts were extended and US production fell due to continuous low prices. This was further supported by the ease of lockdowns and as businesses cautiously resumed operations in China allowing demand to improve.
- Paraxylene (PX) prices trended higher throughout the quarter following the upstream market and supported by the recovery in downstream PTA and Polyester operations in China. Nevertheless, the PX market remained under pressure due to rising inventory levels and concerns of an oversupplied market amid rising downstream PTA inventory. However, market players remained optimistic that new PTA capacity additions expected in H2 2020 will alleviate the rising PX inventory concern.
- PTA market trended higher, despite rising inventory levels, supported by the recovery in downstream Polyester and multiple unplanned PTA shutdowns. PTA prices were unable to match recovery in upstream prices causing margins to fall towards the end of the quarter. The market remained under pressure on fears of a second wave of the COVID-19 virus and the lack of demand for Textiles due to the pandemic.
- Domestic Polyester industry was forced to reduce operations as the COVID-19 virus eroded demand for the both the export and domestic market.
- Production during the quarter was lower by 61.18 % than the corresponding quarter last year as the company was forced to shut down operations.
- Sales volume, for Q2 2020 fell by 58.43 % as compared to the previous year due to lower demand.

## Q3

- The Crude market trended relatively flat throughout the quarter largely due to weak demand despite production cutbacks by the US due to unfavorable margins as well as the hurricane season as new COVID-19 cases continued to rise.
- PX prices remained rangebound on high inventory levels and coinciding new PX capacity additions expected in Q4 2020. Despite the bearish sentiment, multiple PX producers were forced to operate at higher levels in order to fulfil contractual commitments, further weighing on the market. PX Prices found support from persistent weak margins limiting the downside in prices.
- PTA market remained weak due to high inventory levels despite a recovery in downstream Polyester market. The upcoming PTA capacity additions in Q4 2020 of almost 5 million MTs kept prices under pressure.
- Domestic Polyester industry slowly improved operations as Pakistan was able to successfully contain the spread of the virus allowing businesses to resume activity.
- Production during the quarter was 3.47 % higher than the corresponding period last year.
- Sales volume, for Q3 2020 was 8.39 % higher than the corresponding quarter last year as the domestic market resumed operations.

## Q4

- Crude prices trended higher on support from the OPEC Plus and ease in lockdowns in global markets. The market saw additional support as news of possible vaccines helped improve market sentiment. While upward price movement was limited as market players expected a prolonged recovery, the US presidential elections helped support firmer Crude prices.
- PX prices trended in tandem to the upstream Crude market as well as on hopes of higher demand due to the capacity additions from the downstream PTA sector in the fourth quarter.
- PTA prices trended higher following the upstream markets and increased demand from the downstream Polyester sector. While demand for textiles remained weak, low Polyester inventory levels and positive margins paved way for healthy operating rates.
- Domestic Polyester industry operations continued to improve on higher export orders mainly driven by the recovery seen in China and global markets.
- Production during the quarter was 13.71 % higher than the corresponding period last year.
- Sales volume for Q4 2020 was 16.06 % higher than the corresponding period last year.



“Lotte Chemical Pakistan Ltd has always promised quality goods and up to the mark customer service. As one of their major customers we are pleased to see unfailing adherence to their commitments. We appreciate and value the support they have provided us in every aspect of their supply and look forward to our continued relationship.”

**Mr. Noman Yakoob**  
Executive Director,  
Pakistan Synthetics Limited

## Financial Statements

Auditors' Report to the Members	86
Statement of Financial Position	92
Statement of Profit or Loss	94
Statement of Comprehensive Income	95
Statement of Changes in Equity	96
Statement of Cash Flows	97
Notes to the Financial Statements	98
Glossary	152
Notice of Annual General Meeting	153
ڈائریکٹرز کا جائزہ	160
Form of Proxy (پراکسی فارم)	

**hetics limited**



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Chartered Accountants  
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# INDEPENDENT AUDITORS' REPORT

To the members of Lotte Chemical Pakistan Limited

## Report on the Audit of Financial Statements

### Opinion

We have audited the annexed financial statements of **Lotte Chemical Pakistan Limited** (the Company), which comprise the statement of financial position as at 31 December 2020, and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 31 December 2020 and of the profit, the other comprehensive income, the changes in equity and its cash flows for the year then ended.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

S. No.	Key audit matters	How the matter was addressed in our audit
1.	<b>Revenue Recognition</b>  Refer notes 3.15 and 27 to the financial statements.  The Company's revenue for the year ended 31 December 2020 was Rs. 38.96 billion.  The Company's revenue is principally generated from the sale of chemical- PTA, under the contractual arrangements.	<p>Our audit procedures to assess the recognition of revenue included the following:</p> <ul style="list-style-type: none"><li>Assessed the design, implementation and operating effectiveness of the key internal controls over the Company's systems which govern the revenue recognition;</li></ul>



S. No.	Key audit matters	How the matter was addressed in our audit
	<p>Revenue is recognized at the point in time when the control of the goods is transferred to the customer i.e. when goods are dispatched. Accordingly, there is a risk that revenue is recognized before the control of the goods have passed to the customers.</p> <p>We identified revenue recognition as a key audit matter because revenue is one of the key performance indicators of the Company and therefore there is an inherent risk that revenue may not have been recognized in the appropriate period or may have been subject to manipulation in order to achieve financial targets and expectations.</p>	<ul style="list-style-type: none"> <li>Inspected sales contracts with customers to understand and assess the terms and conditions therein which may affect the recognition of revenue;</li> <li>Compared revenue transactions recorded during the current year, on a sample basis, with invoices, sales contracts and goods delivery notes to assess whether the related revenue was recognized in accordance with the Company's revenue recognition accounting policies;</li> <li>Compared on a sample basis, revenue transactions recorded just before and after the year end with the underlying goods delivery notes and other relevant documents to assess whether the revenue had been recognized in the appropriate accounting period; and</li> <li>Assessed the adequacy of the related disclosures in the notes to the financial statements in accordance with the requirement of IFRS 15.</li> </ul>
<b>2.</b>	<b>Valuation of Stock-in-trade</b>	
	<p>Refer notes 3.5 and 11 to the financial statements.</p> <p>The Company's stock-in-trade as at 31 December 2020 was Rs. 4.29 billion.</p> <p>Stock-in-trade comprised of raw materials and finished goods amounting to Rs. 3.64 billion and Rs. 0.65 billion respectively, which are stated at lower of cost and estimated net realizable value.</p> <p>We identified the valuation of stock-in-trade as a key audit matter because stock-in-trade is material to the Company's financial statements and determining an appropriate write down as a result of net realizable value (NRV) being lower than their cost involves significant management judgement and estimation.</p>	<p>Our audit procedures to assess the valuation of stock-in-trade, amongst others, included the following:</p> <ul style="list-style-type: none"> <li>Obtained an understanding and assessed the design and implementation of management's controls designed to identify the net realizable value of inventories;</li> <li>Attended management's inventory count and observed the process at material inventory locations, including the process implemented by management to identify and monitor obsolete inventories;</li> <li>Obtained an understanding of and tested the management's determination of NRV and the key estimates adopted, including future selling prices and costs necessary to make the sales, their basis of calculation, justification for the amount of the write-downs and provisions; and</li> <li>Assessed the adequacy of the related disclosures in the notes to the financial statements.</li> </ul>



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S. No.	Key audit matters	How the matter was addressed in our audit
<b>3.</b>	<b>Impairment of property, plant and equipment</b>	
	<p>Refer note 3.1 and 4 to the financial statements.</p> <p>The property, plant and equipment of the Company amounted to Rs. 4.99 billion at 31 December 2020.</p> <p>Impairment test of assets is performed whenever event and circumstances indicate that the carrying value of the assets may exceed its recoverable amount.</p> <p>The assessment of the recoverable amount of property, plant and equipment incorporates significant judgement in respect of factors such as future selling prices, discount rates, future production levels, foreign exchange rates and tariffs.</p> <p>We considered the matter as a key audit matter due to the significant value of property, plant and equipment at reporting date and due to significance of judgements and estimations involved.</p>	<p>Our audit procedures to assess the impairment in the property, plant and equipment amongst others, included the following:</p> <ul style="list-style-type: none"> <li>• Engaged our internal valuation specialist to assist us in evaluating the assumptions and judgements adopted by management in its discounted cash flow analysis and the discount rate used to derive the recoverable amount of the property, plant and equipment;</li> <li>• Evaluated the discounted cash flow prepared by management and considered the possibility of error or management bias; and</li> </ul> <p>Validated the mathematical accuracy of cash flow models and agreeing relevant data to the underlying Company's records.</p>
<b>4.</b>	<b>Leasing Arrangements</b>	
	<p>Refer note 3.3, 6 and 48 to the financial statements.</p> <p>The Right-of-use Assets of the Company and corresponding lease liability amounted to Rs. 1.44 billion and Rs. 1.76 billion respectively at 31 December 2020.</p> <p>The Company has lease arrangements in relation to storage capacity tanks and other assets.</p> <p>We considered the matter as a key audit matter because significant judgments are involved regarding the classification of lease. In particular, the management assessed the impact of the lease term and the present value of minimum lease payments, the nature of leased assets, no ownership transfer and no purchase option in the end of the lease term. We draw attention to Note 48 to the financial statements which indicates that the comparative information presented as at and for the year ended 31 December 2019 has been restated. Our opinion is not modified in respect of this matter. The key judgements are in respect of economic lives and fair value of the leased assets and the interest rate implicit in the leases in the calculation of present value of minimum lease payments.</p>	<p>In response to this key audit matter, we performed the following procedures:</p> <ul style="list-style-type: none"> <li>• Examined the lease agreements and discussed with the management about the key terms in order to identify any inconsistency from our understanding;</li> <li>• In respect of the appropriateness of the judgements made by the management in the determination of classification of the lease agreements, we performed the following: <ul style="list-style-type: none"> <li>• Examined the impact of the agreed terms in the lease agreement on the classification;</li> <li>• Tested mathematical accuracy of the present value of lease payment calculation and verified relevant data;</li> <li>• Assessed reasonableness of the interest rate implicit in the lease;</li> <li>• Evaluated the appropriateness of the economic lives and the fair value of leased assets; and</li> </ul> </li> <li>• Assessed the adequacy of the related disclosures in the notes to the financial statements.</li> </ul>



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### **Information other than the Financial Statements and Auditors' Report thereon**

Management is responsible for the other information. The other information comprises the information included in the Company's Annual Report but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other Information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Board of Directors for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of directors is responsible for overseeing the Company's financial reporting process.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



## KPMG Taseer Hadi & Co.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### **Report on other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) Proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
  - b) The statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
  - c) Investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
  - d) No Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).
-



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### Other matter relating to Comparative Information

The financial statements of Lotte Chemical Pakistan Limited as at and for the year ended 31 December 2019, excluding the adjustments described in Note 48 to the financial statements were audited by another auditor who expressed an unmodified opinion on those financial statements on 16 March 2020.

As part of our audit of the financial statements as at and for the year ended 31 December 2020, we audited the adjustments described in Note 48 that were applied to restate the comparative information presented as at and for the year ended 31 December 2019. We were not engaged to audit, review, or apply any procedures to the financial statements for the year ended 31 December 2019, other than with respect to the adjustments described in Note 48 to the financial statements.

Accordingly, we do not express an opinion or any other form of assurance on those respective financial statements taken as a whole. However, in our opinion, the adjustments described in Note 48 are appropriate and have been properly applied.

The engagement partner on the audit resulting in this independent auditors' report is **Amyr Malik**.

Date: 04 March 2021  
Karachi

**KPMG Taseer Hadi & Co.**  
Chartered Accountants

# Statement of Financial Position

As at 31 December 2020

Amounts in Rs '000

Assets	Note	2020	2019 Restated
<b>Non-current assets</b>			
Property, plant and equipment	4	4,990,862	4,699,499
Intangible assets	5	20	374
Right-of-use assets	6	1,448,323	1,679,341
Long-term loans	7	125,302	113,082
Long-term prepayments	8	1,222	1,001
Deferred taxation - net	9	778,519	663,663
		<b>7,344,248</b>	7,156,960
<b>Current assets</b>			
Stores and spare parts	10	965,528	1,201,478
Stock-in-trade	11	4,298,785	4,482,468
Trade debts	12	2,998,642	3,440,258
Loans and advances	13	42,833	59,413
Trade deposits and short-term prepayments	14	99,098	79,397
Interest accrued	15	120,908	65,036
Other receivables	16	12,277	458,467
Short-term investments - at amortised cost	17	14,999,418	11,521,377
Sales tax refunds due from government	18	362,923	446,485
Taxation - net	19	215,885	194,299
Cash and bank balances	20	35,588	40,772
		<b>24,151,885</b>	21,989,450
<b>Total assets</b>		<b>31,496,133</b>	29,146,410

Amounts in Rs '000

	Note	2020	2019 Restated
<b>Equity and liabilities</b>			
<b>Share capital and reserves</b>			
Issued, subscribed and paid up capital	21	15,142,072	15,142,072
Capital reserve	22	2,345	2,345
Revenue reserve - Unappropriated profit		2,604,574	465,674
<b>Total equity</b>		<b>17,748,991</b>	<b>15,610,091</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Retirement benefit obligations	23	125,787	133,648
Provision for Gas Infrastructure and Development Cess (GIDC)	24.2	1,723,961	-
Lease liability	6	1,582,188	1,704,473
		<b>3,431,936</b>	<b>1,838,121</b>
<b>Current liabilities</b>			
Trade and other payables	24	9,863,361	11,273,779
Lease liability	6	177,625	154,420
Accrued interest	25	242,930	235,076
Unclaimed dividend		10,316	10,316
Unpaid dividend	45	20,974	24,607
		<b>10,315,206</b>	<b>11,698,198</b>
<b>Total liabilities</b>		<b>13,747,142</b>	<b>13,536,319</b>
<b>Contingencies and commitments</b>	26		
<b>Total equity and liabilities</b>		<b>31,496,133</b>	<b>29,146,410</b>

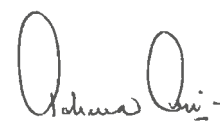
The annexed notes 1 to 50 form an integral part of these financial statements.



**Min Jae Hwang**  
Chairman



**Humair Ijaz**  
Chief Executive



**Ashiq Ali**  
Chief Financial Officer

# Statement of Profit or Loss

For the year ended 31 December 2020

		Amounts in Rs '000	
	Note	2020	2019 Restated
Revenue - net	27	<b>38,964,851</b>	60,539,754
Cost of sales	28	<b>(36,322,627)</b>	(52,509,365)
<b>Gross profit</b>		<b>2,642,224</b>	8,030,389
Distribution and selling expenses	29	<b>(107,275)</b>	(103,581)
Administrative expenses	30	<b>(434,288)</b>	(422,635)
Other expenses	31	<b>(373,397)</b>	(642,814)
Other income	32	<b>1,422,069</b>	1,228,637
Finance cost	33	<b>(150,248)</b>	(567,074)
<b>Profit before taxation</b>		<b>2,999,085</b>	7,522,922
Taxation	34	<b>(873,980)</b>	(2,162,552)
<b>Profit after taxation</b>		<b>2,125,105</b>	5,360,370
			<b>Rupees</b>
			Restated
<b>Earnings per share - basic and diluted</b>	36	<b>1.40</b>	3.54

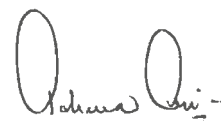
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Chief Financial Officer



# Statement of Comprehensive Income

For the year ended 31 December 2020

		Amounts in Rs '000	
	Note	2020	2019 Restated
<b>Profit after taxation</b>		<b>2,125,105</b>	5,360,370
<b>Other comprehensive income:</b>			
<i>Items that will not be reclassified to profit or loss</i>			
Remeasurement gain on defined benefit plans	23	<b>19,430</b>	2,545
Related deferred tax	9.2	<b>(5,635)</b>	(738)
Other comprehensive income for the year		<b>13,795</b>	1,807
<b>Total comprehensive income for the year</b>		<b>2,138,900</b>	5,362,177

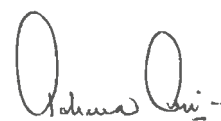
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# Statement of Changes in Equity

For the year ended 31 December 2020

Amounts in Rs '000

	Share capital		Reserves		Total equity
	Issued, subscribed and paid-up capital	Capital reserves	Unappropriated Profit / Accumulated losses	Sub-total	
<b>Balance as at 01 January 2019</b>	15,142,072	2,345	(2,625,192)	(2,622,847)	12,519,225
Total comprehensive income for the year ended 31 December 2019 - Restated					
- Profit for the year	-	-	5,360,370	5,360,370	5,360,370
- Other comprehensive income	-	-	1,807	1,807	1,807
	-	-	5,362,177	5,362,177	5,362,177
<b>Transactions with owners of the Company</b>					
<i>Distributions</i>					
Interim dividend for the year ended 31 December 2019 at the rate of Rs 1.50 per share					
	-	-	(2,271,311)	(2,271,311)	(2,271,311)
<b>Balance as at 31 December 2019 - Restated</b>	<b>15,142,072</b>	<b>2,345</b>	<b>465,674</b>	<b>468,019</b>	<b>15,610,091</b>
Total comprehensive income for the year ended 31 December 2020					
- Profit for the year	-	-	2,125,105	2,125,105	2,125,105
- Other comprehensive income	-	-	13,795	13,795	13,795
	-	-	2,138,900	2,138,900	2,138,900
<b>Balance as at 31 December 2020</b>	<b>15,142,072</b>	<b>2,345</b>	<b>2,604,574</b>	<b>2,606,919</b>	<b>17,748,991</b>

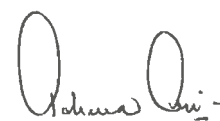
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# Statement of Cash Flows

For the year ended 31 December 2020

Amounts in Rs '000

	Note	2020	2019 Restated
<b>Cash flows from operating activities</b>			
Cash generated from operations	35	5,506,634	13,472,988
Finance costs paid		(39,068)	(34,072)
Payments to retirement benefit obligations		(27,037)	(25,750)
Long-term loans and advances - net		(12,220)	(30,170)
Long-term deposits and prepayments - net		(221)	791
Taxes paid		(1,342,198)	(2,356,996)
Interest received		1,100,249	1,085,901
Net cash generated from operating activities		5,186,139	12,112,692
<b>Cash flows from investing activities</b>			
Payments for capital expenditure		(1,327,261)	(402,088)
Proceeds from disposal of property, plant and equipment		3,172	-
Redemption of short-term investments (net of purchases)		2,844,009	(3,452,081)
Net cash generated from / (used in) investing activities		1,519,920	(3,854,169)
<b>Cash flows from financing activities</b>			
Dividend paid		(3,633)	(3,972,163)
Payment of lease liability		(385,560)	(450,094)
Net cash used in financing activities		(389,193)	(4,422,257)
<b>Net increase in cash and cash equivalents</b>		<b>6,316,866</b>	<b>3,836,266</b>
Cash and cash equivalents at beginning of the year		8,057,022	4,220,756
<b>Cash and cash equivalents at end of the year</b>	20.2	<b>14,373,888</b>	<b>8,057,022</b>

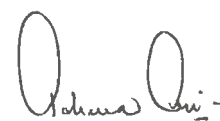
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# Notes to the Financial Statements

For the year ended 31 December 2020

## 1. Status and nature of business

1.1 Lotte Chemical Pakistan Limited ("the Company") was incorporated in Pakistan on 30 May 1998 under the Companies Ordinance, 1984 (repealed with enactment of the Companies Act, 2017 on 30 May 2017) and is listed on Pakistan Stock Exchange Limited. The principal activity of the Company is to manufacture and sale of Pure Terephthalic Acid (PTA).

1.2 The geographical location and addresses of business units are as under:

Location	Address
Registered Office	EZ/1/P-4, Eastern Industrial Zone, Port Qasim, Karachi.
City Office	Al-Tijarah Centre, 14th Floor, 32/1-A, Main Shahrah-e-Faisal, Block 6, P.E.C.H.S., Karachi.

1.3 The Company is a subsidiary of Lotte Chemical Corporation, South Korea and its ultimate parent company is South Korean Conglomerate Lotte.

## 1.4 Impact of Covid-19 on financial statements

The events surrounding the COVID-19 pandemic (the virus) continue to evolve and impact global markets. The spread of the virus has resulted in authorities implementing numerous measures to try to contain the virus, such as travel bans and restrictions, quarantines, shelter-in-place orders and shutdowns. Consequently, the worldwide chemical industry has been disrupted in the short term as a result of which, the sales and actual production of the Company during the year has decreased as compared to the prior year. The Company activated its response plan accordingly which included prioritizing the health and safety of its employees and dealers while maintaining business continuity and shutting down its plant between a period from last week of April 2020 to second week of June 2020 in order to comply with directives issued by the provincial government. Further, the Company has entered this crisis in a strong position, having previously reported accumulated profits amounting to Rs 705.63 million and available cash and cash equivalents amounting to Rs 8,144.3 million as at 31 March 2020 (Un-audited). The Company believes their current liquidity provides them with sufficient financial resources to meet their anticipated working capital requirements and obligations as they come due. Further, based on its assessment along with consideration of revenue forecasts and future plans and business activities, management has determined that events or conditions do not exist that would result in material uncertainty with regards to going concern. Accordingly, there are no material implications of COVID-19 at the year end which require specific disclosures in these financial statements as the Company has fully recovered from COVID-19 financial effects in the second half of the current year which is evident from the positive operating results of the Company.

## 2. Basis of preparation

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

# Notes to the Financial Statements

For the year ended 31 December 2020

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRSs, the provisions of and directives issued under the Companies Act, 2017 have been followed.

## 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for retirement benefit obligations, which have been measured at the present value.

## 2.3 Functional and presentation currency

These financial statements are presented in Pak Rupees which is the functional and presentation currency of the Company. All figures have been rounded off to the nearest thousand of rupees, unless otherwise stated.

## 2.4 Key judgments and estimates

The preparation of financial statements in conformity with accounting and reporting standards as applicable in Pakistan, requires management to make judgments, estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

In the process of applying the Company's accounting policies, management has made the following accounting estimates and judgments which are significant to the financial statements and estimates with a significant risk of material adjustment in future years:

- Useful lives and depreciation rates of property, plant and equipment (notes 3.1 and 4);
- Useful lives and amortization rates of intangible assets (notes 3.2 and 5);
- Right-of-use asset and its related lease liability (notes 3.3 and 6);
- Provision for stores and spare parts and stock-in-trade (notes 3.4, 3.5 and 10);
- Provision for impairment of financial and non-financial assets (notes 3.8.5 and 3.9);
- Provision for Gas Infrastructure Development Cess (notes 3.10 and 24);
- Taxation (notes 3.13, 9, 19 and 34);
- Staff retirement benefits (notes 3.11 and 23); and
- Contingencies (note 26.1).

## 2.5 Standards, interpretations and amendments to accounting standards that are not yet effective

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 January 2021:

- COVID-19-Related Rent Concessions (Amendment to IFRS 16) – the International Accounting Standards Board (the Board) has issued amendments to IFRS 16 (the amendments) to provide practical relief for lessees in accounting for rent concessions. The amendments are effective for periods beginning on or

# Notes to the Financial Statements

For the year ended 31 December 2020

after 1 June 2020, with earlier application permitted. Under the standard's previous requirements, lessees assess whether rent concessions are lease modifications and, if so, apply the specific guidance on accounting for lease modifications. This generally involves remeasuring the lease liability using the revised lease payments and a revised discount rate. In light of the effects of the COVID-19 pandemic, and the fact that many lessees are applying the standard for the first time in their financial statements, the Board has provided an optional practical expedient for lessees. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications, and instead are permitted to account for them as if they were not lease modifications. Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all the following criteria are met:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
  - any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
  - there is no substantive change to the other terms and conditions of the lease.
- Interest Rate Benchmark Reform – Phase 2 which amended IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16, is applicable for annual financial periods beginning on or after 1 January 2021, with earlier application permitted. The amendments introduce a practical expedient to account for modifications of financial assets or financial liabilities if a change results directly from IBOR reform and occurs on an 'economically equivalent' basis. In these cases, changes will be accounted for by updating the effective interest rate. A similar practical expedient will apply under IFRS 16 for lessees when accounting for lease modifications required by IBOR reform. The amendments also allow a series of exemptions from the regular, strict rules around hedge accounting for hedging relationships directly affected by the interest rate benchmark reforms. The amendments apply retrospectively with earlier application permitted. Hedging relationships previously discontinued solely because of changes resulting from the reform will be reinstated if certain conditions are met.
- Onerous Contracts – Cost of Fulfilling a Contract (Amendments to IAS 37) effective for the annual period beginning on or after 1 January 2022 amends IAS 1 by mainly adding paragraphs which clarifies what comprise the cost of fulfilling a contract. Cost of fulfilling a contract is relevant when determining whether a contract is onerous. An entity is required to apply the amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments (the date of initial application). Restatement of comparative information is not required, instead the amendments require an entity to recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.
- Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16) effective for the annual period beginning on or after 1 January 2022 clarifies that sales proceeds and cost of items produced while bringing an item of property, plant and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management e.g. when testing etc., are recognized in profit or loss in accordance with applicable Standards. The entity measures the cost of those items applying the measurement requirements of IAS 2. The standard also removes the requirement of deducting the net sales proceeds from cost of testing. An entity shall apply those amendments retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments. The entity shall recognize the cumulative effect of initially

# Notes to the Financial Statements

For the year ended 31 December 2020

applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented.

- Reference to the Conceptual Framework (Amendments to IFRS 3) - Reference to the Conceptual Framework, issued in May 2020, amended paragraphs 11, 14, 21, 22 and 23 of and added paragraphs 21A, 21B, 21C and 23A to IFRS 3. An entity shall apply those amendments to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2022. Earlier application is permitted if at the same time or earlier an entity also applies all the amendments made by Amendments to References to the Conceptual Framework in IFRS Standards, issued in March 2018.
- Extension of the Temporary Exemption from Applying IFRS 9 (Amendments to IFRS 4) - In response to concerns regarding temporary accounting mismatches and volatility, and increased costs and complexity, the Board issued amendments to IFRS 4 Insurance Contracts in 2017. The two optional solutions raised some considerations which required detailed analysis and management judgement. On the issue of IFRS 17 (Revised) Insurance Contracts in June 2020, the end date for applying the two options under the IFRS 4 amendments was extended to 1 January 2023, aligned with the effective date of IFRS 17.
- Classification of liabilities as current or non-current (Amendments to IAS 1) effective for the annual period beginning on or after 1 January 2022. These amendments in the standards have been added to further clarify when a liability is classified as current. The standard also amends the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity shall apply those amendments retrospectively in accordance with IAS 8.
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) – The amendment amends accounting treatment on loss of control of business or assets. The amendments also introduce new accounting for less frequent transaction that involves neither cost nor full step-up of certain retained interests in assets that are not businesses. The effective date for these changes has been deferred indefinitely until the completion of a broader review.
- Annual Improvements to IFRS standards 2018-2020.

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 1 January 2022 :

- IFRS 9 – The amendment clarifies that an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf, when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognize a financial liability.
- IFRS 16 – The amendment partially amends Illustrative Example 13 accompanying IFRS 16 by excluding the illustration of reimbursement of leasehold improvements by the lessor. The objective of the amendment is to resolve any potential confusion that might arise in lease incentives.
- IAS 41 – The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.

The above standards, interpretations and amendments are not likely to have an impact on the Company's financial statements.

# Notes to the Financial Statements

For the year ended 31 December 2020

## 3 Summary of accounting policies

### 3.1 Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation charge is based on the straight-line method whereby the cost of an asset is written off to statement of profit or loss over its estimated useful life, from the date the asset is available for use. When a particular class of asset under property, plant and equipment includes an item having different useful life and is required to be replaced at intervals, the Company depreciates it separately based on its specific useful life. Full month's depreciation is charged in the month of acquisition and no depreciation is charged in the month of disposal. The rates of depreciation are disclosed in note 4.1 to these financial statements. The cost of leasehold land is amortised in equal installments over the lease period.

Renewals and improvements are included in an asset's carrying amount and are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other expenses are charged to Statement of profit or loss during the financial period, in which they are incurred.

The residual value, depreciation method and the useful lives of each part of property, plant and equipment that is significant in relation to the total cost of the asset are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Gains and losses on disposal of assets are taken to the Statement of profit or loss.

#### *Capital work-in-progress*

Capital work-in-progress is stated at cost less accumulated impairment losses, if any, and consists of expenditure incurred in respect of operating property, plant and equipment in the course of their acquisition, erection, construction and installation. The assets are transferred to relevant category of operating property, plant and equipment when they are available for use.

### 3.2 Intangible assets

Intangible assets that are acquired by the Company and have finite lives are measured at cost less accumulated amortisation and accumulated impairment losses, if any.

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as incurred.

Amortisation is calculated to charge the cost of intangible assets less their estimated residual values using the straight-line method over their estimated useful lives (refer note 5), and is recognised in profit or loss. Amortisation on additions during the financial year is charged from month in which the asset is put to use, whereas no amortization is charged from the month the asset is disposed off.

Amortisation methods and useful lives are reviewed at each reporting date and adjusted if appropriate.

### 3.3 Leases (as a lessee)

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is,



# Notes to the Financial Statements

For the year ended 31 December 2020

or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company uses the definition of a lease in IFRS 16.

The Company acts as a lessee and applies a single recognition and measurement approach for all the leases except for short-term leases and leases of low value assets (if any). The Company recognises lease liability to make lease payments and right-of-use assets representing the right to use the underlying assets. At commencement or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices.

## **i) Right-of-use asset**

The Company recognises right-of-use asset (ROU asset) at the commencement date of the lease (i.e., the date the underlying asset is available for use). The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Company by the end of the lease term or the cost of the right-of-use asset reflects that the Company will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property, plant and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

## **ii) Lease liabilities**

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The Company determines its incremental borrowing rate by obtaining interest rates from external financing source and makes certain adjustments, if needed to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

# Notes to the Financial Statements

For the year ended 31 December 2020

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, if the Company changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

### iii) Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

## 3.4 Stores and spare parts

Stores and spare parts are valued at lower of cost and net realisable value. Cost is determined using the weighted average method and comprises all costs of purchase and other costs incurred in bringing the stores and spares to their present location and condition. Net realisable value signifies the estimated selling price in the ordinary course of business less costs necessarily to be incurred to make the sale and is also adjusted through systematic provision for damaged, obsolete and slow moving items.

## 3.5 Stock-in-trade

Stock-in-trade is valued at the lower of cost and net realisable value. Cost is determined using the weighted average method, except for in transit which comprises invoice value and the direct charges in respect thereof. Cost of raw material and finished trading goods comprises purchase cost and other incidental charges incurred in bringing the inventories to their present location and condition. Manufactured finished goods include prime cost and an appropriate portion of production overheads based on the normal operating capacity but excluding borrowing costs.

Net realisable value signifies the estimated selling price in the ordinary course of business less costs necessarily to be incurred to make the sale and is also adjusted through systematic provision for damaged, obsolete and slow moving items.

## 3.6 Finance income and finance cost

Finance income or finance cost is recognised using the effective interest rate method which is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial instruments to the gross carrying amount of the financial asset or the amortised cost of the financial liability.

In calculating finance income or finance cost, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit impaired) or to the amortised cost of the liability. However, for financial assets that have become credit impaired subsequent to initial recognition, finance income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit impaired, then the calculation of finance income reverts to the gross basis.

# Notes to the Financial Statements

For the year ended 31 December 2020

## 3.7 Cash and cash equivalents

Cash and cash equivalents comprise of cash in hand, short-term fixed deposits having original maturity up to three months and current accounts held with commercial banks. Running finance and short-term finance facilities availed by the Company, which are payable on demand and form an integral part of the Company's cash management are included as part of cash and cash equivalents for the purpose of statement of cash flows.

## 3.8 Financial instruments

### 3.8.1 Recognition and initial measurement

Trade debts and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade debt without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

### 3.8.2 Classification and subsequent measurement

#### Financial assets

On initial recognition, a financial asset is classified as: amortised cost, FVOCI - debt investment, FVOCI - equity investment, or FVTPL (if any).

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

# Notes to the Financial Statements

For the year ended 31 December 2020

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI or at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

## Financial assets- Business model assessment

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated - e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

## Financial assets - Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse features).

# Notes to the Financial Statements

For the year ended 31 December 2020

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

## Financial assets- Subsequent measurement and gains and losses

<b>Financial assets at FVTPL</b>	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.
<b>Financial assets at amortised cost</b>	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.
<b>Debt investments at FVOCI</b>	These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.
<b>Equity investments at FVOCI</b>	These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are never reclassified to profit or loss.

## Financial liabilities - Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

### 3.8.3 Derecognition

#### *Financial assets*

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the

# Notes to the Financial Statements

For the year ended 31 December 2020

Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company enters into transactions whereby it transfers assets recognised in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.

## *Financial liabilities*

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled, or expired. The Company also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

### **3.8.4 Offsetting**

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

### **3.8.5 Impairment on financial assets**

The Company recognises loss allowances for ECLs on:

- financial assets measured at amortised cost;
- debt instruments measured at FVOCI; and
- contract assets.

The Company measures loss allowances at an amount equal to lifetime Expected Credit Losses (ECLs), except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

The Company applies a simplified approach in calculating ECLs for its trade debts and other receivables. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. For trade debts (secured by LCs), deposits, accrued interest, short-term investments and bank balances that are held with reputational banks and other third parties, the Company applies low credit risk simplifications.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and inducing forward-looking information.

# Notes to the Financial Statements

For the year ended 31 December 2020

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Company considers a financial asset to be in default when:

- the customer is unlikely to pay its balance to the Company in full, without recourse by the Company to actions such as realizing security (if any is held); or
- the financial asset is past due on the agreed terms.

The company considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12 - month ECLs are the portion of ECLs that result from default events that are possible within 12 months after the reporting date (for a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

## *Measurement of ECLs*

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

## *Credit impaired financial assets*

At each reporting date, the Company assesses whether financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the Company on terms that the Company would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

*"Based on management assessment, no ECL was required, since the Company's financial assets at amortized cost are generally short-term in nature and held with counterparties with low credit risk."*

## *Presentation of allowance for ECL in the statement of financial position*

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

# Notes to the Financial Statements

For the year ended 31 December 2020

## *Write-off*

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. Financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

### **3.9 Impairment of non-financial assets**

The carrying amounts of non-financial assets other than inventories and deferred tax asset, are assessed at each reporting date to ascertain whether there is any indication of impairment. If any such indication exists, or when annual impairment testing for an asset is required, then an asset's recoverable amount is estimated. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. An impairment loss is recognised as an expense in the Statement of profit or loss account for the amount by which the asset's carrying amount exceeds its recoverable amount. Value in use is ascertained through discounting of the estimated future cash flows using a pre-tax discount rate that reflects current market assessment of the time value of money and the risk specific to the assets. The fair value less costs to sell calculation is based on the available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs to sell of the asset. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. Prior impairments of non-financial assets (other than goodwill) are reviewed for possible reversal at each reporting date.

### **3.10 Provisions**

A provision is recognised when the Company has a present (legal or constructive) obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate of that can be made. Provisions are reviewed at each reporting date and accordingly adjusted to reflect current best estimate.

### **3.11 Staff retirement benefits**

#### **3.11.1 Defined benefit plans**

The Company operates an approved funded defined benefit gratuity scheme for all permanent employees. Minimum qualifying period for entitlement to gratuity is five years continuous service with the Company.

The Company also has an unfunded medical scheme to provide post retirement medical benefits for all of its full-time management staff, who joined the Company on or before 01 October 2012 and are also the members of defined contribution superannuation fund.

Contributions to all schemes are made periodically on the basis of recommendations of the actuary and in line with the provisions of the Income Tax Ordinance, 2001.

The liability recognised in the Statement of financial position in respect of defined benefit retirement plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuary using the projected unit credit method. The present value of the defined benefit obligation is determined by



# Notes to the Financial Statements

For the year ended 31 December 2020

discounting the estimated future cash outflows using interest rates of high-quality government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation.

When the calculation results in a potential asset for the Company, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in OCI. The Company determines the net interest expense / (income) on the net defined benefit liability / (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Company recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

## 3.11.2 Defined contribution plans

The Company operates a provident fund scheme for all its permanent employees. Equal monthly contributions are made to the fund, both by the Company and the employees at the rate of 10 percent of basic salary and cost of living allowance wherever applicable. The Company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

The Company also operates a defined contribution superannuation fund for its management staff who joined the Company on or before 01 October 2012. Contributions are made at the rate of 10.6 percent of basic salary of the members of the fund.

## 3.11.3 Compensated absences

The Company makes provisions in the financial statements for its liabilities towards compensated absences accumulated by its employees. This liability for employees is estimated on the basis of actuarial valuation.

## 3.12 Dividend

Dividend distribution to the Company's shareholders and appropriation to reserve is recognised in the financial statements as a liability in the period in which these dividend are approved i.e. interim dividend by the board of directors and final dividend by shareholders in the Annual General Meeting. However, if these are approved after the reporting period but before the financial statements are authorised for issue, they are disclosed in the notes to the financial statements.

## 3.13 Taxation

Income tax expense is recognised in the Statement of profit or loss, except to the extent that it relates to items recognised in Statement of profit or loss and other comprehensive income or directly in equity. In this case, the tax is also recognised in Statement of other comprehensive income or directly in equity.

# Notes to the Financial Statements

For the year ended 31 December 2020

## *Current tax*

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to the tax payable or receivable in respect of prior years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date. Current tax assets and liabilities are offset only if certain criteria are met.

## *Deferred tax*

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves. Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date, and reflects uncertainty related to income taxes, if any.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if certain criteria are met.

### **3.14 Foreign currency transactions**

Transactions in foreign currencies are translated into the functional currency of the Company at the exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognised in statement of profit or loss and presented within finance cost.

### **3.15 Revenue from contracts with customers**

The Company is in the business of sale of goods to customers under the contractual arrangement. Revenue from contracts with customers is recognised when control of the goods and services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods. The Company has concluded that it is the principal in its revenue arrangements because it typically controls the goods before transferring them to the customer.

# Notes to the Financial Statements

For the year ended 31 December 2020

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies.

Type of product	Nature and timing of satisfaction of performance obligations, including significant payment terms	Revenue recognition policies
Standard products - Sale of goods	<p>Customers obtain control of products when the goods are delivered to and have been accepted at their premises. Invoices are generated at the point in time.</p> <p>The Company provides discounts and volume rebates to certain customers once the quantity of products purchased during the period exceeds a threshold specified in the contract.</p>	<p>Revenue from sale of goods is recognised at the point in time when control of the goods is transferred to the customer i.e. when goods are dispatched. The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (i.e. discounts and volume rebates). In determining the transaction price for the sale of goods, the Company considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).</p> <p>Variable consideration is recognised when it is highly probable that significant reversal of revenue will not occur. The Company applies the most likely amount method for these contracts with a single volume threshold to estimate variable consideration for the expected future discounts and volume rebates.</p>

## 3.16 Borrowings and their cost

Borrowings are recognised initially at fair value, net of transaction cost incurred. Borrowing costs are calculated using effective interest rate method and are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs, if any, are capitalised as part of the cost of that asset.

## 3.17 Segment reporting

Segment reporting is based on the operating (business) segments of the Company. An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, whose results are regularly reviewed by the segment to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

# Notes to the Financial Statements

For the year ended 31 December 2020

The segment information is not generated by the Company and the Chief Executive reviews the Company as a single entity. Hence, segment disclosures are not included in these financial statements.

## 3.18 Earning per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

## 3.19 Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk.

A number of the Company's accounting policies and disclosure require the measurement of fair values, for both financial and non-financial assets and liabilities (Refer note 43).

When one is available, the Company measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as 'active' if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Company uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Company measures assets and long positions at a bid price and liabilities and short position at an ask price.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price - i.e. the fair value of the consideration given or received. If the Company determines that the fair value on initial recognition differs from the transaction price and the fair value is evidence neither by a quoted price in an active market for an identical asset or liability not based to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but not later than when the valuation is wholly supported by observable market data or the transaction is closed.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

4	Property, plant and equipment	Note	2020	2019
	Operating property, plant and equipment	4.1	4,562,599	4,324,579
	Capital work-in-progress	4.2	428,263	374,920
			<u>4,990,862</u>	<u>4,699,499</u>

## 4.1 Operating property, plant and equipment

The following is a statement of property, plant and equipment:

	Leasehold land	Buildings on leasehold land	Plant and machinery	Motor vehicles	Furniture and equipment	Total
<b>31 December 2020</b>						
<b>Net carrying value basis</b>						
Opening net book value (NBV)	40,541	54,491	4,190,529	-	39,018	4,324,579
Additions* (at cost)	-	5,230	1,259,955	781	7,952	1,273,918
Disposal / written off (at NBV)	-	-	-	-	(375)	(375)
Depreciation charge - note 28	(1,422)	(4,625)	(1,013,129)	(65)	(16,282)	(1,035,523)
Closing net book value (NBV)	<u>39,119</u>	<u>55,096</u>	<u>4,437,355</u>	<u>716</u>	<u>30,313</u>	<u>4,562,599</u>
<b>Gross carrying value basis</b>						
Cost	90,278	1,010,131	33,832,815	53,005	220,114	35,206,343
Accumulated depreciation	(51,159)	(753,324)	(28,137,346)	(52,289)	(189,801)	(29,183,919)
Accumulated impairment losses	-	(201,711)	(1,258,114)	-	-	(1,459,825)
Net book value (NBV)	<u>39,119</u>	<u>55,096</u>	<u>4,437,355</u>	<u>716</u>	<u>30,313</u>	<u>4,562,599</u>
<b>31 December 2019</b>						
<b>Net carrying value basis</b>						
Opening net book value (NBV)	41,962	58,517	4,868,362	82	39,507	5,008,430
Additions* (at cost)	-	-	147,724	-	13,190	160,914
Disposal / written off (at NBV)	-	-	(252)	-	-	(252)
Depreciation charge - note 28	(1,421)	(4,026)	(825,305)	(82)	(13,679)	(844,513)
Closing net book value (NBV)	<u>40,541</u>	<u>54,491</u>	<u>4,190,529</u>	<u>-</u>	<u>39,018</u>	<u>4,324,579</u>
<b>Gross carrying value basis</b>						
Cost	90,278	1,004,901	32,572,860	53,773	222,599	33,944,411
Accumulated depreciation	(49,737)	(748,699)	(27,124,217)	(53,773)	(183,581)	(28,160,007)
Accumulated impairment losses	-	(201,711)	(1,258,114)	-	-	(1,459,825)
Net book value (NBV)	<u>40,541</u>	<u>54,491</u>	<u>4,190,529</u>	<u>-</u>	<u>39,018</u>	<u>4,324,579</u>
Depreciation % per annum	<u>2</u>	<u>3 - 25</u>	<u>4 - 50</u>	<u>25</u>	<u>10 - 50</u>	

\* Included herein assets of Rs 1,265.18 million (2019: Rs 150.10 million) transferred from capital work-in-progress (note 4.2.1).

4.1.1 The details of immovable operating property, plant and equipment i.e. leasehold land and buildings on leasehold land of the Company are as follows:

Location and Address	Usage	Total area in acres
EZ/1/P-4, Eastern Industrial Zone, Port Qasim, Karachi	Manufacturing Plant	<u>150.975</u>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

4.1.2 The cost of fully depreciated assets of the Company are as follows:

	Leasehold land	Buildings on leasehold land	Plant and machinery	Motor vehicles	Furniture and equipment	Total
As at 31 December 2020	-	561,681	5,539,763	52,224	121,360	6,275,028
As at 31 December 2019	-	561,680	5,244,797	53,773	124,653	5,984,903

4.1.3 The operating property, plant and equipment disposed off during the year does not include items having book value exceeding Rs 500,000 or more.

	Note	2020	2019
<b>4.2 Capital work-in-progress</b>			
Civil works and buildings		21,999	3,644
Plant and machinery		349,130	358,950
Other equipment		22,144	12,326
Advances to suppliers		34,990	-
	4.2.1	<b>428,263</b>	<b>374,920</b>

4.2.1 Capital work-in-progress - movement

Opening balance		374,920	133,746
Capital expenditure		1,318,527	391,277
Transferred to operating property, plant and equipment	4.1	(1,265,184)	(150,103)
Closing balance	4.2.2	<b>428,263</b>	<b>374,920</b>

4.2.2 These include capital stores as at 31 December 2020 amounting to Rs Nil (2019: Rs 40.8 million).

	Note	2020	2019
<b>5 Intangible assets - softwares &amp; licenses</b>			
<b>5.1 Net carrying value basis</b>			
Opening net book value		374	759
Amortisation charge	28	(354)	(385)
Closing net book value		<b>20</b>	<b>374</b>
<b>5.2 Gross carrying value basis</b>			
Cost		216,049	216,049
Accumulated amortisation		(216,029)	(215,675)
Net book value		<b>20</b>	<b>374</b>
Amortisation % per annum		<b>20</b>	<b>20</b>

5.3 The cost of fully amortised assets of the Company amounted to Rs 216 million (2019: Rs 214 million).

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 6 Right-of-use assets and Lease liability (IFRS 16)

The Company leases its office premises and storage capacity at Engro Vopak Terminal. The leases provide the Company with the option to extend the lease term. Lease payments are renegotiated after every lease term to reflect prevailing market rentals.

	Note	2020	2019 Restated
<b>6.1 Net carrying value basis</b>			
Balance as at 1 January		<b>1,679,341</b>	1,910,359
Depreciation charge	6.3	<b>(231,018)</b>	(231,018)
Balance as at 31 December	6.2	<b>1,448,323</b>	1,679,341
<b>6.2 Gross carrying value basis</b>			
Cost		<b>1,910,359</b>	1,910,359
Accumulated depreciation		<b>(462,036)</b>	(231,018)
Net book value		<b>1,448,323</b>	1,679,341
Depreciation - Life in years		<b>3.5 - 9</b>	3.5 - 9
<b>6.3 Depreciation charge has been allocated as follows:</b>			
Cost of sales	28	<b>200,326</b>	200,326
Administrative expenses	30	<b>30,692</b>	30,692
		<b>231,018</b>	231,018
<b>6.4 Lease liability</b>			
Balance as at 01 January		<b>1,858,893</b>	1,890,828
Interest on lease liability	33	<b>223,118</b>	228,097
Payments made during the year		<b>(385,560)</b>	(450,093)
Re-measurement of lease liability - exchange loss		<b>63,362</b>	190,061
Balance as at 31 December	6.5	<b>1,759,813</b>	1,858,893

## 6.5 The amount of future lease payments and the period in which these become due are as follows:

	2020			2019 - Restated		
	Future minimum lease payments	Interest expense on lease liability	Present value of minimum lease payments	Future minimum lease payments	Interest expense on lease liability	Present value of minimum lease payments
Not later than one year	378,420	200,795	177,625	366,520	212,100	154,420
Later than one year but not later than five years	1,892,100	649,576	1,242,524	1,832,600	752,400	1,080,200
Later than five years	378,420	38,756	339,664	733,040	108,767	624,273
	<b>2,648,940</b>	<b>889,127</b>	<b>1,759,813</b>	<b>2,932,160</b>	<b>1,073,267</b>	<b>1,858,893</b>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 7. Long-term loans - considered good

	Note	2020			2019	
		Motor car	House building assistance	Others	Total	
Due from executives	7.1	29,025	43,529	134	72,688	71,358
Less: receivable within one year	13	(4,498)	(13,926)	(67)	(18,491)	(16,341)
		<u>24,527</u>	<u>29,603</u>	<u>67</u>	<u>54,197</u>	<u>55,017</u>
Due from employees		81,830	1,332	565	83,727	68,348
Less: receivable within one year	13	(11,604)	(868)	(150)	(12,622)	(10,283)
		<u>70,226</u>	<u>464</u>	<u>415</u>	<u>71,105</u>	<u>58,065</u>
		<u>94,753</u>	<u>30,067</u>	<u>482</u>	<u>125,302</u>	<u>113,082</u>

### 7.1 Reconciliation of carrying amount of loans to executives

	Note	2020	2019
Balance as at 1 January		<b>71,358</b>	36,762
Disbursement	7.3	<b>19,655</b>	45,437
Repayments	7.3	<b>(18,325)</b>	(10,841)
Balance at 31 December	7.3	<b><u>72,688</u></b>	<u>71,358</u>

7.2 Loans for purchase of motor cars and house building assistance are repayable between two to ten years in equal monthly installments. All the loans are interest free and are secured, where applicable, against respective assets granted to the employees of the Company in accordance with their terms of employment.

7.3 In prior year, the Company gave house building assistance loan of Rs 21 million to Chief Executive under the terms of employment after obtaining required approval under Section 182 of the Companies Act, 2017. Out of the said loan, Rs 7 million has been repaid in the current and prior year and Rs 14 million is outstanding as of reporting date.

7.4 The maximum aggregate amount of loans due from executives at the end of any month during the year was Rs 82.96 million (2019: Rs 53.16 million).

## 8 Long-term prepayments

	2020	2019
Prepayments	<b><u>1,222</u></b>	<u>1,001</u>



# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

<b>9</b>	<b>Deferred taxation - net</b>	Note	<b>2020</b>	2019 Restated
<b>9.1</b>	Deferred tax comprises of:			
	Taxable temporary difference arising in respect of property, plant and equipment		<b>(469,850)</b>	(531,521)
	Deductible temporary difference arising in respect of:			
	- Right-of-use assets (net)		<b>105,311</b>	77,036
	- Provisions for:			
	- sales tax refundable		<b>42,993</b>	42,993
	- retirement benefit obligations		<b>28,775</b>	26,739
	- slow moving, obsolete and rejected items of stores and spare parts		<b>1,191</b>	1,452
	- salaries and leave encashment		<b>7,124</b>	-
	- Gas Infrastructure Development Cess and Sindh Infrastructure Development Cess		<b>1,062,975</b>	1,046,964
			<b>1,248,369</b>	1,195,184
		9.2	<b>778,519</b>	<b>663,663</b>

## 9.2 Analysis of change in deferred tax

(Taxable) / deductible temporary differences	2019 - Restated				2020			
	Balance at 01 January	Recognized in profit or loss (Note 34)	Recognized in OCI	Balance at 31 December	Balance at 01 January	Recognized in profit or loss (Note 34)	Recognized in OCI	Balance at 31 December
- Property, plant and equipment	(594,242)	62,721	-	(531,521)	<b>(531,521)</b>	<b>61,671</b>	-	<b>(469,850)</b>
- Right-of-use assets (net)	-	77,036	-	77,036	<b>77,036</b>	<b>28,275</b>	-	<b>105,311</b>
- Provision for sales tax refundable	33,368	9,625	-	42,993	<b>42,993</b>	-	-	<b>42,993</b>
- Provision for retirement benefit obligations	22,051	5,426	(738)	26,739	<b>26,739</b>	<b>7,671</b>	<b>(5,635)</b>	<b>28,775</b>
- Provision for slow moving, obsolete and rejected items of stores and spare parts	-	1,452	-	1,452	<b>1,452</b>	<b>(261)</b>	-	<b>1,191</b>
- Provision for salaries & leave encashment	-	-	-	-	-	<b>7,124</b>	-	<b>7,124</b>
- Provision for Gas Infrastructure Development Cess and Sindh Infrastructure Development Cess claim	974,760	72,204	-	1,046,964	<b>1,046,964</b>	<b>16,011</b>	-	<b>1,062,975</b>
	<u>435,937</u>	<u>228,464</u>	<u>(738)</u>	<u>663,663</u>	<u><b>663,663</b></u>	<u><b>120,491</b></u>	<u><b>(5,635)</b></u>	<u><b>778,519</b></u>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

10	Stores and spare parts	Note	2020	2019
	Stores		106,271	106,750
	Spare parts		863,580	1,099,997
			<u>969,851</u>	<u>1,206,747</u>
	Provision for slow moving, obsolete, and rejected items	10.1	(4,323)	(5,269)
			<u>965,528</u>	<u>1,201,478</u>
10.1	Provision for slow moving, obsolete and rejected items			
	Provision at 1 January		5,269	-
	Charge for the year		4,323	5,269
	Reversal of provision		(1,521)	-
			<u>8,071</u>	<u>5,269</u>
	Write-offs		(3,748)	-
	Provision at 31 December		<u>4,323</u>	<u>5,269</u>
11	Stock-in-trade			
	Raw and packing materials [including in-transit Rs 1,285.9 million (2019: Rs 78.7 million)]		3,644,232	2,411,469
	<b>Finished goods</b>			
	- Manufactured goods		506,676	1,912,025
	- Trading goods [including in-transit Rs 141.4 million (2019: Rs 133.1 million)]		147,877	158,974
			<u>654,553</u>	<u>2,070,999</u>
			<u>4,298,785</u>	<u>4,482,468</u>
11.1	Cost of stock-in-trade held with the third parties include the following:			
	Paraxylene and Acetic acid held for consumption			
	- Engro Vopak Terminal Limited		1,512,583	1,244,712
	Acetic acid held for trading			
	- Chempro Pakistan (Private) Limited		2,074	4,214
	- Engro Vopak Terminal Limited		4,387	21,624
			<u>6,461</u>	<u>25,838</u>
	Cobalt held for consumption			
	- Chempro Pakistan (Private) Limited		59,409	53,466
			<u>1,578,453</u>	<u>1,324,016</u>
12	Trade debts			
12.1	All of the Company's trade debts are secured by letters of credit of 30 to 90 days issued by various banks except for receivable from K-Electric against the sale of electricity.			
12.2	These balances are neither past due nor impaired and are considered good.			

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

13	<b>Loans and advances - considered good</b>	Note	<b>2020</b>	2019
	Loans due from:			
	- Executives	7	<b>18,491</b>	16,341
	- Employees	7	<b>12,622</b>	10,283
			<b>31,113</b>	26,624
	Advances to:			
	- Executives		<b>9,285</b>	7,149
	- Employees		<b>1,789</b>	4,044
	- Employees against expenses		<b>646</b>	541
	- Contractors and suppliers		<b>-</b>	21,055
			<b>11,720</b>	32,789
			<b>42,833</b>	59,413
<b>13.1</b>	The maximum aggregate amount of advances due from executives at the end of any month during the year was Rs 9.28 million (2019: Rs 43.59 million).			
<b>13.2</b>	All of the above loans and advances are secured against retirement benefit funds, except for advances to contractors and suppliers and advances to employees against expenses.			
<b>14</b>	<b>Trade deposits and short-term prepayments</b>	Note	<b>2020</b>	2019
	<i>Trade deposits</i>			
	Deposits - unsecured and considered good	14.1	<b>42,435</b>	42,066
	Margin on import letters of credit		<b>14,860</b>	1,673
			<b>57,295</b>	43,739
	<i>Short-term prepayments</i>		<b>41,803</b>	35,658
			<b>99,098</b>	79,397
<b>14.1</b>	These include Rs 14.42 million (2019: Rs 14.42 million) paid to Pakistan Steel Mills Corporation for emergency back-up supply of water and Rs 24.27 million (2019: Rs 24.27 million) paid to K-Electric Limited.			
<b>15</b>	<b>Interest accrued</b>	Note	<b>2020</b>	2019
	Term deposits receipts	17.1	<b>120,908</b>	65,036
<b>16</b>	<b>Other receivables - considered good</b>			
	Rebates receivable - net	16.1	<b>-</b>	451,573
	Insurance claims - net		<b>8,276</b>	1,178
	Others		<b>4,001</b>	5,716
			<b>12,277</b>	458,467
<b>16.1</b>	This represented amount receivable from suppliers on account of price and exchange rate differentials in respect of paraxylene and acetic acid settlements. The same is payable in the current year and is disclosed in the note 24.			

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

17	<b>Short-term investments - at amortised cost</b>	Note	<b>2020</b>	2019
	Term Deposit Receipts	17.1	<b>14,338,300</b>	8,016,250
	Treasury Bills	17.2	<b>661,118</b>	3,505,127
			<u><b>14,999,418</b></u>	<u>11,521,377</u>
<b>17.1</b>	The interest rates on term deposits ranged from 6% to 14% (2019: 9% to 14.20%) per annum and had original maturities of less than three months.			
<b>17.2</b>	This represents the company's investment in T-Bills having face value of Rs 670 million (2019: Rs 3,785 million) for the period of 12 months with latest maturity by 11 February 2021 having yield of 13.38% (2019: 13.20% to 13.26%) as of reporting date.			
18	<b>Sales tax refunds due from government</b>	Note	<b>2020</b>	2019
	Sales tax refundable	18.1	<b>518,976</b>	602,538
	Provision for impairment	18.2	<b>(156,053)</b>	(156,053)
			<u><b>362,923</b></u>	<u>446,485</u>
<b>18.1</b>	This includes Rs 27.65 million (2019: Rs 73.69 million) on account of input tax arising from sales tax charged to the Company under the Sindh Sales Tax on Services Act, 2011 which is administered by the Sindh Revenue Board with effect from 01 July 2011. This is being deferred due to procedural issues between Federal and Provincial Tax collecting agencies, resulting in lack of verification by the refund issuing authority i.e. the Federal Board of Revenue (FBR). The Company had approached Federal Tax Ombudsman (FTO) for resolution of the matter. The FTO in its order dated 02 May 2013 have directed FBR, with certain recommendations, to resolve the issue. The Company has filed a Suit No. 537 of 2014 before the Sindh High Court (SHC) to resolve this issue as per the prevailing Sales Tax Law. The SHC passed an order dated 14 January 2015 directing the FBR to verify exact amount of refund of sales tax to which plaintiff is entitled and submit their report accordingly. The Company has received a refund of Rs 46.04 million from FBR in the current year, hence no provision has been recognised in the current year.			
18.2	<b>Reconciliation of provision for impairment</b>	Note	<b>2020</b>	2019
	Balance as at 1 January		<b>156,053</b>	130,090
	Provision for the year	31	-	25,963
	Balance as at 31 December		<u><b>156,053</b></u>	<u>156,053</u>
19	<b>Taxation - net</b>			
	Advance income tax		<b>1,539,214</b>	2,906,446
	Corporate taxes payable		<b>(1,323,329)</b>	(2,712,147)
			<u><b>215,885</b></u>	<u>194,299</u>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

20	Cash and bank balances	Note	2020	2019
	<b>Cash in hand</b>		<b>387</b>	1,764
	<b>With banks in:</b>			
	Current accounts		<b>32,204</b>	35,864
	Saving account	20.1	<b>2,997</b>	3,144
			<b>35,201</b>	39,008
			<b>35,588</b>	40,772
<b>20.1</b>	These carry interest ranging from 5.5% to 11.25% per annum.			
<b>20.2</b>	<b>Cash and cash equivalents</b>			
	Cash and bank balances		<b>35,588</b>	40,772
	TDRs with banks having maturity less than three months	17	<b>14,338,300</b>	8,016,250
			<b>14,373,888</b>	8,057,022
<b>21</b>	<b>Share capital</b>			
<b>21.1</b>	<b>Authorised share capital</b>			
	Authorised capital 2,000,000,000 ordinary shares of Rs 10 each		<b>20,000,000</b>	20,000,000
<b>21.2</b>	<b>Issued, subscribed and paid up capital</b>			
	504,735,636 ordinary shares of Rs 10 each fully paid-up issued pursuant to the Scheme for consideration other than cash	21.3	<b>5,047,356</b>	5,047,356
	1,009,471,572 ordinary shares of Rs 10 each fully paid-up in cash		<b>10,094,716</b>	10,094,716
		21.5	<b>15,142,072</b>	15,142,072
<b>21.3</b>	With effect from 1 October 2000, the PTA Business of ICI Pakistan Limited was demerged under a Scheme of Arrangement (Scheme), dated 12 December 2000, as approved by the shareholders and sanctioned by the Honourable High Court of Sindh, in consideration for ordinary shares of the Company.			
<b>21.4</b>	Lotte Chemical Corporation, South Korea holds 1,135,860,105 ordinary shares of Rs 10 each representing 75.01% shareholding of the Company.			
<b>21.5</b>	These fully paid ordinary shares carry one vote per share and right to dividend.			
<b>21.6</b>	Each nominee director hold one share and no dividends were paid during the year.			
<b>22</b>	<b>Capital reserve</b>			
	Capital reserve represent the amount received from various overseas companies of AkzoNobel Group (then group companies), for purchase of property, plant and equipment. The remitting companies have no claim to their repayments.			

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 23 Retirement benefit obligations

### 23.1 Staff retirement benefits

**23.1.1** As stated in note 3.11.1 to these financial statements, the Company operates two retirement benefit plans (the Plans) namely approved funded gratuity scheme for all its permanent employees and unfunded medical scheme to provide post retirement medical benefits to all full-time management staff employees who are also the members of defined contribution superannuation fund. Actuarial valuation of these plans is carried out every year and the latest actuarial valuation was carried out as at 31 December 2020.

**23.1.2** Plan assets held in trust are governed by local regulations which mainly includes Trust Act, Companies Act, 2017, Income Tax Rules, 2002 and Rules under the Trust deed of the Plans. Responsibility for governance of the Plans, including investment and funding decisions and contribution schedules lies with the Board of Trustees. The Company appoints the trustees and all trustees are employees of the Company.

**23.1.3** The latest actuarial valuations of the Fund as at 31 December 2020 was carried out using the Projected Unit Credit Method. Details of the Fund as per the actuarial valuation are as follows:

	Note	2020			2019		
		Funded Gratuity	Unfunded Medical	Total	Funded Gratuity	Unfunded Medical	Total
<b>23.1.4 Statement of financial position</b>							
Present value of defined benefit obligation at 31 December	23.1.5	<b>(386,389)</b>	<b>(104,448)</b>	<b>(490,837)</b>	(344,734)	(97,055)	(441,789)
Fair value of plan assets at 31 December	23.1.6	<b>365,050</b>	-	<b>365,050</b>	308,141	-	308,141
		<u><b>(21,339)</b></u>	<u><b>(104,448)</b></u>	<u><b>(125,787)</b></u>	<u>(36,593)</u>	<u>(97,055)</u>	<u>(133,648)</u>
<b>23.1.5 Movement in the present value of defined benefit obligations</b>							
Balances as at 1 January		<b>344,734</b>	<b>97,055</b>	<b>441,789</b>	288,710	85,969	374,679
Benefits paid by the plan		<b>(6,475)</b>	<b>(1,232)</b>	<b>(7,707)</b>	(636)	(1,623)	(2,259)
Current service costs		<b>20,478</b>	<b>3,412</b>	<b>23,890</b>	18,373	3,168	21,541
Interest cost		<b>41,833</b>	<b>11,814</b>	<b>53,647</b>	38,212	11,283	49,495
Remeasurement (gain) / loss		<b>(14,181)</b>	<b>(6,601)</b>	<b>(20,782)</b>	75	(1,742)	(1,667)
Balance as at 31 December		<u><b>386,389</b></u>	<u><b>104,448</b></u>	<u><b>490,837</b></u>	<u>344,734</u>	<u>97,055</u>	<u>441,789</u>
<b>23.1.6 Movement in the fair value of plan assets</b>							
Fair value of plan assets at 1 January		<b>308,141</b>	-	<b>308,141</b>	249,197	-	249,197
Contributions paid into the plan		<b>25,805</b>	-	<b>25,805</b>	24,127	-	24,127
Benefits paid by the plan		<b>(6,475)</b>	-	<b>(6,475)</b>	(636)	-	(636)
Interest income		<b>38,931</b>	-	<b>38,931</b>	34,575	-	34,575
Remeasurement (loss) / gain		<b>(1,352)</b>	-	<b>(1,352)</b>	878	-	878
Fair value of plan assets at 31 December		<u><b>365,050</b></u>	<u>-</u>	<u><b>365,050</b></u>	<u>308,141</u>	<u>-</u>	<u>308,141</u>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

	Note	2020			2019		
		Funded Gratuity	Unfunded Medical	Total	Funded Gratuity	Unfunded Medical	Total
<b>23.1.7 Expense recognised in Statement of profit or loss</b>							
Current service costs		20,478	3,412	23,890	18,373	3,168	21,541
Net interest cost		2,902	11,814	14,716	3,637	11,283	14,920
Expense recognised in Statement of profit or loss		<u>23,380</u>	<u>15,226</u>	<u>38,606</u>	<u>22,010</u>	<u>14,451</u>	<u>36,461</u>
<b>23.1.8 Remeasurement (gain) / loss recognised in Statement of comprehensive income</b>							
Experience (gain) / loss		(14,181)	(6,601)	(20,782)	75	(1,742)	(1,667)
Remeasurement of fair value of plan assets		1,352	-	1,352	(878)	-	(878)
Remeasurement (gain) / loss		<u>(12,829)</u>	<u>(6,601)</u>	<u>(19,430)</u>	<u>(803)</u>	<u>(1,742)</u>	<u>(2,545)</u>
<b>23.1.9 Net recognised liability</b>							
Net liability at beginning of the year		36,593	97,055	133,648	39,513	85,969	125,482
Charge for the year	23.1.7	23,380	15,226	38,606	22,010	14,451	36,461
Contribution made during the year to the fund		(25,805)	(1,232)	(27,037)	(24,127)	(1,623)	(25,750)
Remeasurement (gain) / loss recognised in statement of comprehensive income	23.1.8	(12,829)	(6,601)	(19,430)	(803)	(1,742)	(2,545)
Net liability at end of the year		<u>21,339</u>	<u>104,448</u>	<u>125,787</u>	<u>36,593</u>	<u>97,055</u>	<u>133,648</u>
<b>23.1.10 Actuarial assumptions</b>							
Discount rate at 31 December		<u>10.00%</u>	<u>10.00%</u>		<u>12.25%</u>	<u>12.25%</u>	
Future salary increases		<u>8.00%</u>	<u>-</u>		<u>10.25%</u>	<u>-</u>	
Medical cost trend rate		<u>-</u>	<u>4.50%</u>		<u>-</u>	<u>6.75%</u>	

## 23.1.11 Plan assets comprise of following

### 31 December

	2020 (Un-audited)	2019
Government bonds	132,961	96,603
Term Finance Certificates	154,353	141,772
Shares of listed companies	67,745	58,084
Term deposits	9,991	11,682
Total as at 31 December	<u>365,050</u>	<u>308,141</u>

23.1.12 Mortality was assumed to be 70% of the EFU (61-66) Table.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

**23.1.13** In case of the funded plans, the Company ensures that the investment positions are managed within an asset-liability matching (ALM) framework that has been developed to achieve long-term investments that are in line with the obligations under the retirement benefit plan. Within this framework, the Company's ALM objective is to match assets to the retirement benefit obligations by investing in long-term fixed interest securities with maturities that match the benefit payments as they fall due and in the appropriate currency. The Company actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the retirement benefit plan obligations. The Company has not changed the processes used to manage its risks from previous periods. The Company does not use derivatives to manage its risk. Investments are well diversified, such that the failure of any single investment would not have a material impact on the overall level of assets. A large portion of assets in 2020 consist of government bonds and national savings deposits. The Company believes that government bond offer the best returns over the long term with an acceptable level of risk.

**23.1.14** The expected return on plan assets was determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the reporting date.

The Company's contribution to the gratuity funds in 2021 is expected to be Rs 25.51 million.

The actuary conducts valuations for calculating contribution rate and the Company contributes to the gratuity fund according to the actuary's advice. Expense of the defined benefit plan is calculated by the actuary.

**23.1.15** The defined benefit plans expose the Company to the actuarial risks such as:

Withdrawal and mortality risks - Withdrawal risk is the risk of higher or lower withdrawal experience than assumed. Mortality risk is the risk that the actual mortality experience is different. Both risks depend on the beneficiaries' service / age distribution and the benefit.

Investment risk - The risk arises when the actual performance of the investment is lower than expectation and thus creating a shortfall in the funding objectives.

Salary increase risk - The risk arise when the actual salary increases are higher than expectations and impacts the liability accordingly.

Medical cost escalation risk - The risk that the cost of post-retirement medical benefits could be higher than what we assumed.

Longevity risk - The risk arises when the actual lifetime of retirees is longer than expectation. The risk is measured at the plan level over the entire retiree population.

## 23.2 Sensitivity analysis for actuarial assumptions

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on retirement benefit obligations		
	Change in assumptions	Increase in assumptions	Decrease in assumptions
Discount rate at 31 December	1%	(37,127)	46,219
Future salary increases	1%	28,754	(26,092)
Medical cost trend	1%	18,515	(12,587)

If longevity increases by 1 year, obligation increases by Rs 0.75 million.



# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the gratuity liability recognised within the statement of financial position.

A sensitivity analysis was conducted to determine the impact of a 1% change in the medical cost trend, which was not material.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

**23.3** The expected return on plan assets is based on the market expectations and depends upon the asset portfolio of the fund, at the beginning of the period, for returns over the entire life of related obligation.

**23.4** The Company's contributions towards the provident fund and defined contribution superannuation fund for the year ended 31 December 2020 amounted to Rs 31.86 million (2019: Rs 28.08 million) and Rs 26.25 million (2019: Rs 23.69 million) respectively.

**23.5** The weighted average duration of the defined benefit obligations is 9.9 years.

Expected maturity analysis of undiscounted retirement benefit plans.

<u>At 31 December 2020</u>	<b>Less than a year</b>	<b>Between 1-2 years</b>	<b>Between 2-5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Retirement benefit plans	<u>15,647</u>	<u>18,637</u>	<u>155,864</u>	<u>441,973</u>	<u>632,121</u>

<b>24</b>	<b>Trade and other payables</b>	Note	<b>2020</b>	2019
	Trade creditors including bills payable		<b>4,758,150</b>	4,618,261
	Accrued expenses		<b>771,006</b>	667,059
	Contract liabilities - advances from customers		<b>21,114</b>	6,171
	Withholding tax payable		<b>2,528</b>	3,001
	Infrastructure Cess	24.1	<b>2,901,748</b>	2,708,976
	Current portion of provision for GIDC	24.2	<b>1,142,213</b>	2,904,230
	Workers' Profit Participation Fund	24.3	<b>22,829</b>	18,290
	Workers' Welfare Fund		<b>87,939</b>	183,067
	Retention money		<b>626</b>	15,821
	Others	24.4	<b>155,208</b>	148,903
			<u><b>9,863,361</b></u>	<u>11,273,779</u>

**24.1** The Company (along with a number of other parties) had challenged the levy of infrastructure cess on cost and freight value of goods entering the province of Sindh. According to a decision of the Honourable Sindh High Court (SHC), levy of the fee / cess up to December 2006 was declared to be illegal while amounts charged after that date were decreed to be within the law. Appeals were filed in the Honourable Supreme Court of Pakistan (SCP) both by the companies and the Government of Sindh in respect of the aforesaid judgement of the SHC. During the year 2011, the SCP referred the case back to the SHC.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

The SHC vide its order dated 02 June 2011 provided for an interim arrangement reached through a joint statement filed with the SHC by the counsels of the petitioners and respondent of the case. As per the said order, bank guarantees / securities furnished in respect of consignments cleared after 27 December 2006 would be encashed to the extent of 50% and guarantees for the remaining balance would be kept till final disposal of the petitions. Consequently, bank guarantees relating to the period up to 27 December 2006 have been cancelled and returned to the Company.

In the year 2019, the Company (along with a number of other parties) had challenged the Sindh Development and Maintenance of Infrastructure Cess Act, 2017. The cases were taken up for hearing at SHC and the matter adjourned for hearing. The Honourable SHC granted interim arrangement in line with its order dated 02 June 2011 in this case as well.

As per legal advice sought by the Company in respect of the aforementioned case, the SHC may uphold the validity of the law against the Company upon its re-filing since the matter has been referred back to the SHC by the SCP, thereby making the Company liable to pay the levy for all consignments cleared till date. As a matter of abundant caution, full amount of provision has been made in these financial statements in this respect.

	2020	2019
Balance as at 1 January	<b>2,708,976</b>	2,418,030
Charge for the year	<b>192,772</b>	290,946
Balance as at 31 December	<b><u>2,901,748</u></b>	<u>2,708,976</u>

**24.2** As per the Gas Infrastructure and Development Cess Act, 2011 ('the Act'), certain companies as specified in the Act including Sui Southern Gas Company ('SSGC') shall collect Gas Infrastructure and Development Cess ('GIDC') from sectors. As per the second schedule of the Act, GIDC of Rs. 13 per MMBTU was applicable on the Company. Subsequently, through Finance Bill 2012 – 2013, an amendment was made to the Act, whereby the rate of GIDC applicable on the Company was increased to Rs. 100 per MMBTU. On 16 August 2014, the Company filed a suit bearing number 1282 of 2014 wherein it impugned the Act on the ground that the rate of GIDC has been enhanced without any lawful justification and authority. The Honorable High Court of Sindh vide its ad-interim order dated 18 August 2012 has restrained SSGC from charging GIDC beyond Rs. 13 per MMBTU. As a result, SSGC invoiced GIDC to the Company at Rs. 13 per MMBTU till the month of July 2014, which has been recorded and paid.

Further, Peshawar High Court vide order dated 13 June 2013 declared that the provisions of the Act, imposing, levying and recovering the impugned cess, are absolutely expropriatory and exploitative and being constitutionally illegitimate, having no sanction therefore under the constitution, hence, are declared as such and set at naught. The judgment was referred in the Supreme Court of Pakistan which vide its order dated 22 August 2014 has upheld the decision of the Peshawar High Court stating that the GIDC Act, 2011 to be unconstitutional and ultra vires on the grounds that GIDC is a 'Fee' and not a 'Tax' and in the alternative it is not covered by any entry relating to imposition or levy of tax under Part-I of the Federal Legislative list and on either counts the 'cess' could not have been introduced through a money bill under the Constitution.

In order to circumvent the decision of the Supreme Court, the Federal Government promulgated GIDC Ordinance No. VI of 2014, imposing GIDC at Rs.150 per MMBTU. Furthermore, the GIDC Act, 2015, was promulgated and also made applicable with immediate effect superseding the GIDC Act, 2011 and GIDC Ordinance, 2014 whereby cess rate of Rs. 100 per MMBTU and Rs. 200 per MMBTU were fixed for industrial and captive power consumers, respectively. The Company again filed a suit on the plea that the Honourable Supreme Court has already held that GIDC or any fee on gas is not covered by any entry relating to imposition or levy of tax under Part-I of the Federal Legislative list and thus the Federal Government has no powers to impose GIDC. Further, no amount in relation to GIDC was billed by SSGC from the month of August 2014 till July 2020.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

In the current year, Supreme Court of Pakistan (SCP) vide its judgement dated 13 August 2020 dismissed all the previous appeals filed by various industrial and commercial entities with respect to the legality and validity of levy and demand of GIDC and decided the case against the industry. Further, on 6th November 2020, the SCP dismissed all the review petitions with a relief for payment of GIDC in 48 installments and applicability of section 8(2) of the GIDC Act, 2015.

In view of the above judgement of Supreme Court of Pakistan, the Company again filed a suit in the High Court of Sindh for allowing benefit of provision 8(2) of the GIDC Act, 2015, which is related to the government waiving its right to collect GIDC for the period from 2011 to 2015 from industries where the same was not passed on through supply chain. While the appeal of the Company is pending in the High Court of Sindh, the Company has recognised provision of Rs. 2,866 million till 31 July 2020. During the year, the provision has been remeasured through discounting over 48 installments.

The movement of balance is as follows:

	Note	2020	2019
Balance as at 1 January		<b>2,904,230</b>	2,410,863
Charge for the year		<b>209,514</b>	493,367
Discounting of GIDC provision	32	<b>(247,570)</b>	-
Balance as at 31 December		<b><u>2,866,174</u></b>	<u>2,904,230</u>
Non-current portion of provision for GIDC		<b>1,723,961</b>	-
Current portion of provision for GIDC		<b>1,142,213</b>	2,904,230
		<b><u>2,866,174</u></b>	<u>2,904,230</u>

## 24.3 Reconciliation of Workers' Profit Participation Fund

Balance as at 1 January		<b>18,290</b>	42,372
Allocation for the year	31	<b>162,702</b>	418,290
Interest on funds utilised	33	<b>26</b>	43
Amount paid to the Fund		<b>(158,189)</b>	(442,415)
Balance as at 31 December		<b><u>22,829</u></b>	<u>18,290</u>

24.4 This includes stale cheques amounting to Rs 142.99 million (2019: Rs 140.46 million).

	Note	2020	2019
<b>25 Accrued interest</b>			
Interest payable on long-term loans	25.1	<b><u>242,930</u></b>	<u>235,076</u>

25.1 This represents interest payable to Mortar Investments International Limited amounting to USD 1.52 million (2019: USD 1.52 million) on long-term loans previously repaid by the Company. The amount is still unpaid due to certain legal and procedural complexities with respect to foreign remittance.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 26 Contingencies and commitments

### 26.1 Contingencies

**26.1.1** The Appellate Tribunal Inland Revenue (ATIR) vide order no ITA.No.111/KB/2006 dated 20 April 2006 had set aside the taxation officer's assessment order for the assessment year 2002-2003 (income year ended 31 December 2001) whereby, the assessing officer had been directed to re-examine the issue of allocation of cost of goods sold to export sales, strictly in accordance with Rule 216 of the Income Tax Rules, 1982. The taxation officer vide order no. DC20/106 dated 29 June 2007 had used volume basis to determine the allocation of cost of goods sold to export sales, against which the Company had filed an appeal. The Commissioner Inland Revenue (Appeals) [CIR(A)] vide order numbers 153 and 391 dated 31 January 2011 (received by the Company on 4 June 2011) has set aside the taxation officer's order with instructions to strictly comply with the directions contained in the ATIR's order of 20 April 2006 in relation to the basis of allocation of cost of goods sold to export sales. The Deputy Commissioner Inland Revenue (DCIR) vide order number 01/171 dated 25 June 2012 (received by the Company in July 2012) has maintained the above basis of allocation to export sales. The Company filed an appeal against the said order in August 2012. The CIR(A) vide its order dated 29 May 2013 had disagreed with 'basis of dual allocation' as per taxation officer's assessment order and has directed the officer to determine the amount on the basis of "sales" and finalise the assessment on such basis. The department filed an appeal against the said order on 15 August 2013. The ATIR vide order no. ITA No.744/KB-2013 dated 27 August 2015 has rejected the department appeal. The departmental reference is pending before the High Court of Sindh. Accordingly, no provision has been made for the potential liability amounting to Rs. Nil million (2019: Rs 97.37 million) due to time barred in these financial statements.

**26.1.2** The deemed order for the Tax Year 2003 was rectified by the tax department in 2008 allowing tax losses relating to the pre de-merger period. This treatment was apparently made as a consequence of the action undertaken to effect the amendment of assessment for the Tax Year 2003 in the case of ICI Pakistan Limited. In that case, the tax department had taken certain actions in the order, considered by the department as "protective assessment", on the matter of unabsorbed depreciation carried forward by ICI Pakistan Limited relating to assets of the PTA business as the date of de-merger. The Company's position under the tax law is that such depreciation should be allowed to ICI Pakistan Limited and writ petition was then filed jointly with ICI Pakistan Limited in the High Court of Sindh challenging this rectification. The Honourable High Court of Sindh vide its Order dated 31 January 2009, directed the tax department that no further action shall be taken until the next date of hearing. The matter is still pending.

Recently in the case of that company, the availability of the said depreciation loss from the year 2001-2002 has attained finality after the decision of the Appellate Tribunal Inland Revenue. However, the matter is still pending as the department has preferred appeal.

Secondly in the rectification order for the Tax Year 2003, the Taxation Officer had erroneously disallowed the loss brought forward of Rs 2.6 billion for which a rectification application and corresponding appeal were filed with the Additional Commissioner of Income Tax and CIT (Appeals) respectively. During 2011, the Commissioner (Appeals) disposed off the Company's appeal via order No. 156 dated 14 March 2011 and allowed the said loss while maintaining certain disallowances against which corresponding appeals were filed with the Appellate Tribunal Inland Revenue [ATIR]. In its order passed on 14 September 2011, ATIR referred back the matter of disallowance of such loss against which rectification appeal was filed on 13 October 2011. Subsequently, CIR(A) passed an order dated 27 May 2014, giving directions to allow the brought forward loss after verification.

The ATIR through its Order ITA No.600/KB/2014 disposed off the departmental appeal against order dated 27 May 2014. The ATIR whilst approving the action of allowing depreciation related to PTA assets linked it to the finality in decision of Supreme Court of Pakistan in the case of ICI Pakistan considering it to be a matter of consequential effect.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

**26.1.3** In 2020, the return for the year ended 31 December 2014 (tax year 2015) was amended after completion of audit proceedings through Order dated 27 November 2020 under section 122(1) of the Ordinance. In that order, the brought forward depreciation losses of Rs 1,717 million relating to the amalgamated entity Lotte Powergen (Pvt) Limited were disallowed against which the Company has preferred an appeal before the CIR(A).

The aforementioned action has consequential effects in the tax years 2016, 2017 and 2018 [accounting years 31 December 2015, 2016 and 2017] and an accumulated potential liability of Rs 498.087 million is expected to arise for tax years 2017 and 2018 (company incurred taxable losses in the tax years 2015 and 2016). The Company based on the advice of its tax consultants is of the view that the matter will be decided in the company's' favour and hence no provision has been made in these financial statements.

**26.1.4** In respect of tax years 2017, 2018 and 2019, tax authorities issued withholding tax monitoring show-cause notices for explanation / information, which were fulfilled and replied by the Company. No future communication or adverse action has been made.

**26.1.5** In respect of tax years 2005 to 2009 and 2016 to 2020, tax authorities issued show-cause notices for explanation / information, which were fulfilled and replied by the Company. No further communication or adverse action has been made in this regard.

**26.1.6** The Company have received show-cause notices in respect of certain tax periods against certain discrepancies in the sales tax returns filed. Replies to the said show cause notices had been made along with supporting evidences but no order has been received yet. Further, the contingency relating to sales tax has been disclosed in note 18.1.

**26.1.7** The suit has been filed against K-Electric (KE) for declaration, permanent injunction and specific performance. The dispute arises from the Power Purchase Agreement ("PPA"), dated 29 August 1996. Under the suit, the Company has sought compliance by the KE in respect of the PPA including continuous supply of electricity and permanently restraining KE from taking any coercive actions. A stay application was filed praying for the abovementioned matters with the Honourable High Court. An interim order dated 27 August 2012, was passed by Honourable High Court restraining the KE from taking any coercive action. The matter was last discharged on 04 March 2020, since then no new date has been fixed.

Another case was filed by KE against the Company and Lotte PowerGen (Pvt) Limited (Lotte PowerGen) subsequently amalgamated in the Company, National Electric Power Regularity Authority (NEPRA) and Sui Southern Gas Company Limited (SSGC) for declaration, cancellation, mandatory and permanent injunction. It is alleged the Company has been using KE's power supply as a standby and the power generation license granted by NEPRA is unlawful and should be declared illegal. KE also filed a stay application in the Honourable High Court to restrain the Company from supplying, selling or disbursing electricity. A stay was granted in favour of KE vide order dated 17 June 2014 against which the Company preferred an appeal. Under the appeal, the operation of the Impugned Order was suspended by the Honourable High Court vide order dated 25 June 2014. The case was last heard on 05 November 2018. The case is now fixed for settlement of issues.

**26.1.8** In 2017, the Company has filed suit against under section 5A i.e. tax on undistributed profits of the Income Tax Ordinance 2001, implemented through Finance Act 2017 which is pending in the High Court of Sindh.

The Company also challenged the judgment passed by the Honourable High Court of Sindh with regard to the imposition of Super Tax vide Section 4B of the Income Tax Ordinance, 2001 for Tax Year 2019. The Honorable Supreme Court has granted an interim order and the said interim order is operating.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

**26.1.9** The suit has been filed to challenge the Amendments contained in Act VII of 2016 against enhancement of minimum wage with the plea that the Minimum Wages for Unskilled Workers amendment Act, 2016 does not apply to Province of Sindh in which stay has been granted. The management along with its legal advisor is confident that the suit will be decided in Company's favour. Therefore, no provision has been recognised in these financial statements.

**26.1.10** In 2008, the company was called for information / explanations on account of FED. A reply to the said show-cause notice had been made along with supporting evidences but no order has been received.

**26.1.11** Outstanding guarantees of the Company as at 31 December 2020 were Rs 3,232.6 million (2019: Rs 2,864.8 million).

## 26.2 Commitments

**26.2.1** Commitments for capital expenditure amounted to Rs 12.42 million (2019: Rs 117.65 million).

**26.2.2** Commitments for rentals under Ijarah contracts for vehicles as at 31 December are as follows:

	2020	2019
Not later than 1 year	22,561	28,640
Later than 1 year and not later than 5 years	34,469	51,994
	<u>57,030</u>	<u>80,634</u>

**26.2.3** Commitments for rentals under service agreements for certain supplies in respect of goods and services as at 31 December are as follows:

	2020	2019 Restated
Not later than 1 year	536,020	518,689
Later than 1 year and not later than 5 years	639,686	1,160,445
	<u>1,175,706</u>	<u>1,679,134</u>

**26.2.4** Commitments for rentals under service agreements in respect of goods and services are priced in foreign currency and payable in Pakistani Rupees, converted at exchange rates applicable on the date of payment.

**26.2.5** Letters of credit issued on behalf of the Company as at 31 December 2020 were Rs 2,191.2 million (2019: Rs 3,036.2 million).

## 27 Revenue - net

	2020				2019			
	Manufactured goods	Trading goods	Sale of electricity	Total	Manufactured goods	Trading goods	Sale of electricity	Total
Local sales	46,012,882	970,541	349,316	47,332,739	66,925,516	1,073,339	-	67,998,855
Less: Sales tax and excise duty	(6,685,632)	(141,029)	(50,755)	(6,877,416)	(6,063,547)	(103,330)	-	(6,166,877)
Price settlements and discounts / rebates	(1,476,792)	(13,680)	-	(1,490,472)	(1,276,280)	(15,944)	-	(1,292,224)
	<u>37,850,458</u>	<u>815,832</u>	<u>298,561</u>	<u>38,964,851</u>	<u>59,585,689</u>	<u>954,065</u>	-	<u>60,539,754</u>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

- 27.1** Four (2019: four) of the Company's customers contributed towards 91% (2019: 90%) of the revenue during the year amounting to Rs 34,319.82 million (2019: Rs 54,524.73 million) and each customer individually exceeded 10% of the revenue.
- 27.2** The Company has not entered into any export sales contract during the year.
- 27.3** Included herein revenue recognized of Rs 5.1 million (2019: Rs 6.5 million) from amounts included in contract liabilities (advance from customers).
- 27.4** The Company has commenced sale of surplus electricity to K-Electric with effect from 30 July 2020, in accordance with NEPRA approval RLNG fuel based tariff.

28	Cost of sales	Note	2020	2019 Restated
	<b>Manufactured goods</b>			
	Raw and packing materials consumed:			
	Opening stock	11	2,411,469	2,779,589
	Purchases		30,260,318	45,844,817
	Closing stock	11	(3,644,232)	(2,411,469)
			<u>29,027,555</u>	<u>46,212,937</u>
	Salaries, wages and benefits	28.1	608,358	587,237
	Stores and spares consumed		235,689	241,023
	Rentals under ijarah arrangements		11,059	10,707
	Insurance		64,430	49,235
	Oil, gas and electricity		2,317,377	2,638,856
	Travelling		65,182	62,919
	Depreciation and amortisation	4.1, 5.1 & 6.3	1,236,203	1,045,224
	Repairs and maintenance		337,230	351,338
	Others		48,104	58,348
	Cost of goods manufactured		<u>33,951,187</u>	<u>51,257,824</u>
	Opening stock of manufactured goods	11	1,912,025	2,371,381
			<u>35,863,212</u>	<u>53,629,205</u>
	Closing stock of manufactured goods	11	(506,676)	(1,912,025)
	Cost of goods manufactured sold		<u>35,356,536</u>	<u>51,717,180</u>
	<b>Trading goods</b>			
	Opening stock	11	158,974	87,480
	Purchases		683,598	863,679
	Closing stock	11	(147,877)	(158,974)
	Cost of trading goods sold		694,695	792,185
	Cost to produce electricity		271,396	-
			<u>36,322,627</u>	<u>52,509,365</u>

- 28.1** Salaries, wages and benefits include Rs 27.45 million (2019: Rs 20.11 million) and Rs 38.02 million (2019: Rs 33.93 million) in respect of defined benefit and defined contribution plans respectively.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

29	Distribution and selling expenses	Note	2020	2019
	Salaries and benefits	29.1	72,117	70,845
	Outward freight and handling		12,849	11,072
	Rentals under Ijarah arrangements		1,986	2,110
	Repairs and maintenance		5,875	4,064
	Travelling		2,267	3,373
	Postage and telephone		1,122	1,307
	Advertising and sales promotion		96	1,310
	Others		10,963	9,500
			<u>107,275</u>	<u>103,581</u>

**29.1** Salaries and benefits include Rs 3.46 million (2019: Rs 3.28 million) and Rs 5.82 million (2019: Rs 5.21 million) in respect of defined benefit and defined contribution plans respectively.

30	Administrative expenses	Note	2020	2019
	Salaries and benefits	30.1	218,305	210,104
	Legal, professional and consultancy		12,051	8,670
	Rentals under Ijarah arrangements		6,983	6,819
	Travelling		7,846	14,931
	Depreciation on ROUA	6.3	30,692	30,692
	Repairs and maintenance		32,977	27,026
	IT related expenses		19,663	16,137
	Security		23,589	22,764
	Rent, rates and taxes		13,508	13,587
	Publication and subscriptions		3,248	3,163
	Postage and telephone		6,242	6,607
	Printing and stationary		4,084	3,481
	Others		55,100	58,654
			<u>434,288</u>	<u>422,635</u>

**30.1** Salaries and benefits include Rs 7.69 million (2019: Rs 7.99 million) and Rs 14.27 million (2019: Rs 12.63 million) in respect of defined benefit and defined contribution plans respectively.

31	Other expenses	Note	2020	2019
	Auditors' remuneration	31.1	4,991	3,716
	Donations	31.2	130,078	22,516
	Property, plant and equipment written off		-	252
	Provision against sales tax refundable	18.2	-	25,963
	Provision for obsolete stores and spare parts		2,802	5,269
	Workers' Profit Participation Fund	24.3	162,702	418,290
	Workers' Welfare Fund		72,824	165,760
	Others		-	1,048
			<u>373,397</u>	<u>642,814</u>



# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

31.1 Auditors' remuneration		2020	2019
Audit fee		2,150	2,150
Limited scope review, code of corporate governance, certifications and review and audit of group reporting packages etc		2,436	1,190
Out of pocket expenses		405	376
		<u>4,991</u>	<u>3,716</u>
31.2 Donations include payments in respect of the following:			
Community services		<u>128,408</u>	18,519
Education		<u>1,670</u>	3,997
31.2.1 Donations to a single party exceeding 10% of total donation or Rs. 1 million, whichever is higher are as follows:			
	Note	2020	2019
Lotte Pakistan Foundation	31.2.2	128,163	7,500
Sindh Institute of Urology and Transplant		-	2,513
Chipa Welfare Association		-	2,500
		<u>128,163</u>	<u>12,513</u>
31.2.2 This represents payment to Lotte Pakistan Foundation (Head Office, Karachi). The Chief Executive, Executive Director and two employees of the Company are amongst the Trustees of the Foundation.			
31.2.3 None of the directors or their spouse had any interest in the donee(s).			
32 Other income	Note	2020	2019
<b>Income from financial assets</b>			
Interest income		1,156,121	1,196,922
Liabilities no longer payable written back		80	279
		<u>1,156,201</u>	1,197,201
<b>Income from non-financial assets</b>			
Discounting of GIDC provision	24.2	247,570	-
Indenting commission - net	32.1	8,250	10,918
Gain on disposal of property, plant and equipment		2,797	-
Scrap sales		2,030	19,658
Income from sale of water		4,359	-
Rental income from tower on leasehold land		862	828
Others		-	32
		<u>265,868</u>	31,436
		<u>1,422,069</u>	<u>1,228,637</u>
32.1 This includes indenting commission expense paid by the Company amounting to Rs 2.7 million (2019: Rs 3.5 million).			

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

33	Finance cost	Note	2020	2019 Restated
	Interest on lease liability	6.4	<b>223,118</b>	228,097
	Exchange loss - net		<b>(111,964)</b>	304,862
	Bank, LCs and other charges		<b>39,068</b>	34,072
	Interest on Workers' Profit Participation Fund		<b>26</b>	43
			<b>150,248</b>	567,074
			<hr/> <hr/>	<hr/> <hr/>
34	Taxation			
	Current - for the year		<b>997,818</b>	2,386,612
	- for prior year	34.1	<b>(3,347)</b>	4,404
			<b>994,471</b>	2,391,016
			<hr/>	<hr/>
	Deferred - for the year		<b>(120,491)</b>	(228,464)
	- for prior year		<b>-</b>	-
			<b>(120,491)</b>	(228,464)
			<hr/>	<hr/>
			<b>873,980</b>	2,162,552
			<hr/> <hr/>	<hr/> <hr/>
34.1	Reconciliation of income tax expense for the year			
	Profit before taxation		<b>2,999,085</b>	7,522,922
			<hr/>	<hr/>
	Applicable tax rate (as per tax laws)		<b>29%</b>	29%
			<hr/>	<hr/>
	Tax calculated at the applicable tax rate		<b>869,735</b>	2,181,647
			<hr/>	<hr/>
	<b>Tax effect of:</b>			
	- permanent differences		<b>(278)</b>	60
	- income chargeable to tax under FTR basis		<b>1,165</b>	2,576
	- prior year tax charge		<b>(3,347)</b>	4,404
	- others		<b>6,705</b>	(26,135)
			<b>873,980</b>	2,162,552
			<hr/> <hr/>	<hr/> <hr/>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

35	Cash generated from operations	Note	2020	2019 Restated	
	Profit before taxation		2,999,085	7,522,922	
	<b>Adjustments for non-cash charges and other items:</b>				
	Depreciation and amortisation	28 & 30	1,266,895	1,075,916	
	Provision for obsolete stores and spare parts	10.1	2,802	5,269	
	Provision for sales tax refundable	18.2	-	25,963	
	Property, plant and equipment - written off		-	252	
	Gain on disposal of property, plant and equipment	32	(2,797)	-	
	Provision for retirement benefit obligations	23.1.7	38,606	36,461	
	Finance cost		333,402	476,288	
	Interest income	32	(1,156,121)	(1,196,922)	
	Infrastructure Cess	24.1	192,772	290,946	
	Discounting of GIDC provision	32	(247,570)	-	
	Provision for Gas Infrastructure and Development Cess	24.2	209,514	493,367	
			<b>637,503</b>	1,207,541	
			<b>3,636,588</b>	8,730,463	
	<b>Effect on cashflows due to working capital changes</b>				
	Decrease / (increase) in current assets				
	Stores and spare parts		233,148	(340,109)	
	Stock-in-trade		183,683	755,982	
	Trade debts		441,616	(39,211)	
	Loans and advances		16,580	(32,263)	
	Trade deposits and short-term prepayments		(19,701)	918	
	Other receivables		446,190	241,506	
	Tax refunds due from government - sales tax		83,562	(282,498)	
			<b>1,385,078</b>	304,325	
	Increase in trade and other payables		<b>484,968</b>	4,438,200	
	Cash generated from operations		<b>5,506,634</b>	13,472,988	
	<b>36 Earnings per share - basic and diluted</b>				
	Profit after taxation		<b>2,125,105</b>	5,360,370	
			<b>Number of shares</b>		
	Weighted average ordinary shares in issue during the year		<b>1,514,207,208</b>	1,514,207,208	
			<b>Rupees</b>		
				Restated	
	Earnings per share		<b>1.40</b>	3.54	

There is no dilutive effect on the basic earnings per share of the Company.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 37 Remuneration of chief executive, directors and executives

The aggregate amounts charged in these financial statements for remuneration, including all benefits, to the Chief Executive, Directors and Executives of the Company were as follows:

	Chief Executive		Executive Director		Executives	
	2020	2019	2020	2019	2020	2019
Managerial remuneration	21,909	19,835	10,754	11,392	247,233	210,296
Retirement benefits	3,127	3,332	-	-	48,149	49,393
Group insurance	9	7	9	7	822	612
House rent and maintenance	16	68	3,076	2,602	87,299	79,702
Utilities	-	-	-	-	20,409	17,595
Medical	3	134	37	226	18,346	16,299
	<b>25,064</b>	<b>23,376</b>	<b>13,876</b>	<b>14,227</b>	<b>422,258</b>	<b>373,897</b>
Number of persons	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>93</b>	<b>83</b>

**37.1** In addition to the above, amount charged in these financial statements for remuneration and meeting attendance fee to the non-executive directors, were Rs Nil (2019: Rs Nil) and Rs 1.10 million (2019: Rs 0.95 million) respectively.

**37.2** An amount of Rs 100.89 million (2019: Rs 139.73 million) on account of variable pay (i.e. bonus) has been recognised in these financial statements. This amount is payable in 2021 after verification of target achievements.

Out of variable pay recognised for 2019 and 2018, following payments were made:

	Paid in 2020 relating to 2019	Paid in 2019 relating to 2018
Chief Executive	10,584	8,431
Executives	89,266	76,350
Other employees	28,429	25,860
	<b>128,279</b>	<b>110,641</b>

**37.3** The Chief Executive, Executive Director and certain Executives are provided with free use of Company maintained cars in accordance with their entitlements.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 38 Transactions with related parties

The related parties comprise of parent company, related group companies, directors of the Company, companies where directors also hold directorships, key management personnel and staff retirement funds. All transactions with related parties are entered into at agreed terms. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

Relationship	Nature of Transactions	2020	2019
Parent company	Dividend paid	-	3,407,580
Associates	Purchase of services from Lotte Academy	-	1,004
	Purchase of goods from Lotte Kolson (Private) Limited	-	732
Key management personnel	Salaries and other short term benefits	60,279	61,487
	Retirement benefits	5,583	6,401
Others	Loans		
	- given	-	21,000
	- repaid	4,200	2,800
Others	Payment to retirement benefit funds	68,657	72,974
	Donation paid to Lotte Pakistan Foundation	128,163	7,500

### 38.1 The following are the related parties with whom the Company had entered into transaction or have arrangement / agreement in place:

Name of the Related Party:	Lotte Chemical Corporation
Basis of association:	Parent Company
Country of incorporation:	South Korea
Shareholding in the Company:	75.01% (2019: 75.01%)
Name of the Related Party:	Lotte Academy
Basis of association:	Group Company
Country of incorporation:	South Korea
Associate shareholding in the Company:	Nil (2019: Nil)
Name of the Related Party:	Lotte Kolson (Private) Limited
Basis of association:	Group Company
Country of incorporation:	Pakistan
Associate shareholding in the Company:	Nil (2019: Nil)
Name of the Related Party:	Lotte Pakistan Foundation
Basis of association:	Trust controlled by the Company
Country of incorporation:	Pakistan
Associate shareholding in the Company:	Nil (2019: Nil)
Names of the Key management personnel (as defined in Related Party Transactions and Maintenance of Related Records Regulations, 2018)	Mr. Humair Ijaz (Chief Executive) Mr. Sang Hyeon Lee (Executive Director) Mr. Ashiq Ali (Chief Financial Officer) Mr. Faisal Abid (Company Secretary)

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

39	Capacity and production / generation	Note	Annual name plate capacity		Actual production / generation	
			2020	2019	2020	2019
	Pure Terephthalic Acid - in metric tonnes	39.1	<u>506,750</u>	<u>506,750</u>	<u>416,092</u>	<u>483,500</u>
	Electricity - in thousands of Kw	39.2	<u>421,356</u>	<u>421,356</u>	<u>203,398</u>	<u>217,163</u>

**39.1** The current production is based on 82% plant availability. The actual production is as per the requirements / demand of the Company.

**39.2** Actual generation of electricity is as per the requirements / demand of the Company.

## 40 Reconciliation of movement of liabilities to cash flows arising from financing activities

	Liabilities			Total
	Lease liability	Unclaimed dividend	Unpaid dividend	
<b>Balance as at 1 January 2020</b>	1,689,903	10,316	24,607	1,724,826
<i>Changes from financing cashflows</i>				
Payment of lease rentals	(385,560)	-	-	(385,560)
Dividend paid	-	-	(3,633)	(3,633)
	(385,560)	-	(3,633)	(389,193)
<b>Liability - related other changes</b>				
Interest on lease liability	223,118	-	-	223,118
Exchange loss	232,352	-	-	232,352
<b>Total liability - related other changes</b>	455,470	-	-	455,470
<b>Balance at 31 December 2020</b>	<u>1,759,813</u>	<u>10,316</u>	<u>20,974</u>	<u>1,791,103</u>

## 41 Financial instruments and related disclosures

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including currency, interest rate and other price risks). The Company's overall risk management policy focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Company's financial performance. No changes were made in the risk management framework and capital management of the Company during the year ended 31 December 2020.

### 41.1 Risk management framework

The Board of Directors have overall responsibility for the establishment and oversight of the Company's risk management framework. The executive management team is responsible for developing and monitoring the Company's risk management policies. The team regularly meet and any change and compliance issues are reported to the Board of Directors through the audit committee.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

Risk management systems are reviewed regularly by the executive management team to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The audit committee oversees compliance by management with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

Financial assets and liabilities by category and their respective maturities:

	Interest bearing			Non-Interest bearing			Total
	Maturity up to one year	Maturity after one year	Total	Maturity up to one year	Maturity after one year	Total	
----- 2020 -----							
<b>Financial assets</b>							
Loans and advances	-	-	-	42,187	125,302	167,489	167,489
Trade debts	-	-	-	2,998,642	-	2,998,642	2,998,642
Deposits	-	-	-	57,295	-	57,295	57,295
Interest accrued	-	-	-	120,908	-	120,908	120,908
Other receivables	-	-	-	12,277	-	12,277	12,277
Short-term investments	14,999,418	-	14,999,418	-	-	-	14,999,418
Cash and bank balances	2,997	-	2,997	32,591	-	32,591	35,588
<b>31 December 2020</b>	<b>15,002,415</b>	<b>-</b>	<b>15,002,415</b>	<b>3,263,900</b>	<b>125,302</b>	<b>3,389,202</b>	<b>18,391,617</b>
<b>Financial liabilities</b>							
<b>At amortised cost</b>							
Trade and other payables	-	-	-	5,684,990	-	5,684,990	5,684,990
Accrued interest	-	-	-	242,930	-	242,930	242,930
Unpaid dividend	-	-	-	20,974	-	20,974	20,974
Unclaimed dividend	-	-	-	10,316	-	10,316	10,316
Lease liability	177,625	1,582,188	1,759,813	-	-	-	1,759,813
<b>31 December 2020</b>	<b>177,625</b>	<b>1,582,188</b>	<b>1,759,813</b>	<b>5,959,210</b>	<b>-</b>	<b>5,959,210</b>	<b>7,719,023</b>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

	Interest bearing			Non-Interest bearing			Total
	Maturity up to one year	Maturity after one year	Total	Maturity up to one year	Maturity after one year	Total	
----- 2019 -----							
<b>Financial assets</b>							
Loans and advances	-	-	-	37,817	113,082	150,899	150,899
Trade debts	-	-	-	3,440,258	-	3,440,258	3,440,258
Deposits	-	-	-	43,739	-	43,739	43,739
Interest accrued	-	-	-	65,036	-	65,036	65,036
Other receivables	-	-	-	458,467	-	458,467	458,467
Short-term investments	11,521,377	-	11,521,377	-	-	-	11,521,377
Cash and bank balances	3,144	-	3,144	37,628	-	37,628	40,772
<b>31 December 2019</b>	<b>11,524,521</b>	<b>-</b>	<b>11,524,521</b>	<b>4,082,945</b>	<b>113,082</b>	<b>4,196,027</b>	<b>15,720,548</b>
<b>Financial liabilities</b>							
<b>At amortised cost</b>							
Trade and other payables	-	-	-	5,450,044	-	5,450,044	5,450,044
Accrued interest	-	-	-	235,076	-	235,076	235,076
Unclaimed dividend	-	-	-	10,316	-	10,316	10,316
Unpaid dividend	-	-	-	24,607	-	24,607	24,607
Lease liability - restated	154,420	1,704,473	1,858,893	-	-	-	1,858,893
<b>31 December 2019</b>	<b>154,420</b>	<b>1,704,473</b>	<b>1,858,893</b>	<b>5,720,043</b>	<b>-</b>	<b>5,720,043</b>	<b>7,578,936</b>
<b>On Statement of Financial position date gap</b>							
<b>December 31, 2020</b>	<b>14,824,790</b>	<b>(1,582,188)</b>	<b>13,242,602</b>	<b>(2,695,310)</b>	<b>125,302</b>	<b>(2,570,008)</b>	<b>10,672,594</b>
December 31, 2019	11,370,101	(1,704,473)	9,665,628	(1,637,098)	113,082	(1,524,016)	8,141,612
<b>Off Statement of Financial position date gap</b>				<b>Note</b>	<b>2020</b>	<b>2019</b>	
Letter of credits / guarantees					<b>2,944,207</b>	3,641,468	
Ijarah and service contracts				26.2.2 & 26.2.3	<b>1,232,736</b>	3,065,760	

The carrying values of all financial assets and liabilities reflected in these financial statements approximate their fair values.

## 41.2 Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Company's receivables from customers, loans and advances, short-term investments and deposits with banks.

### Trade debts and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. To reduce exposure to credit risk, substantially all the sales are made against letters of credit. Approximately 33% (2019: 30%) of the Company's revenue is attributable to sales to single customer. However, geographically there is no concentration of credit risk.



# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

The Board has established a credit policy under which each new customer is analysed individually for credit worthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes external ratings, when available.

The maximum exposure to credit risk as at 31 December was:

	Note	2020	2019
<b>Financial assets</b>			
Loans and advances	7 & 13	<b>167,489</b>	150,899
Trade debts	12	<b>2,998,642</b>	3,440,258
Deposits	14	<b>57,295</b>	43,739
Interest accrued	15	<b>120,908</b>	65,036
Other receivables	16	<b>12,277</b>	458,467
Short-term investments	17	<b>14,338,300</b>	8,016,250
Bank balances	20	<b>35,201</b>	39,008
		<b>17,730,112</b>	12,213,657
		<b>3,068,394</b>	3,591,157
Secured		<b>14,661,718</b>	8,622,500
Unsecured		<b>17,730,112</b>	12,213,657
		<b>17,730,112</b>	12,213,657
Not past due		<b>17,730,112</b>	12,213,657

The maximum exposure to credit risk for trade debts as at 31 December by geographic region was:

	2020	2019
Domestic	<b>2,998,642</b>	3,440,258

The Company has placed its funds (i.e. term deposits receipts and bank balances) with banks having sound credit ratings. The credit quality of company's major balances can be assessed with reference of external credit ratings as follows:

Bank	Rating Agency	Short term rating	Long term rating
Standard Chartered Bank Pakistan Limited	PACRA	<b>A1+</b>	<b>AAA</b>
MCB Bank Limited	PACRA	<b>A1+</b>	<b>AAA</b>
Askari Bank Limited	PACRA	<b>A1+</b>	<b>AA+</b>
Habib Bank Limited	JCR VIS	<b>A1+</b>	<b>AAA</b>
Meezan Bank Limited	JCR VIS	<b>A1+</b>	<b>AA+</b>
National Bank of Pakistan	PACRA	<b>A1+</b>	<b>AAA</b>
United Bank Limited	JCR VIS	<b>A1+</b>	<b>AAA</b>
Faysal Bank Limited	PACRA	<b>A1+</b>	<b>AA</b>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 41.3 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial assets. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the maturity date.

	2020					
	Carrying amount	Contractual cash flows	Less than one year	1-2 years	2-3 years	More than 3 years
<b>Financial liabilities</b>						
Trade and other payables	5,684,990	5,684,990	5,684,990	-	-	-
Accrued interest	242,930	242,930	242,930	-	-	-
Unclaimed dividend	10,316	10,316	10,316	-	-	-
Unpaid dividend	20,974	20,974	20,974	-	-	-
Lease liability	1,759,813	2,648,940	378,420	378,420	378,420	1,513,680
	<u>7,719,023</u>	<u>8,608,150</u>	<u>6,337,630</u>	<u>378,420</u>	<u>378,420</u>	<u>1,513,680</u>
<b>Off balance sheet</b>						
Ijarah / service contracts	-	1,232,736	558,581	336,715	331,241	6,199
	<u>-</u>	<u>1,232,736</u>	<u>558,581</u>	<u>336,715</u>	<u>331,241</u>	<u>6,199</u>
	2019 - Restated					
	Carrying amount	Contractual cash flows	Less than one year	1-2 years	2-3 years	More than 3 years
<b>Financial liabilities</b>						
Trade and other payables	5,450,044	5,450,044	5,450,044	-	-	-
Accrued interest	235,076	235,076	235,076	-	-	-
Unclaimed dividend	10,316	10,316	10,316	-	-	-
Unpaid dividend	24,607	24,607	24,607	-	-	-
Lease liability	1,858,893	2,932,160	366,520	366,520	366,520	1,832,600
	<u>7,578,936</u>	<u>8,652,203</u>	<u>6,086,563</u>	<u>366,520</u>	<u>366,520</u>	<u>1,832,600</u>
<b>Off balance sheet</b>						
Ijarah / service contracts	-	1,759,768	547,329	603,660	596,697	12,082
	<u>-</u>	<u>1,759,768</u>	<u>547,329</u>	<u>603,660</u>	<u>596,697</u>	<u>12,082</u>

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

The Company manages liquidity risk by maintaining sufficient cash in bank accounts. At 31 December 2020, the Company had financial assets of Rs 17,731 million (2019: Rs 12,217 million), which include Rs 14,373 million (2019: Rs 8,055 million) of cash placed in bank accounts.

As at reporting date, the facilities amounting to Rs 2,280 million (2019: Rs 2,280 million) for running finance available from various banks remain unutilised. These facilities carry mark-up at rates ranging from 1 month KIBOR plus 1.0 percent per annum to 3 months KIBOR plus 1.75 percent per annum and are secured by joint pari-passu hypothecation charge over all the present and future stock and book debts of the Company.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

As at reporting date, the foreign currency import and export finance facilities available from a local bank amounting to USD 18.75 million (2019: USD 19.38 million) remain unutilised. These facilities are available at interest rates to be negotiated at the time of booking and are secured against trust receipts and / or joint pari-passu hypothecation charge over all the present and future stock and book debts of the Company.

## 41.4 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in the market price. Market risk comprise of three types of risks: currency risk, interest rate risk and other price risk.

### 41.4.1 Currency risk

Currency risk arises mainly where receivables and payables exist due to transactions based on currencies other than Pakistani Rupees. The Company is exposed to currency risk on receivables and payables that are in a currency other than Pakistani Rupees.

The currency exposure at the year end was as follows:

	2020			2019 - Restated		
	GBP	Euro	US\$	GBP	Euro	US\$
<b>Financial liabilities</b>						
Trade payables	(13,139)	(730,012)	(26,885,884)	(19,198)	(1,097,636)	(25,724,800)
Lease liability	-	-	(11,000,722)	-	-	(12,008,311)
Accrued interest	-	-	(1,518,574)	-	-	(1,518,574)
	<u>(13,139)</u>	<u>(730,012)</u>	<u>(39,405,180)</u>	<u>(19,198)</u>	<u>(1,097,636)</u>	<u>(39,251,685)</u>
Service contract (off balance sheet)	-	-	(7,349,426)	-	-	(10,847,081)
	<u>-</u>	<u>-</u>	<u>(7,349,426)</u>	<u>-</u>	<u>-</u>	<u>(10,847,081)</u>
	----- Equivalent Rs '000 -----					
<b>Financial liabilities</b>						
Trade payables	(2,866)	(143,490)	(4,301,002)	(3,898)	(190,413)	(3,982,213)
Lease liability	-	-	(1,759,813)	-	-	(1,858,893)
Accrued interest	-	-	(242,930)	-	-	(235,076)
	<u>(2,866)</u>	<u>(143,490)</u>	<u>(6,303,745)</u>	<u>(3,898)</u>	<u>(190,413)</u>	<u>(6,076,182)</u>
Service contract (off balance sheet)	-	-	(1,175,706)	-	-	(1,679,134)
	<u>-</u>	<u>-</u>	<u>(1,175,706)</u>	<u>-</u>	<u>-</u>	<u>(1,679,134)</u>

Significant exchange rates applied during the year were as follows:

	Average rate for the year		Spot rate as at 31 December	
	2020	2019	2020	2019
PKR / US Dollar	162.00	150.06	159.97	154.80
PKR / Great Britain Pound Sterling	209.00	192.49	218.15	203.04
PKR / Euro	186.22	168.75	196.56	173.48

### Sensitivity analysis

Every 1% increase or decrease in exchange rate, with all other variables held constant, will decrease or increase profit before tax for the year by Rs 64.5 million (2019: Rs 62.7 million).

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 41.4.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The interest rate exposure arises from bank balances and investments in term deposit receipts (TDRs) in profit or loss.

At the reporting date, the interest rate profile of Company's interest-bearing financial instruments are as follows:

	Note	2020	2019 Restated
<b>Fixed rate instruments</b>			
Investment in TDRs	17	<b>14,338,300</b>	8,016,250
Lease liability	6	<b>1,759,813</b>	1,858,893
		<b>16,098,113</b>	<b>9,875,143</b>
<b>Variable rate instruments</b>			
Saving account	20	<b>2,997</b>	3,144

### a) Sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate at the reporting date would not have affected the after tax profit of the Company.

### b) Sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis for December 2019.

	Profit or loss		Equity	
	100 bps increase	100 bps decrease	100 bps increase	100 bps decrease
<b>As at 31 December 2020</b>				
Cash flow sensitivity - variable rate instruments	<b>30</b>	<b>(30)</b>	<b>30</b>	<b>(30)</b>
<b>As at 31 December 2019</b>				
Cash flow sensitivity - variable rate instruments	<b>31</b>	<b>(31)</b>	<b>31</b>	<b>(31)</b>

## 41.4.3 Other price risk

Other price risk is the risk that the fair value of future cash flows of the financial instruments will fluctuate because of changes in market prices such as equity price risk. Equity price risk is the risk arising from uncertainties about future values of investments securities. As at reporting date, the Company is not exposed to other price risk.

## 42 Capital risk management

The Company's objective when managing capital is to safeguard its ability to continue as a going concern in order to provide returns for shareholders and benefit for other stakeholders and to maintain an optimal structure to reduce the cost of capital. Capital includes issued capital and reserves. The Company has no debt as at 31 December 2020 and is also not subject to any regulatory capital requirements.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

## 43 Fair value of financial instruments

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3: Inputs for the asset or liability that are not based on observable market data (i.e., unobservable inputs).

### 43.1 Accounting classifications and fair values

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

Note	2020					Fair value			
	Carrying amount				Total	Level 1	Level 2	Level 3	Total
	Financial assets 'at fair value through other comprehensive income	Financial assets 'at fair value through profit or loss	Financial assets 'at amortised cost	Other financial liabilities					
<b>Financial assets - not measured at fair value</b>									
Loans and advances	43.1.1	-	-	167,489	-	167,489			
Trade deposits	43.1.1	-	-	57,295	-	57,295			
Trade debts	43.1.1	-	-	2,998,642	-	2,998,642			
Other receivables	43.1.1	-	-	12,277	-	12,277			
Short-term investments									
- TDRs		-	-	14,338,300	-	14,338,300			
- T-Bills		-	-	661,118	-	661,118	661,118		
Interest accrued	43.1.1	-	-	120,908	-	120,908			
Cash and bank balances	43.1.1	-	-	35,588	-	35,588			
		-	-	18,391,617	-	18,391,617			
<b>Financial liabilities - not measured at fair value</b>									
Trade and other payables	43.1.1	-	-	-	5,684,990	5,684,990			
Accrued interest	43.1.1	-	-	-	242,930	242,930			
Unclaimed dividend	43.1.1	-	-	-	10,316	10,316			
Unpaid dividend	43.1.1	-	-	-	20,974	20,974			
Lease liability	43.1.1	-	-	-	1,759,813	1,759,813			
		-	-	-	7,719,023	7,719,023			

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

		2019 - Restated					Fair value			
		Carrying amount				Total	Level 1	Level 2	Level 3	Total
Note	Financial assets 'at fair value through other comprehensive income	Financial assets 'at fair value through profit or loss	Financial assets 'at amortised cost	Other financial liabilities	Total					
<b>Financial assets - not measured at fair value</b>										
Loans and advances	43.1.1	-	-	150,899	-	150,899				
Trade deposits	43.1.1	-	-	43,739	-	43,739				
Trade debts	43.1.1	-	-	3,440,258	-	3,440,258				
Other receivables	43.1.1	-	-	458,467	-	458,467				
Short-term investments										
- TDRs		-	-	8,016,250	-	8,016,250				
- T-Bills		-	-	3,505,127	-	3,505,127		3,505,127		
Interest accrued	43.1.1	-	-	65,036	-	65,036				
Cash and bank balances	43.1.1	-	-	40,772	-	40,772				
		-	-	15,720,548	-	15,720,548				
<b>Financial liabilities - not measured at fair value</b>										
Trade and other payables	43.1.1	-	-	-	5,450,044	5,450,044				
Accrued interest	43.1.1	-	-	-	235,076	235,076				
Unclaimed dividend	43.1.1	-	-	-	10,316	10,316				
Unpaid dividend	43.1.1	-	-	-	24,607	24,607				
Lease liability	43.1.1	-	-	-	1,858,893	1,858,893				
		-	-	-	7,578,936	7,578,936				

**43.1.1** The Company has not disclosed fair values for these financial assets and financial liabilities because their carrying amounts are reasonable approximation of fair value.

## 44 Information about operating segment

For management purposes, the activities of the Company are organised into one operating segment i.e. manufacture and sale of chemicals. The Company operates in the said reportable operating segment based on the nature of the products, risks and returns, organisational and management structure and internal financial reporting systems. The operating interests of the Company are confined to Pakistan in terms of production/generation capacity. Accordingly, the information and figures reported in these financial statements are related to the Company's only reportable segment in Pakistan.

Geographically, all the sales were carried out in Pakistan. Non-current assets of the Company are confined within Pakistan.

**45** This represent unclaimed dividend outstanding for less than three years.

## 46 Provident and other contributory funds related disclosures

The investments out of provident fund and contributory fund (Gratuity) have been made in accordance with the provisions of Section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

47	Number of employees	2020	2019
	Number of employees at 31 December	<u>231</u>	<u>235</u>
	Average number of employees during the year	<u>232</u>	<u>230</u>
	Employees working in the factory at 31 December	<u>181</u>	<u>182</u>
	Average employees working in the factory during the year	<u>182</u>	<u>179</u>

## 48 Leases as lessee - restatement

In the year 2020, the Company reviewed and reassessed an agreement entered with Engro Vopak Terminal Limited (EVTL) in respect of dedicated storage facilities at the EVTL Terminal.

The Company discovered that the agreement contains a lease which typically runs for a period of five years, with an option to renew for same period thereafter. The Company has been using this facility since inception i.e. the year 1998, and the latest agreement with EVTL has been effective since the year 2018. The Company has recognised ROUA and corresponding lease liability based on the extended lease term.

According to the agreement, there are five identified storage tanks dedicated for the Company, from which substantially all economic benefits are obtained throughout the period. These tanks are used for the storage of raw materials i.e. Paraxylene and Acetic Acid. The Company directs the use of storage tanks, by sharing monthly shipping plans and have the ability to impose penalties for non-compliance of instructions / terms of agreement. EVTL also provides updated berth occupancy schedules for monitoring.

Since the Company has adopted modified retrospective approach in the preceding year with regards to adoption of IFRS 16 - Leases, therefore the financial statements for the year ended 31 December 2018 have not been restated. The following tables summarise the effects of reassessment and their impact on prior year financial statements:

		Impact of restatement		
	Note	As previously reported	Adjustments	As restated
<b><i>Effect on statement of financial position</i></b>		----- 2019 -----		
<b>At 31 December 2019</b>				
Right-of-use asset	6	<u>76,730</u>	<u>1,602,611</u>	<u>1,679,341</u>
Lease liability (non-current and current)	6	<u>-</u>	<u>(1,858,893)</u>	<u>(1,858,893)</u>
Deferred tax asset	9	<u>589,341</u>	<u>74,322</u>	<u>663,663</u>
Unappropriated profit		<u>(647,634)</u>	<u>181,960</u>	<u>(465,674)</u>
<b><i>Impact on statement of profit or loss</i></b>				
<b>For the year ended 31 December 2019</b>				
Finance cost	33	<u>156,497</u>	<u>410,577</u>	<u>567,074</u>
Cost of sales				
- Depreciation and amortisation	28	<u>844,898</u>	<u>200,326</u>	<u>1,045,224</u>
- Purchases	28	<u>46,199,437</u>	<u>(354,620)</u>	<u>45,844,817</u>
Taxation		<u>2,236,874</u>	<u>(74,322)</u>	<u>2,162,552</u>

# Notes to the Financial Statements

For the year ended 31 December 2020

Amounts in Rs '000

	Impact of restatement		
	As previously reported	Adjustments	As restated
	----- 2019 -----		
<b>Impact on statement of comprehensive income</b>	5,544,137	(181,960)	5,362,177
<b>Impact on cash flow statement</b>			
<b>For the year ended 31 December 2019</b>			
Changes in operating cashflows	11,758,072	354,620	12,112,692
Changes in financing cashflows	(4,067,637)	(354,620)	(4,422,257)
Effect on earnings per share		<b>Amount in Rupees</b>	
Earnings per share - basic and diluted	3.66	(0.12)	3.54

## 49 General

49.1 Figures have been rounded-off to the nearest thousand rupees except as stated otherwise.

49.2 Reclassification of comparatives

Certain corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purpose of comparison and better presentation to reflect the substance of the transactions. Details are as follows:

	2019		
	As previously reported	Impact	As stated
<b>Effects on statement of financial position</b>			
Property, plant and equipment	4,699,873	(374)	4,699,499
Intangible assets	-	374	374
Short-term investments - at amortised cost	3,452,081	8,069,296	11,521,377
Accrued Interest	118,082	(53,046)	65,036
Cash and bank balances	8,057,563	(8,016,791)	40,772
Loans and advances	58,872	541	59,413
Long term deposits and prepayments	41,358	(41,358)	-
Long term prepayments	-	1,001	1,001
Trade deposits and short-term prepayments	39,040	40,357	79,397
Other receivable	515,183	(56,716)	458,467
Trade and other payable	11,330,495	56,716	11,273,779
Unpaid dividend	-	(24,607)	24,607
Unclaimed dividend	34,923	24,607	10,316

The above reclassifications did not have any impact on the statement of profit or loss, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity.



# Notes to the Financial Statements

For the year ended 31 December 2020

## 49.3 Events after Reporting Date


The Board of Directors in its meeting held on 26 February 2021 has proposed a cash dividend in respect of the year ended 31 December 2020 of Rs. 0.75 per share (2019: Rs. Nil per share). This appropriation will be approved in the forthcoming Annual General Meeting. The financial statements for the year ended 31 December 2020 do not include the effect of this appropriation which will be accounted for in the financial statements of the Company for the year ending 31 December 2021.

## 50 Date of authorisation

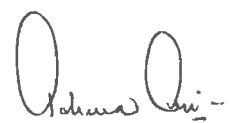
These financial statements were authorised for issue in the Board of Directors meeting held on 26 February 2021.



**Min Jae Hwang**  
Chairman



**Humair Ijaz**  
Chief Executive



**Ashiq Ali**  
Chief Financial Officer

# Glossary / List of Abbreviations

AGM	Annual General Meeting
ATIR	Appellate Tribunal Inland Revenue
ATL	Active Tax Payer List
BAC	Board Audit Committee
BCM	Business Continuity Manager
BCP	Business Continuity Planning
Board	Board of Directors
CCG	Code of Corporate Governance
CDC	Central Depository Company of Pakistan
CE	Chief Executive
CFO	Chief Financial Officer
CIR	Commissioner Inland Revenue
The Company	Lotte Chemical Pakistan Limited
CBA	Collective Bargaining Agent
CSR	Corporate Social Responsibility
DCIR	Deputy Commissioner Inland Revenue
EFP	Employees' Federation of Pakistan
EPS	Earning Per Share
FBR	Federal Board of Revenue
FPAP	Fire Protection Association of Pakistan
FTO	Federal Tax Ombudsman
FTR	Final Tax Regime
GIDC	Gas Infrastructure Development Cess
HR	Human Resource
HSE	Health, Safety and Environment
IAS	International Accounting Standards
ICAP	Institute of Chartered Accountants of Pakistan
ICMAP	Institute of Cost and Management Accountants of Pakistan
IFAC	International Federation of Accountants
IFRIC	International Financial Reporting Interpretation Committee
IFRS	International Financial Reporting Standards
IPT	Invista Performance Technologies
ISO	International Organisation for Standardization
ITAT	Income Tax Appellate Tribunal
IT	Information Technology
KIBOR	Karachi Interbank Offer Rate
KT	Kilo Ton
LTC	Lost Time Case
MT	Metric Ton
NBV	Net Book Value
NEPRA	National Electric Power Regulatory Authority
NFEH	National Forum for Environment and Health
OHSAS	Occupational Health and Safety Assessment System
OPEC	Organisation of the Petroleum Exporting Countries
PACRA	Pakistan Credit Rating Agency
PET	Polyethylene Terephthalate
PFY	Polyester Filament Yarn
PICG	Pakistan Institute of Corporate Governance
PSF	Polyester Staple Fibre
PSX	Pakistan Stock Exchange
PTA	Pure Terephthalic Acid
PX	Paraxylene
Rs.	Rupees
SECP	Securities and Exchange Commission of Pakistan
SOX	Sarbanes-Oxley Act
SSGC	Sui Southern Gas Company Limited
US\$	United States Dollar
WPPF	Workers' Profit Participation Fund
WWF	Workers' Welfare Fund
WTI	West Texas Intermediate, also known as Texas light sweet, is a grade of crude oil used as a benchmark in oil pricing

# Notice of Annual General Meeting

Notice is hereby given that the 23rd Annual General Meeting (AGM) of Lotte Chemical Pakistan Limited (“the Company”) will be held on Wednesday, 21 April 2021 at 11:00 a.m. through video-link to transact the following business:

## ORDINARY BUSINESS

1. To receive, consider and adopt the Company’s audited financial statements together with the Directors’ and Auditors’ reports for the year ended 31 December 2020.
2. To consider and approve, a final cash dividend @ 7.5% i.e Rs 0.75 per ordinary share of Rs 10 each for the year ended 31 December 2020, as recommended by the Directors of the Company.
3. To appoint the Auditors of the Company for the year ending 31 December 2021 and to fix their remuneration.

By Order of the Board

25 March 2021  
Karachi

**Faisal Abid**  
Company Secretary

## Notes:

1. The Share Transfer books of the Company will be closed from Wednesday, 14 April 2021 to Wednesday, 21 April 2021 (both days inclusive). Transfers received in order at the office of Company’s Share Registrar, Famco Associates (Pvt) Ltd, 8-F, next to Hotel Faran, Nursery, Block-6, P.E.C.H.S, Shahrah-e-Faisal, Karachi, by the close of business on 13 April 2021, will be treated in time for the purpose of attending the Annual General Meeting (AGM) and entitlement of dividend.
2. **Corona virus related contingency planning for AGM.** Pursuant to SECP Circular No. 6 of 2021 dated 03rd March 2021, to ensure safety and well-being of the shareholders and due to practical difficulties in maintaining social distancing in public gatherings, the 23rd AGM of the Company will be held through video-link. For this purpose, shareholders are requested to register themselves by providing the following information through email at [companysecretary@lottechem.pk](mailto:companysecretary@lottechem.pk) at least 48 hours before the time of AGM.

Name of Shareholder	CNIC Number	Folio Number / CDC Account No.	Phone / Cell Number	Email Address

- a) Members who are registered, after necessary verification as per the above requirement, will be provided a video-link by the Company via email.
  - b) The login facility will remain open from 10.30 a.m till the end of AGM.
  - c) Members can also share their comments and suggestions on the agenda by email at [companysecretary@lottechem.pk](mailto:companysecretary@lottechem.pk)
3. A member of the Company entitled to attend and vote may appoint another member as his / her proxy to attend and vote instead of him / her. Proxies in order to be effective must be received at the Registered Office of the Company not less than 48 hours before the time of the holding of the Meeting. In calculating the aforesaid period, no account shall be taken of any day that is not a working day. Proxy Form may also be downloaded from the Company’s website: [www.lottechem.pk](http://www.lottechem.pk)

CDC Account Holders will have to follow further undermentioned guidelines as laid down in Circular 1 dated 26 January 2000 issued by the Securities and Exchange Commission of Pakistan.

- a) For Attending the Meeting:
  - i. In case of individuals, the account holder or sub-account holder and / or the person whose securities are in group account and their registration details are uploaded as per the Regulation, shall authenticate his / her identity by showing his / her original valid Computerised National Identity Card (CNIC) or original passport at the time of attending the Meeting.
  - ii. In case of corporate entity, the Board of Directors’ resolution / power of attorney with signature of the nominee shall be produced (unless it has been provided earlier) at the time of the Meeting.
- b) For Appointing Proxies:
  - i. In case of individuals, the account holder or sub-account holder and / or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
  - ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
  - iii. Attested copies of valid CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
  - iv. The proxy shall produce his / her original valid CNIC or original passport at the time of the meeting.

- v. In case of corporate entity, the Board of Directors resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy to the Company.

4. **Payment of Cash Dividend through electronic mode.** In accordance with the provisions of section 242 of the Companies Act, 2017 and Companies (Distribution of Dividend) Regulations, 2017, it is **mandatory** for a listed company to pay cash dividend to its shareholder only through electronic mode directly into the bank account designated by the entitled shareholder. Accordingly, shareholders are requested to fill in "Electronic Bank Credit Mandate Form" available on Company's website and send it duly signed along with a copy of valid CNIC/NTN to their respective CDC participant / CDC Investor account services (in case of shareholding in Book Entry Form) or to the Company's Share Registrar M/s. Famco Associates (Pvt) Ltd (in case of shareholding in Physical Form).

In case of non-receipt of valid CNIC/NTN and complete and valid details of designated bank account of entitled shareholder, the Company will be constrained to withhold payment of dividend under the Companies (Distribution of Dividends) Regulations, 2017.

5. **Zakat Declaration (CZ-50).** Zakat will be deducted from the dividend at source under the Zakat & Ushr Laws and will be deposited within the prescribed period with the relevant authority. To claim exemption, shareholders are requested to submit notarized copy of Zakat Declarations on duly filled in 'CZ-50 Form' to their respective brokers or CDC Pakistan Limited (in case the shares are held in CDS-Sub Account or CDC Investor Account) or to Company's Share Registrar, M/s. Famco Associates (Pvt) Ltd.
6. **Withholding Tax on Dividend.** Pursuant to the Finance Act, 2020, effective July 01, 2020, the rates of deduction of income tax under Section 150 of the Income Tax Ordinance, 2001 from payment of dividend have been revised as 15% for persons appearing on Active Taxpayer List (ATL) and 30% for persons not appearing on active tax payer list.

To enable the Company to make tax deduction on the amount of cash dividend @15% instead of 30% all the shareholders whose names are not appearing in the Active Taxpayer List (ATL) provided on the website of the Federal Board of Revenue (FBR), despite the fact that they are filers, are advised to make sure that their names are appearing on ATL, otherwise tax on their cash dividend will be deducted @ 30% instead of 15%.

Further, according to clarification received from FBR, withholding tax will be determined separately on 'Active/Non-active' status of Principal Shareholder as well as Joint-holder(s) based on their shareholding proportions in case of joint accounts. In this regard all shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to Company's Share Registrar latest by 13 April 2021, in writing as follows.

Folio/CDC Account No.	Total Shares	Principal Shareholder		Joint Shareholder	
		Name and CNIC No.	Shareholding Proportion (No. of Shares)	Name and CNIC No.	Shareholding proportion (No. of Shares)

Shareholders are advised to ensure that they have provided their CNIC/NTN to their respective Participant/CDC Investor Account Services (if shareholding in Book Entry Form) or Company Share Registrar (if shareholding in Physical Form) for checking the tax status as per the ATL issued by FBR from time to time.

As per FBR Circulars C. No.1 (29) WHT/2006 dated 30 June 2010 and C. No.1 (43) DG (WHT)/2008-Vol. II -66417-R dated 12 May 2015, the valid exemption certificate is mandatory to claim exemption of withholding tax U/S 150 of the Income Tax Ordinance, 2001 (tax on dividend amount) where the statutory exemption under clause 47B of part -IV of Second Schedule is available. The shareholders who fall in the category mentioned in above clause and want to avail exemption U/S 150 of the Ordinance, must provide valid Tax Exemption Certificate to our Share Registrar M/s. Famco Associates (Pvt) Ltd before book closure otherwise tax will be deducted on dividend as per applicable rates.

7. **Transmission of Annual Financial Statements through email.** Pursuant to notification vide SRO. 787(I)/2014 dated 8 September 2014, the SECP has allowed the circulation of Audited Financial Statements and notice of AGM to the shareholders via email. Members who wish to avail this facility can communicate their email addresses to the Company Secretary and/or Share Registrar on the Standard Request form available on the Company's website.
8. **Video Conference Facility.** If the Company receives consent from the members collectively holding at least 10% shareholding residing in a city, to participate in the meeting through video-link at least 7 days prior to date of the meeting, the Company shall arrange facility of video-link in the city subject to availability of such facility in that city. In this regard, members are requested to submit duly filled in "Video Conference Facility Consent Form" available on Company's website to the registered address of the Company.
9. **Deposit of physical shares into CDC account.** As per Section 72 of the Companies Act, 2017, every listed company is required to replace its physical shares with book-entry form. Therefore, the shareholders having physical shares are requested to convert the shares into book entry.
10. Audited accounts of the Company for the year ended 31 December 2020 have been provided on the Company's website.
11. **Unclaimed/Unpaid Dividend and Share Certificates.** As per the provisions of Section 244 of the Companies Act, 2017, any shares issued or dividend declared by the Company which have remained unclaimed/unpaid for a period of three years from the date on which it was due and payable, are required to be deposited with SECP for the credit of Federal Government after issuance of notices to the shareholders to file their claim. Shareholders are requested to ensure that their claims for unclaimed dividend and shares are lodged promptly. In case, no claim is lodged, the Company shall proceed to deposit the unclaimed/unpaid amount and shares with the Federal Government pursuant to the provision of Section 244(2) of Companies Act, 2017.

نظام کو جانچنے کے لیے باہر سے انٹرنل آڈٹ کرانے کے لیے EY فورڈر ہوڈز، چارٹرڈ اکاؤنٹنٹس کو بلا یا گیا جنہیں ان امور کی انجام دہی کے لیے مناسب تصور کیا جاتا ہے اور یہ کمپنی کی پالیسیوں اور عملدرآمد کے امور سے واقف بھی ہوتے ہیں۔

## کمپنی کے شیئرز میں کاروبار

زیر جائزہ سال کے دوران جناب من ہے ہوانگ، جناب محمد زبیر، جناب عدنان آفریدی اور مس وون لی کو ایک شیئر منتقل کرنے کے علاوہ کمپنی کے شیئرز میں ڈائریکٹرز، چیف ایگزیکٹو، چیف فنانشل آفیسر، کمپنی سیکریٹری اور ہیڈ آف انٹرنل آڈٹ اور ان کے شریک حیات اور بچوں نے کوئی لین دین نہیں کی۔

## ہولڈنگ کمپنی

Lotte کیمیکل کارپوریشن، ساؤتھ کوریا، Lotte کیمیکل پاکستان لمیٹڈ میں 75.01 فیصد شیئرز کی مالک ہے۔

## متعلقہ واقعات

31 دسمبر 2020 کو ختم شدہ سال کے دوران اور اس رپورٹ کی اشاعت کے درمیان کمپنی کی مالیاتی پوزیشن میں کسی طرح کی کوئی قابل ذکر تبدیلی یا کوئی اثر انداز ہونے والی صورت حال پیش نہیں آئی۔

## بیرونی آڈیٹرز

کمپنی کے موجودہ آڈیٹرز میسرز KPMG تاثیر ہادی اینڈ کو، چارٹرڈ اکاؤنٹنٹس، کمپنی کے آڈیٹرز کے طور پر ریٹائر ہو رہے ہیں اور اہلیت کی بنا پر خود کو دوبارہ انتخاب کے لیے پیش کیا ہے ہیں۔ بورڈ نے آڈٹ کمیٹی کی تجویز کے مطابق میسرز کے پی ایم جی تاثیر ہادی اینڈ کو، چارٹرڈ اکاؤنٹنٹس، کو 31 دسمبر 2021 کو ختم ہونے والے سال کے لیے کمپنی کے قانونی آڈیٹر منتخب کرنے کی توثیق کر دی ہے جس کی منظوری شیئر ہولڈرز کے آئندہ سالانہ اجلاس میں لی جائے گی۔

## اظہار تشکر

ہم اپنے شیئر ہولڈرز، کسٹمرز، سپلائرز اور ملازمین کا ان کے مستقل تعاون اور اعتماد پر اظہار تشکر کے طور پر شکریہ ادا کرتے ہیں۔

*Humair Jaz*

حمیر اعجاز  
چیف ایگزیکٹو

آن لائن جائزے کا انتظام بیرونی آزاد سہولت کار، پاکستان انسٹیٹیوٹ آف کارپوریٹ گورننس (PICG) اور نار تھ امریکہ کے کنسلٹنگ فرم دی کارپوریٹ لائف سینٹر انٹرنیشنل (CLCI) کے اشتراک سے انجام دیا گیا۔

## اہم انتظامی و مالیاتی ڈیٹا

انتظام اور مالیات کی تفصیل سے متعلق کمپنی کی گزشتہ 6 سال پر مبنی اہم معلومات سالانہ رپورٹ کے صفحہ نمبر 77 پر درج کی گئی ہے۔

## ریٹائرمنٹ فوائد میں سرمایہ کاری

ملازمین کے ریٹائرمنٹ فنڈ سے متعلق سرمایہ کاریوں کے آڈٹ شدہ مالیاتی گوشوارے 31 دسمبر 2019 کو ختم شدہ سال کی تفصیل درج ذیل ہے:

(قدر 000 روپے)	
538,254	Lotte کیمیکل پاکستان مینجمنٹ اسٹاف پراویڈنٹ فنڈ
305,122	Lotte کیمیکل پاکستان مینجمنٹ اسٹاف گریجویٹ فنڈ
413,722	Lotte کیمیکل پاکستان مینجمنٹ اسٹاف ڈیفائنڈ کسٹری پورلینویشن فنڈ
7,910	Lotte کیمیکل پاکستان نان مینجمنٹ اسٹاف پراویڈنٹ فنڈ
4,738	Lotte کیمیکل پاکستان نان مینجمنٹ اسٹاف گریجویٹ فنڈ

## بیٹرن آف شیئر ہولڈنگ

کمپنی میں بیٹرن آف شیئر ہولڈنگ سے متعلق اسٹیٹمنٹ برائے 31 دسمبر 2020 اس سالانہ رپورٹ سے منسلک ہے۔

## انٹرنل فنانشل کنٹرولز کا جائزہ

بورڈ، آڈٹ کمیٹی کے ذریعے انٹرنل کنٹرول کا جائزہ اور نگرانی انجام دیتا ہے۔ کمپنی کا اپنا ضابطے کا نظام مضبوط ہے اور اس کے موثر ہونے اور نافذ ہونے سے متعلق جانچ جاری رہتی ہے۔ اندرونی ضابطے

*M. M.*

من ہے ہوانگ  
چیئر مین

تاریخ: 26 فروری 2021  
کراچی

ڈائریکٹر کا نام	بورڈ آف ڈائریکٹرز کے اجلاس	آڈٹ کمیٹی کے اجلاس	ایچ آر اینڈ ریویژن کمیٹی کے اجلاس
جناب کوٹنگ سک ہو (11 فروری 2020 کو مستفی ہوئے)			
جناب من جے ہو (11 فروری 2020 کو منتخب ہوئے)	4	2	1
جناب حمیر اعجاز	4		
جناب سانگ ہیون لی	4		1
جناب ان گو پارک	3		
محترمہ جے سن پارک (11 فروری 2020 کو مستفی ہوئیں)			
محترمہ دون لی (11 فروری 2020 کو منتخب ہوئیں)	4		
جناب پرویز اختر	4	4	1
جناب عدنان آفریدی (23 جون 2020 کو منتخب ہوئے)	2	2	
جناب محمد زبیر (23 جون 2020 کو منتخب ہوئے)	2	2	
جناب محمد قاسم خان (22 جون 2020 کو رٹائر ہوئے)	2		
جناب استقبال مہدی (22 جون 2020 کو رٹائر ہوئے)	2	2	

ان ممبران کی غیر حاضری کی درخواست منظوری کی گئی جو بورڈ میٹنگ میں شرکت نہ کر سکے۔

دوران سال بورڈ آف ڈائریکٹرز کی چار، آڈٹ کمیٹی کی چار، ایچ آر اینڈ ریویژن کمیٹی کی ایک میٹنگ منعقد ہوئی۔ تمام بورڈ میٹنگز پاکستان میں منعقد کی گئیں۔

### ڈائریکٹرز کا مشاہرہ

ڈائریکٹرز کے بورڈ نے نان ایگزیکٹو ڈائریکٹرز (بڑے شیئر ہولڈر کی نامزدگیوں کے علاوہ) کا مشاہرہ بورڈ اجلاسوں، اس کی کمیٹیوں اور اجلاس عام میں حاضری کے حوالے سے منظور کیا ہے۔ پالیسی میں کمیٹی بورڈ کے اجلاسوں اور کمیٹیوں میں شرکت پر ہونے والے مناسب اخراجات ادا کرنے کی سہولت بھی دی گئی ہے۔

### بورڈ کا جائزہ

لسٹڈ کمپنیز (کوڈ آف کارپوریٹ گورننس) ریگولیشنز کے تحت مطلوب، بورڈ کے اپنے جائزے، بورڈ ممبران اور Lotte کیمیکل پاکستان لمیٹڈ کی کمیٹیوں کا جائزہ برائے سال ختم شدہ 31 دسمبر 2020 کے لیے مکمل کر لیا گیا ہے۔

کمپنی کی جانب سے لاحق خطرات کی تفصیلات اور غیر یقینی کے پیش نظر اٹھائے جانے والے اقدامات سے متعلق بیانیہ سالانہ رپورٹ کے صفحہ نمبر 39 پر ملاحظہ کریں۔

### بورڈ کی تشکیل

ڈائریکٹرز کی کل تعداد اور بورڈ کی تشکیل درج ذیل ہے:

ڈائریکٹرز کی کل تعداد	مرد	خواتین
7	7	1
8	8	

بورڈ کی تشکیل	آزاد ڈائریکٹرز	نان ایگزیکٹو ڈائریکٹرز	ایگزیکٹو ڈائریکٹرز	خاتون ڈائریکٹر
3	3	2	2	1
2		2	2	
1			1	

### بورڈ کی کمیٹیاں

بورڈ کمیٹیوں کے ممبرز کے نام درج ذیل ہیں:

آڈٹ کمیٹی	جناب پرویز اختر	جناب من جے ہو	جناب عدنان آفریدی
چیئر مین	چیئر مین	ممبر	ممبر

ایچ آر اینڈ ریویژن کمیٹی	جناب پرویز اختر	جناب من جے ہو	جناب سانگ ہیون لی
چیئر مین	چیئر مین	ممبر	ممبر

31 دسمبر 2020 کو ختم ہونے والے مالیاتی سال کے دوران جو افراد بورڈ اور کمیٹیوں کے ممبران رہ چکے ہیں ان کے نام درج ذیل ہیں:

## کاروباری سماجی بہبود (CSR) کے اقدامات

## کارپوریٹ گورننس

ڈائریکٹرز درج ذیل امور بیان کرتے ہوئے ہمسرت ہیں:

- انتظامیہ کی جانب سے تیار کردہ کمپنی کے مالیاتی گوشوارے، کمپنی کے معاملات، آپریشن کے نتائج، کیش فلوز اور لیکویٹی میں تبدیلیوں کی شفاف صورت حال پیش کر رہے ہیں۔
- کمپنی کی جانب سے باقاعدہ طور پر اکاؤنٹس کی بکس برقرار رکھی گئی ہیں۔
- مالیاتی گوشواروں اور اکاؤنٹنگ تخمینے کی تیاری مناسب اور محتاط انداز کی بنیاد پر متعلقہ اکاؤنٹنگ پالیسیوں کے تحت کی گئی ہے۔
- مالیاتی گوشواروں کی تیاری پاکستان میں لاگو انٹرنیشنل فنانشل رپورٹنگ کے معیار کے مطابق کی گئی ہے اور اس سے کسی طرح کے انحراف کو باقاعدہ واضح کیا گیا ہے۔
- انٹرنل کنٹرول کا نظام بہترین ہے اور اس پر موثر انداز میں عمل درآمد اور نگرانی کی جاتی ہے۔
- کمپنی کے استحکام اور آگے بڑھنے کی صلاحیت پر کسی بھی شک و شبہ کی کوئی گنجائش نہیں۔
- کارپوریٹ گورننس پر موثر انداز میں عمل درآمد سے کسی طرح کا بھی انحراف دیکھنے میں نہیں آیا۔

## پرنسپل سرگرمیاں

کمپنی PTA کی پیداوار اور فروخت کے کام میں مصروف ہے۔ مالیاتی سال کے دوران کمپنی کی اصل سرگرمیوں میں کسی طرح کی کوئی تبدیلی واقع نہیں ہوئی۔

## خطرات پر قابو پانے کا نظام

آڈٹ کمیٹی کی طرف سے کمپنی کے رسک مینجمنٹ انتظام کی نگرانی اور رسک مینجمنٹ فریم ورک کی فعالیت کا جائزہ لیا جاتا ہے۔ بورڈ خطرات کے انتظام اور انٹرنل کنٹرول کے ضوابط کا مکمل ذمہ دار ہے۔ کمپنی کے درج شدہ اور مستقل بنیادوں پر زیر جائزہ رہنے والے ضوابط اس انداز سے مرتب کردہ ہیں کہ ہمارے اثاثہ جات اور کاروبار کو درپیش خطرات پر قابو پایا جاسکے، اور اس طرح وقت پر بورڈ اور اعلیٰ انتظامیہ کو رپورٹ دینا بھی یقینی بنایا جائے۔ ادارے کے ڈھانچے سے متعلق ایک شفاف نظام کے ساتھ حکام کی ذمہ داریاں واضح کردہ ہیں اور اعلیٰ انتظامیہ روزمرہ کی بنیاد پر ان طریقہ کاروں، خطرات سے آگہی کے نظام اور کنٹرولز کے موثر ہونے کی ذمہ دار ہے۔

کاروباری طور پر سماجی ادارے کی حیثیت میں، آپ کی کمپنی نے مقامی علاقوں اور سوسائٹی کی بہبود کے لیے اپنے آپ کو مختص کیا ہے۔ ہم نے اپنے معاشرے میں تعلیم اور صحت کے مسائل کی نشاندہی کی ہے اور انہی شعبہ جات میں کام کرنے کے لیے فلاحی اداروں کے ساتھ شراکت داری کر رکھی ہے۔

کاروباری سماجی بہبود (CSR) کے اقدامات سے متعلق تفصیلی رپورٹ برائے سال 2020 کے لئے سالانہ رپورٹ کا صفحہ نمبر 70 ملاحظہ کریں۔

## مستقبل پر نظر

اویک پلس کی جانب سے پیداوار میں کمی کے اعلان اور امریکہ کے متوقع پیکج دینے کی بدولت کروڈ آئل کی قیمتوں میں تیزی کے امکانات ہیں۔ نئے امریکی صدر کے فرینڈ اینڈ شیل آئل پروڈکشن سے متعلق موقف کی بدولت آنے والے سال میں کروڈ آئل کی مارکیٹ کو سہارا مل سکتا ہے۔ تاہم مارکیٹ کی یہ بحالی Covid-19 کینسر میں نئے اضافے سے ماند پڑ سکتی ہے اگر یورپ کی طرح ایک بار پھر لاک ڈاؤن کی خبریں جاری رہیں۔ بہر حال 2021 میں ویکسین کی فراہمی اور کامیابی کے ساتھ اس وباء کا خاتمہ معاشی بحالی کے اہم جز ہوں گے۔

2021 میں اپ اسٹریم کروڈ کی قیمتوں میں بحالی کی امیدوں سے PX مارکیٹ میں بھی تیزی کی توقع ہے اور اسی سے ڈاؤن اسٹریم مارکیٹ کی طلب میں اضافہ کا امکان ہے۔ PTA مارکیٹ کے لیے سال 2021 ایک مشکل سال ہو سکتا ہے کیونکہ موجودہ ضرورت سے زائد سپلائی کی مارکیٹ میں تقریباً 5.5 بلین میٹرک ٹن کی اضافی پیداوار شامل ہونے جارہی ہے۔ دوسری جانب ڈاؤن اسٹریم پو لیٹر کی طلب عالمی معیشت کی بحالی کے مطابق بڑھنے کی امید ہے، PTA پروڈیوسرز کو اپنے انتظامی اخراجات پر غور کرنے کی ضرورت ہوگی۔ متاثرہ مارکیٹوں کی بحالی میں ویکسین کی کامیابی اہمیت کی حامل ہے جیسا کہ نیکسٹلنز کی صنعت، جس سے ہیڈرولیم مصنوعات کی طلب میں مزید بہتری آئے گی۔

پو لیٹر کی مقامی مارکیٹ میں تیزی کے امکانات ہیں کیونکہ نیکسٹلنز کی صنعت میں ایکسپورٹس بڑھنے کا رجحان دیکھا جا رہا ہے۔ چینی ویکسین جو ٹیسٹنگ کے مرحلے میں ہے، توقع ہے کہ 2021 کے دوران پاکستان بھر میں تقسیم کر دی جائے گی۔ مزید برآں، نیکسٹلنز پالیسی برائے 2020-2025 سے اس شعبے کی اہلیت کو مزید بہتر کرنے معاون اور آنے والے سالوں میں شاندار نتائج کی حامل ہوگی۔ PET یکسٹری میں بھی بہتری کی توقع ہے کیونکہ لگژری پروڈکٹس کی امپورٹ کم ہو رہی ہے اور عوام اب ملکی طور پر تیار ہونے والی متبادل پروڈکٹس کی طرف دیکھ رہے ہیں۔

PTA کی قیمت میں کمی کے باوجود گزشتہ سال کے 60,540 ملین روپے کے مقابلے میں 36 فیصد کمی سے 38,965 ملین روپے آمدنی حاصل کرنے میں کامیاب رہے۔ زیر جائزہ سال کے لیے مجموعی منافع گزشتہ سال کی اسی مدت کے 8,030 ملین روپے کے مقابلے میں 2,642 ملین روپے رہا۔ مجموعی طور پر مہنگائی بڑھنے سے ڈسٹری بیوشن اور سیلز کے اخراجات 4 فیصد زائد رہے جبکہ انتظامی اخراجات گزشتہ سال کے مقابلے میں 3 فیصد زائد رہے۔ کمپنی کے دیگر اخراجات ورکرز پرافٹ پارٹنرشیپیشن اور ورکرز ویلفیئر فنڈ کے لیے کم رقم دینے کی بدولت گزشتہ سال کے مقابلے میں کم رہے۔

حکومتی انکم ٹیکس ریٹ اور ڈیفرنڈ ٹیکس اکاؤنٹ میں فائنل ٹیکس ریجیم (FTR) کی بنیاد پر سال کے لیے ٹیکسیشن چارج عائد ہوتا ہے۔

سال کے لیے ہر ایک شیئر پر منافع (EPS) گزشتہ سال کے ہر ایک شیئر کے منافع 3.54 روپے کے مقابلے میں کم ہو کر 1.40 روپے فی شیئر ہو گیا۔

### منافع منقسمہ (ڈیویڈنڈ)

بورڈ نے 31 دسمبر 2020 کو ختم شدہ سال کے لیے ہر ایک شیئر کے لیے حتمی نقد منافع منقسمہ 0.75 روپے دینے کا اعلان کیا ہے، جو سالانہ اجلاس عام میں شیئر ہولڈرز کی منظوری سے مشروط ہے۔

### ہیومن ریسورسز

2020 کے دوران، ہیومن ریسورسز کے اعلیٰ معیاروں کے مطابق صلاحیت میں اضافے اور احتساب کے لیے بھرپور کوششیں جاری رکھنے کے ساتھ اپنے صارفین کو فراہم کی جانے والی خدمات اور انتظامیہ کو اعتماد میں لینے کے امور میں بہتری لائی گئی۔ آپ کی کمپنی ملازمین کی ہمت افزائی اور اعتماد کے ماحول کو فروغ دے کر ان کے کاموں کی حوصلہ افزائی کرتی ہے۔ کمپنی کی مارکیٹ پوزیشن کو برقرار رکھنے کے لیے تمام امور میں مہارت یافتہ افراد کو برقرار رکھتے ہوئے ان کی صلاحیتوں میں نکھار لانے کے اقدامات اٹھائے گئے۔ اپنی ہیومن کپٹل کی منصوبہ بندی کے تحت کمپنی ملازمت کے یکساں مواقع فراہم کرتی ہے، ہم نافذ لیبر قوانین پر عمل درآمد کرتے ہیں، ہم صنعتی تعلقات میں بہترین تجربات کی پیروی کرتے ہیں اور تمام ملازمین کے لیے تعمیری اور مثبت ماحول کو یقینی بناتے ہیں۔

ہیومن ریسورسز کی کارکردگی اور بہتری سے متعلق تفصیلی رپورٹ برائے سال 2020 کے لیے سالانہ رپورٹ کا صفحہ نمبر 54 ملاحظہ کریں۔

دوران سال قوانین اور معیارات پر عمل درآمد کی تصدیق کے لئے کئی طرح کے اندرونی اور بیرونی آڈٹ ہوئے، جن میں کسی طرح کی بھی قابل ذکر خلاف ورزی سامنے نہیں آئی۔ مزید برآں کمپنی نے گندے پانی کے اخراج کے حوالے سے نیشنل انوائزمنٹ کوالٹی اسٹینڈرڈز پر عمل جاری رکھا اور گیسوں کا اخراج بھی قوانین کی حدود کے اندر تھا۔

2020 میں HSE کارکردگی اور ڈیولپمنٹ سے متعلق تفصیلی رپورٹ سالانہ رپورٹ کے صفحہ نمبر 64 پر ملاحظہ کریں۔

### ماحول پر کمپنی بزنس کے اثرات

ماحول کی حفاظت ہمارے کاروباری استحکام کے نظریہ کی اساس ہے۔ توانائی، پانی، فضلہ اور وسائل کا استعمال، حیاتیاتی ماحول میں تنوع، اخراج کا نظام اور قانون کی پاسداری ہماری توجہ کا مرکز ہیں۔

ہم اس بات کے لیے پرعزم ہیں کہ ہمارے آپریٹنگز ماحول دوست رہیں اس کے لیے ہم کاربن کے اثرات کو کم کرنے پر بھرپور توجہ دے رہے ہیں۔ اس عزم کے پیش نظر، ہم پلانٹ سے نکلنے والے گندے پانی کو جدید ڈیپ شافٹ ٹیکنالوجی کے حامل ایپلوٹ ٹریٹمنٹ پلانٹ (ETP) کے ذریعے صاف کرتے ہیں۔ کمپنی کے ویسٹ مینجمنٹ کو مزید بہتر کرنے کے لیے ہم نے اینا پروبک ری ایکٹری تنصیب کا پروجیکٹ شروع کیا ہے، جس کی تنصیب 2021 کی پہلی ششماہی میں متوقع ہے۔ ایک ISO 14001 سرٹیفیکیشن ناز ادارے کی صورت میں، ماحولیاتی تحفظ سے طویل المدتی تجارتی استحکام حاصل ہونے کے یقین کے بعد، فضلہ جات کو کم سے کم کرنا ہماری ترجیحات میں شامل رہا ہے۔

ہمارے ماحولیاتی تحفظ سے متعلق تفصیلی رپورٹ سالانہ رپورٹ کے صفحہ نمبر 68 پر ملاحظہ کریں۔

### مالیاتی کارکردگی

ختم شدہ سال 31 دسمبر		(روپے لاکھ میں)
2019	2020	
60,540	38,965	آمدنی
8,030	2,642	مجموعی منافع
7,523	2,999	منافع قبل از ٹیکس
(2,163)	(874)	ٹیکسیشن
5,360	2,125	منافع بعد از ٹیکس
3.54	1.40	ہر ایک شیئر پر منافع (روپے میں)



ڈاؤن اسٹریم پولیمر انڈسٹری 2019 کے مقابلے میں 10 فیصد گر گئی کیونکہ Covid-19 کے نتیجے میں کاروباری بندش اور ریٹیل آپریشنز میں مندی سے منفی اثرات مرتب ہوئے۔ سال کی تیسری سہ ماہی کے دوران پاکستان میں وائرس کے خلاف موثر حکمت عملی سے کاروباری سرگرمیاں بحال ہوئیں، اس کے علاوہ علاقائی ملکوں سے پاکستانی ٹیکسٹائل پروڈیوسرز کو ایکسپورٹ آرڈرز ملنے سے پولیمر چین کے آپریشنز میں بہتری آئی۔ مقامی پولیمر انڈسٹری نے گزشتہ سال کے 78 فیصد کے مقابلے میں 70 فیصد آپریشن کی اوسط شرح حاصل کی۔

### آپریشنز

بورڈ اس بات کو رپورٹ کرتے ہوئے خوش ہے کہ فروری اور مارچ 2020 کے دوران پلانٹ کی پہلے سے منصوبہ بندی کے تحت اوور ہالنگ کامیابی کے ساتھ مکمل کی گئی، یہ اوور ہالنگ ستمبر سے اکتوبر 2017 کے بعد ایک طویل مدت کے وقفے کے بعد انجام دی گئی۔

Covid-19 کی وباء کے پھیلاؤ کو روکنے کے لیے پاکستان میں لگنے والے لاک ڈاؤن کے نتیجے میں PTA کی طلب میں کمی واقع ہوئی اور آپ کی کمپنی کو 2020 کی دوسری سہ ماہی کے دوران اپنے آپریشنز 54 روز تک کے لیے معطل کرنے پڑے۔ اس لئے دوران سال کی پیداوار اور سیلز میں گزشتہ سال کے مقابلے میں 14 فیصد اور 12 فیصد کمی واقع ہوئی۔

کمپنی نے اپنی پیداوار صلاحیت میں سرمایہ کاری کو جاری رکھتے ہوئے مستقل اور پائیدار آپریشنز کے تسلسل اور اپنے پلانٹ کے آپریشنز میں مزید بہتری کے امور جاری رکھے۔

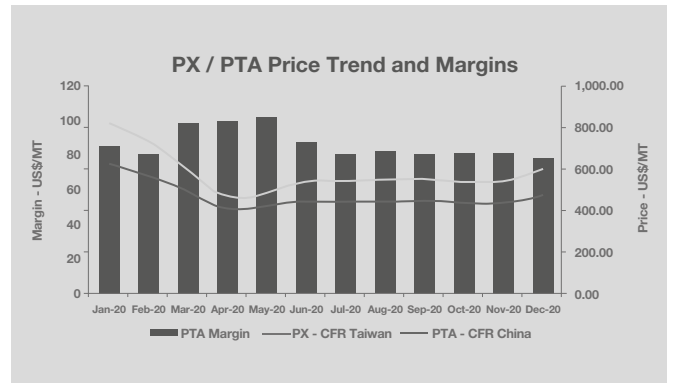
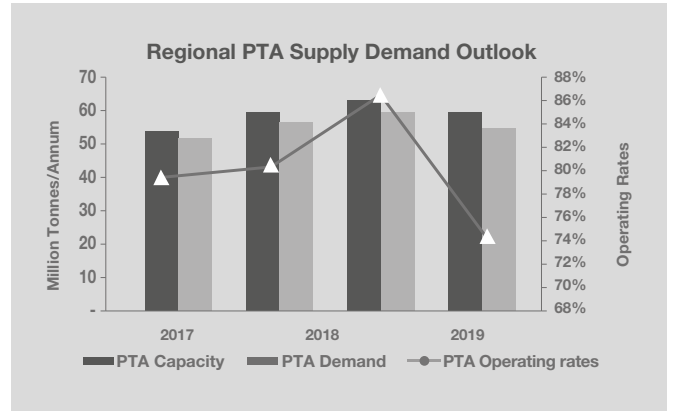
ڈائریکٹرز یہ اعلان کرتے ہوئے بھی خوش ہیں کہ کمپنی نے 30 جولائی 2020 سے اپنی اضافی بجلی کی فروخت کے ایکٹریکٹ کو شروع کر دی ہے۔

### سیفٹی اینڈ انوائرنمنٹ (HSE)

ڈائریکٹرز یہ بتاتے ہوئے فخر محسوس کر رہے ہیں کہ آپ کی کمپنی نے HSE پر بھرپور توجہ دیتے ہوئے 31 دسمبر 2020 کو 62 ملین مین آؤرز کی تکمیل کا سنگ میل عبور کیا ہے کہ اس دوران کمپنی کا اپنا ملازم یا کنٹریکٹر کا اسٹاف کسی طرح کے حادثے کا شکار نہیں ہوا۔ یہ بے مثال ریکارڈ کسی بھی عالمی معیار پر پورا اترنے کا واضح ثبوت ہے۔ آپ کی کمپنی اپنے ملازمین کی تربیت اور صلاحیتوں میں نکھار لانے کے لیے مناسب ماحول فراہم کرنے پر یقین رکھتی ہے اور ہر وقت تحفظ کو یقینی بنانے کے لیے جدید سازوسامان اور مہارتوں پر بھرپور سرمایہ کاری جاری رکھتی ہے۔

PTA کی مارکیٹ میں دیگر اپ اسٹریم مارکیٹ والی صورت حال رہی۔ وباء کے بڑھنے سے طلب میں کمی کے نتیجے میں پہلی سہ ماہی کے دوران مندی کا رجحان رہا۔ PTA کی قیمت پہلی سہ ماہی کے اختتام تک 20 سالوں میں اپنی کم از کم سطح پر یعنی 405 MT/ امریکی ڈالر تک کم ہوئی۔ جبکہ دوسری سہ ماہی کے دوران چین میں معاشی بہتری سے مارکیٹ میں جزوی بحالی دیکھنے میں آئی۔ ٹیکسٹائل کی طلب بھی محدود رہی کیونکہ عالمی طور پر ریٹیل آپریشنز منجمد رہے۔ چین میں 11 ملین میٹرک ٹن کے نئے اضافے سے PTA کی علاقائی سپلائی میں بے چینی پیدا ہوئی اور سال کی دوسری سہ ماہی کے دوران انڈسٹری کے منافع پر دباؤ برقرار رہا۔ سال کے آخر میں ویکسین کی فراہمی کی خبروں سے PTA سمیت تمام پیٹرو کیمیکل چین میں کچھ بہتری آئی، تاہم یہ صورت حال محدود رہی کیونکہ وائرس کے مکمل خاتمے اور طلب کی بحالی تک مارکیٹ میں غیر یقینی صورتحال رہنے کے امکانات موجود رہیں گے۔

مجموعی طور پر 2020 کے دوران PTA پروڈیوسرز کا مجموعی آپریٹنگ ریٹ 74.5 فیصد رہا۔ سال کے لیے PTA کی اوسط قیمت 467.83 امریکی ڈالر فی میٹرک ٹن رہی۔ 2020 کے لیے PX کے مقابلے میں PTA کا منافع 86 امریکی ڈالر فی ٹن رہا جبکہ گزشتہ سال کا اوسط منافع 146 امریکی ڈالر فی ٹن ہے۔



## ڈائریکٹرز کا جائزہ

برائے ختم شدہ سال 31 دسمبر 2020

کمپنی کے ڈائریکٹرز 31 دسمبر 2020 کو ختم شدہ سال کے لئے کمپنی کے آڈٹ شدہ مالیاتی گوشوارے بشمول اپنی رپورٹ پیش کرتے ہوئے خوشی محسوس کر رہے ہیں۔

## بورڈ میں تبدیلیاں

17 جون 2020 کو منعقدہ کمپنی کے غیر معمولی اجلاس عام میں جناب من بے ہوانگ، جناب حمیر اعجاز، جناب ان گو پارک، جناب ساگک ہیون لی، مس وون لی، جناب پرویز اختر، جناب عدنان آفریدی اور جناب محمد زہیر کو 23 جون 2020 سے شروع ہونے والی تین سالہ مدت کے لیے کمپنی کے ڈائریکٹرز کے طور پر منتخب کیا گیا۔

ڈائریکٹرز کے انتخاب کے بعد، 23 جون 2020 سے شروع ہونے والی تین سالہ مدت کے لیے جناب من بے ہوانگ کو بورڈ کے چیئرمین اور جناب حمیر اعجاز کو کمپنی کے چیف ایگزیکٹو آفیسر کے طور پر دوبارہ منتخب کیا گیا۔

جناب ان گو پارک 25 جنوری 2021 کو بورڈ سے مستعفی ہوئے اور جناب ینگ ڈے کم کو اسی دن سے خالی ہونے والی اسامی کو پر کرنے کے لیے 22 جون 2023 تک ختم ہونے والی باقی مدت کے لیے کمپنی کے ڈائریکٹرز کے طور پر منتخب کیا گیا۔

بورڈ اپنے مستعفی ہونے والے ڈائریکٹرز جناب ان گو پارک کی خدمات کو سراہتے ہوئے کمپنی کے نئے ڈائریکٹرز جناب ینگ ڈے کم کو خوش آمدید کہتا ہے۔

## کاروباری جائزہ

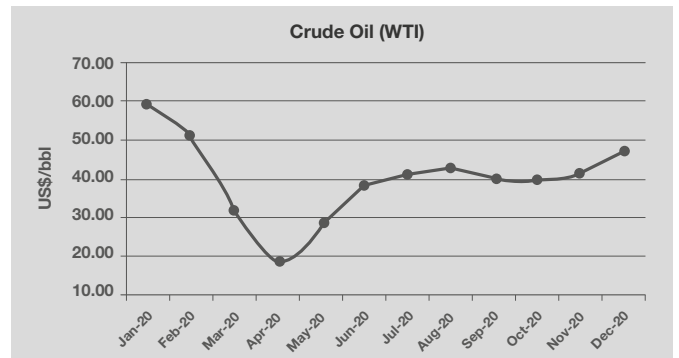
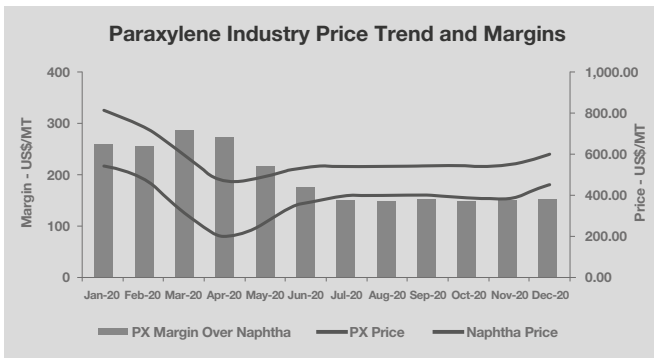
### کروڈ آئل

پہلی سہ ماہی کے دوران Covid-19 وائرس کے پھیلاؤ کو روکنے کے لیے دنیا بھر میں حکومتوں نے اپنے ملکوں میں لاک ڈاؤن پر عمل کیا جس سے کروڈ آئل (WTI) کی طلب میں شدید کمی واقع ہوئی۔ نتیجتاً سعودی عرب اور روس کے درمیان قیمت کی جنگ مزید کمزور ہوئی اور قیمتوں میں تاریخی کمی واقع ہوئی۔ اپریل کے دوران کروڈ آئل کی قیمت 18.30 \$/bbl امریکی ڈالر رہی۔ مزید برآں، کروڈ مارکیٹ میں غیر یقینی صورتحال رہی اور اوپیک پلس کی جانب سے 9.7 ملین بیرل یومیہ پیداوار میں کمی اور چین میں لاک ڈاؤن میں نرمی کے باوجود مارکیٹ گزشتہ سال کی سطح حاصل کرنے میں ناکام رہا۔ یہاں تک کہ سال کی دوسری ششماہی کے دوران کروڈ آئل کی قیمتیں ایک حد کے اندر رہیں کیونکہ معاشی سرگرمیاں ماند پڑ ہوئیں تھی اور اس وبا کی دوسری لہر سے خطرات کا ماحول جاری تھا۔ سال کے اختتام پر، ویکسین کی فراہمی کے امکانات اور امریکی صادرات سے کروڈ کی قیمتیں بڑھنے میں مدد ملی، تاہم قیمتوں میں تیزی کا یہ رجحان محدود وقت کے لیے رہا جبکہ مارکیٹ کو بحالی کے لیے زائد مدت درکار تھی۔ کروڈ آئل کی عالمی طلب گزشتہ سال کے مقابلے میں تقریباً 9 ملین بیرل یومیہ کم رہی۔ سال کے آخر تک کروڈ کی قیمتیں 47.99 ڈالر فی بیرل کی سطح پر رہیں جبکہ سال کے دوران 39.52 ڈالر فی بیرل کی اوسط قیمت برقرار رہی۔

### پیرا زائلین (PX) انڈسٹری

دوران سال PX کی قیمتوں میں کروڈ آئل کی قیمتوں کی طرح مندی کا رجحان دیکھا گیا۔ Covid-19 کی وبا سے کمزور ہونے والی طلب میں PX پیداوار کی نئی صنعتوں کے شامل ہونے سے اور سپلائی کے سبب چھٹیوں کے بعد کی ممکنہ بحالی بھی حاصل نہ ہو سکی۔ دنیا بھر میں لاک ڈاؤنز نے سپلائی چین کو شدید متاثر کئے رکھا اور انڈسٹری کو اپنے آپریٹنگز محدود کرنے پر مجبور کر دیا۔ 2020 کی دوسری سہ ماہی کے دوران، PX مارکیٹ چین میں کاروبار کی جزوی بحالی سے کچھ حد تک بحال ہوئی۔ تاہم سال کی دوسری ششماہی کے دوران، غیر یقینی صورتحال کے سبب مارکیٹ منجمد رہی۔ سال کے اختتام پر، ویکسین کی ممکنہ فراہمی کی خبروں اور امریکی انتخابات کے سبب کروڈ آئل کی مارکیٹ میں تیزی سے PX مارکیٹ بھی بہتر ہوتی دیکھی گئی۔

دوران سال مجموعی طور پر PX مارکیٹ نے گزشتہ سال کے 16 فیصد کے مقابلے میں 70.9 فیصد کی اوسط شرح برقرار رکھی۔ PX پروڈیوسرز نے کم منافع اور کمزور طلب کے نتیجے میں اپنے آپریٹنگز محدود رکھے۔ دوران سال Naptha پر اوسط منافع گزشتہ سال 2019 کے 1379 امریکی ڈالر فی ٹن کے مقابلے میں 198 ڈالر فی ٹن رہا اور PX کی اوسط قیمت گزشتہ سال 2019 کے 900.80 امریکی ڈالر فی ٹن کے مقابلے میں 578.25 ڈالر فی ٹن رہی۔



# پراکسی فارم

## 23واں سالانہ اجلاس عام

میں / ہم \_\_\_\_\_ ساکن \_\_\_\_\_

بجائیت ممبر Lotte کیمیکل پاکستان لمیٹڈ \_\_\_\_\_ کے عمومی شیئرز رکھتا ہوں / رکھتی ہوں، لہذا

بذریعہ ہذا \_\_\_\_\_ ساکن \_\_\_\_\_ یا ان کی عدم موجودگی کی صورت میں

\_\_\_\_\_ ساکن \_\_\_\_\_ جو کہ Lotte کیمیکل پاکستان لمیٹڈ کے

ممبر ہیں، کولپور پراکسی مقرر کرتا ہوں / کرتی ہوں تاکہ وہ میری جگہ اور میری طرف سے کمپنی کے 23 ویں سالانہ اجلاس عام جو کہ 21 اپریل 2021 بروز \_\_\_\_\_ منعقد ہو رہا ہے میں اور اس کے کسی ملتوی شدہ اجلاس میں شرکت کرے اور ووٹ ڈالے۔

میں / ہم بروز \_\_\_\_\_ بتاریخ \_\_\_\_\_ کو اپنے دستخط / مہر کے ساتھ اس امر کی تصدیق کرتا / کرتی ہوں / کرتے ہیں۔

مذکورہ بالا کے دستخط:

ان گواہان کی موجودگی میں: 1. \_\_\_\_\_

2. \_\_\_\_\_

مناسب قدر کی ریویٹیو مہر پر دستخط

فولیو / CDC اکاؤنٹ نمبر:

یہ دستخط کمپنی کے پاس رجسٹرڈ نمونہ دستخط کے مطابق ہونے چاہئیں۔

اہم نکات:

1. باضابطہ، مکمل شدہ اور دستخط کردہ یہ پراکسی فارم کمپنی کے رجسٹرڈ آفس بمقام 4-EZ/1/P، ایسٹرن انڈسٹریل زون، پورٹ قاسم کراچی میں اجلاس کے وقت سے 48 گھنٹے قبل پہنچ جانا چاہئے۔
2. کمپنی کا ممبر نہ ہونے کی صورت میں کسی فرد کو لپور پراکسی مقرر نہیں کیا جاسکتا، ماسوائے کارپوریشن جو ممبر کے علاوہ دوسرے فرد کو پراکسی نامزد کر سکتی ہے۔
3. کسی ممبر کی جانب سے ایک سے زیادہ پراکسی مقرر کئے جانے اور ممبر اگر کمپنی کو ایک سے زائد پراکسی انسٹرومنٹس داخل کرائے، تو وہ سب غیر مؤثر تصور کئے جائیں گے۔

برائے CDC اکاؤنٹ ہولڈرز / کاپورٹ ادارے:

درج بالا کے علاوہ درج ذیل تقاضے بھی لازمی ہیں:-

- الف۔ پراکسی فارم دو افراد کی جانب سے گواہی کے ہمراہ ہونا چاہئے جن کے نام، پتہ اور سی این آئی سی نمبر فارم پر درج ہوں۔
- ب۔ بینیفیشل مالکان اور پراکسی کے سی این آئی سی یا پاسپورٹ کی تصدیق شدہ نقول پراکسی فارم کے ساتھ پیش کرنا ہوں گی۔
- ج۔ پراکسی کو اجلاس کے وقت اپنا اصل سی این آئی سی یا اصل پاسپورٹ پیش کرنا ہوگا۔
- د۔ کاپورٹ ادارے کی صورت میں بورڈ آف ڈائریکٹرز کی قرارداد / پاور آف اٹارنی مع نمونہ دستخط، پراکسی فارم کے ساتھ کمپنی کو پیش کئے جائیں (اگر وہ پہلے پیش نہ کئے گئے ہوں)۔

# Form of Proxy

## 23rd Annual General Meeting

I / We \_\_\_\_\_

of \_\_\_\_\_

being member(s) of Lotte Chemical Pakistan Limited holding \_\_\_\_\_

ordinary shares hereby appoint \_\_\_\_\_

of \_\_\_\_\_ or failing him / her \_\_\_\_\_

of \_\_\_\_\_ who is / are also member (s) of Lotte Chemical Pakistan Limited as my / our proxy in absence to attend and vote for me / us and on my / our behalf at the 23rd Annual General Meeting of the Company to be held on Wednesday, 21 April 2021 and at any adjournment thereof.

As witness my / our hand / seal this \_\_\_\_\_ day of \_\_\_\_\_

Signed by the said \_\_\_\_\_

in the presence of 1. \_\_\_\_\_

2. \_\_\_\_\_

Folio / CDC Account No.

Signature on  
Revenue Stamp of  
Appropriate Value

This Signature should agree with the specimen registered with the Company

### Important:

1. This Proxy Form, duly completed and signed, must be received at the Registered Office of the Company at EZ/I/P-4, Eastern Industrial Zone, Port Qasim, Karachi, not less than 48 hours before the time of holding the meeting.
2. No person shall act as proxy unless he / she himself / herself is a member of the Company, except that a corporation may appoint a person who is not a member.
3. If a member appoint more than one proxy and more than one instruments of proxy are deposited by a member with the Company, all such instruments of proxy shall be rendered invalid.

### For CDC Account Holders / Corporate Entities:

In addition to the above, the following requirements have to be met:

- i) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- ii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iii) The proxy shall produce his / her original CNIC or original passport at the time of the Meeting.
- iv) In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.



**Registered Office**

EZ/I/P-4, Eastern Industrial Zone,  
Port Qasim Authority, Bin Qasim,  
Karachi - 75020, Pakistan  
UAN: +92 (0) 21 111 782 111  
Fax: +92 (0) 21 3472 6004  
URL: [www.lottechem.pk](http://www.lottechem.pk)

**City Office**

Al-Tijarah Centre, 14th Floor, 32/1-A,  
Main Shahrah-e-Faisal,  
Block 6, P.E.C.H.S.,  
Karachi-75400, Pakistan  
UAN: +92 (0) 21 111 568 782